

Squash Australia Memorandum – Post June Board Meeting

1. National State Workshop June 21/22nd - Royal Pines - Gold Coast

Thanks to everyone who attended the National Forum on ‘working forward better together’, building on the previous forum with a similar theme in February 2016 in Melbourne.

Paul Mead has been updating all stakeholders on the movement forward with Working Groups going forward.

All presentations are uploaded to the National Forum web page which can be accessed by clicking here - <http://www.squash.org.au/w/about-us/governance-documents/national-conference>.

2. SQA Team Contact points and Communication

SQA are delighted to welcome Mark McLatchey and Chris Yeend on board in July. Mark formerly from Sport Australia has a wealth of experience around all participation, facilities, education and membership areas and fills a position vacant for some time and managed very well by Meredith in the interim period.

Chris formerly a journalist joins from Goldfields AFL, has excellent experience in the communications space and will look to build on some great platforms developed by Celeste and Scott in the previous years. Both have made a flying start.

Strategic Area	eMail	Contact
Events	events@squash.org.au	Jordan Till
Membership	membership@squash.org.au	Russell Weatherburn
Education (Coach and Referee)	education@squash.org.au	Tom Calvert
High Performance	hp@squash.org.au	Lachlan Johnston
Participation	participation@squash.org.au	Mark McLatchey NEW
Facilities	facilities@squash.org.au	George Clinton
Profile	media@squash.org.au	Chris Yeend NEW
Sporty HQ	sportyhq@squash.org.au	Leanna Davey
Sporting Schools	mhodson@squash.org.au	Meredith Hodson
Integrity	integrity@squash.org.au	Reena Raja

3. Australian Junior Championships

The Australian Junior Championships are in Devonport this September from the 28-5th October. Note we are a day short this year as no WA team and the entry fee has been reduced in line with the one less day play.

As per the policy seedings will one from the rankings and there will be a seeding panel in place to adjust as required.

There will also be a presentation one evening from the performance team around the HP programme, AIS categorization and what this means for various players.

Entries are open and going well. All contact on the AJC should go to Jordan Till events@squash.org.au.

4. Integrity Framework

A requirement for the AJC is for all players and coaches from each state to have complied with the National Integrity framework which can be found here - <http://www.squash.org.au/w/about-us/nat-integrity>.

Please contact Reena Raja for any questions around the integrity framework – integrity@squash.org.au.

5. Insurance

There are several separate conversations around insurance at the moment. Marsh were asked to cover an overview at the National conference, but I appreciate not everyone was there and it is easier to have it in a table on an email.

Insurance is purely at the state direction, we have facilitated a number of changes the past years which have reduced the programme by \$10,000. Other changes we have made that have reduced the number and amount of claims were:

- Reduced the double insurance of squash courts at council properties that do not require PL insurance
- A campaign of injury posters targeting key claim injuries e.g. warming up efficiently for achilles injuries which are our No1 claim

I have collated the last 5 years state data around personal accident and liability claims by state, I had sent this to each state individually but I have had requests to share all states, I hope this has been ok for those I have not been able to speak to.

In short there are variations year by year and state by state. The benefit of the national programme is that if one state has a number of bad claims in one year, the as a collective the programme has minimal increases compared to them having a sole policy which could increase by 200-300% in some instances.

The value needs to be judged by the state against both risk mitigation for the board and the value to the consumer.

In general the changes we have made have reduced claim numbers and should lead to a reduction in the policy costs.

*Please note that there is a 6 month lag between a claim going in and it getting recorded or even longer paid. So this year figures are low and they will be for some time, we will not get a true picture until early next year so to that extent this year's number cannot really be used.

Year / State	ACT		NSW		NT	
	Accident	Liability	Accident	Liability	Accident	Liability
2014-15	\$ 3,088.75		\$ 4,202.34	\$ 172,836.00	\$ 361.70	
2015-16	\$ 1,570.25		\$ 2,462.25		\$ 3,169.30	
2016-17	\$ 2,054.75		\$ 2,775.85		\$ -	
2017-18	\$ 2,142.15		\$ 40.00		\$ -	
2018-19	\$ -		\$ -	\$ 15,000.00	\$ -	
TOTAL	\$ 8,855.90	\$ -	\$ 9,480.44	\$ 187,836.00	\$ 3,531.00	\$ -

Year / State	ACT	NSW	NT
2014-15	2	9	1
2015-16	2	3	2
2016-17	2	2	0
2017-18	1	2	0
2018-19	0	1	0
TOTAL	7	15	3

Given the various dynamics of the policies and the pending deadline dates to submit numbers for the 2020 insurance policy this a perfect time to have a detailed discussion around the value and direction of the programme.

I have asked Marsh to facilitate this discussion and they recently sent out a invitation for a **National Insurance workshop on September 11th 1400 -1630 in Melbourne or via phone.**

Please find attached the:

- Invitation to all States to attend the national insurance workshop
- Marsh Presentation from the National Forum

6. **Event Calendars**

The five year Squash Australia events calendars are saved on the Executive Council folder on dropbox. They are updated each month.

Please feedback any and all comments to Jordan Till on events@squash.org.au.

7. **New Service - Facility Grants Writing Services**

Over the past three years the funding avenues across Australia has been transformed at National, State and local levels. Now more than ever there are avenues open to local facility owners and managers based on strategic health and participant experience outcomes. Many of the traditional national and State core funding pots have been opened up to everyone within the health, entertainment and exercise sector under targeted grants.

Squash Australia has investigated the development of a national resource of a consultancy grant writing service which can support the grant applications of facilities across Australia, aimed to increase the total money coming in to the sport as a whole.

This will be a free service but there will be an application process against a strategic criteria as we anticipate more applications than we can support.

The first round of these application should be open for September and more news will follow.

For more information please contact George Clinton on facilites@squash.org.au.

8. **World Junior Championships – Volunteers Very Wanted!**

Squash Australia is hosting the World Junior Championships on the Gold Coast 19 – 29th July 2020 and we are looking at finalising the team that delivers the event. We had some great volunteers for the 2019 World Doubles Championships, but we need twice as many for 2020 with over 500 people coming in for the event.

We would be grateful if each State could circulate a request for volunteers to all your participants for the event. Squash Australia will provide accommodation and food for the duration of their time at the event.

More details on the event can be found here - <http://www.squash.org.au/w/events/world-junior-championships>

For more volunteer details please contact Reena Raja rraja@squash.org.au.

Thanks in advance for your support.

9. **Squash Australia Events Location File**

Please find attached the current event location file with information as of today.

10. **Marsh rebate**

Marsh Advantage Insurance will pay the Referring State/Territory fee of 20% of commission on the Brokerage Earned per policy on Insurance Policies finalised or renewed by Marsh

Advantage Insurance on behalf of Referrer Members during the currency of this Agreement. The fee shall be calculated and paid monthly in arrears to the Referrer within sixty (60) days after the end of the month in which the premium is paid.

What this means is for the new business policy and subsequent renewals we will pay an on-going payment

In other words

Premium	\$ 1,000
Commission (say 20%)	\$ 200

Rebate @ 20%	\$ 40
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11. Executive Folder

Each State has access to the Executive Folder on dropbox which includes all key documentation from affiliation overviews, affiliations registrations form by State, State Investment Agreements etc.

If you need anything else please do not hesitate contacting me so I can make sure I have the right documents there for you.

12. Key dates for 2019 – 2020 Squash Australia Events and Coach Education

- A. **Australian Junior Championships, Devonport TAS** - 28 – 5 October 2019
- B. **Squash Australia National Forum and AGM, Gold Coast QLD** – 23 – 24 November 2019
- C. **Performance Development Course, Gold Coast QLD (FIRST EVER)** – 9-14th of December 2019
- D. **Australian Club Championships, Gold Coast QLD** – 6-8th December 2019
- E. **Australian Squash Tour Finals, Gold Coast QLD** – 7-8th December 2019
- F. **Gold Coast - Carrara PSA Satellite, Gold Coast QLD** – January dates TBC 2020
- G. **Gold Coast - Southport PSA Satellite, Gold Coast QLD** – January dates TBC 2020
- H. **Australian Doubles, Gold Coast QLD** – February 14-16th 2020
- I. **Australian National Championships, Gold Coast QLD** – 2020 TBC
- J. **Oceania Junior Championships, Gold Coast QLD** – April 10 – 13th 2020
- K. **Australian Junior Open, Gold Coast QLD** – July 9 – 12th 2020
- L. **National Coaches Conference, Gold Coast QLD** – Over two evenings alongside the AJO July 2020
- M. **International Camp, Gold Coast QLD** – 13th 17th July 2020
- N. **World Junior Championships, Gold Coast QLD** – 19 – 29th July 2020
- O. **National Referee Workshop, Bega NSW** – Alongside the Australian Open dates TBC

P. **Australian Open, Bega NSW** – Date TBC

Q. **Australian Junior Championships, Canberra ACT** – September/October

Richard Vaughan

Chief Executive Officer