October 2020

## Our Mission

## To become the most popular beach sport worldwide

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## Benefits of Beach Tennis

## Benefits of Playing Beach Tennis



## Benefits to National Associations



PARTICIPATION GROWTH as Beach Tennis is a very accessible sport and can attract players of all ages and abilities resulting in high participation numbers.


WORKING OPPORTUNITIES for tennis tournament staff such as referees, chair umpires, line umpires and court maintenance staff.

REVENUE OPPORTUNITIES for
National Associations and
Tournament Organisers

HOSTING OPPORTUNITIES for clubs and organisations


PROMOTIONAL OPPORTUNITIES for manufacturers and sponsors

## Want to find out more about Beach Tennis?



Learn the rules of Beach Tennis with ITF Referee Riccardo Ragazzini


Players Nikita Burmakin and Maraike Biglmaier present the ultimate guide to Beach Tennis.

FAQs


Beach Tennis Frequently Asked Questions answered by players Patricia Diaz and Theo Irigaray


## Developing a Beach Tennis Programme

1. Set up permanent courts
2. Introduce floodlights


## 1. Set up permanent courts

- Permanent courts, or temporary courts with fixed times each week, will encourage local participation.
- Local players can plan to play beach tennis like they would any other sport and book sessions with friends.
- Once the courts/club become established, you could consider charging a membership fee.
- A café/bar close to the courts could help to bring in extra revenue.



## 2. Introduce floodlights

- Floodlights allow courts to be available for longer each day.
- Local players of all ages who work/study during the day will be able to play during the evenings.
- This in turn can create more revenue in terms of court fees.



## 3. Encourage grassroots participation

- Introduce beach tennis in schools and universities to allow local young people to become familiar with the sport.
- Hold national tournaments and eventually ITF Beach Tennis Junior tournaments which will enable players to get an ITF ranking.
- Junior players who have competed at ITF Beach Tennis events will then be able to progress naturally to the ITF Beach Tennis Tour (Pro).
- In addition to juniors, there is great potential to develop grassroot Beach Tennis amongst all age levels, including senior players.



## 4. Create a national team

- Create a national team (minimum 2 male and 2 female players) and aim for the ITF Beach Tennis World Cup.
- Qualification is via Regional Cups (or rankings where no Regional Cup is held) and there are also a small number of Wild Cards on offer.
- World and Regional Cups, as well as multisport events such as the ANOC World Beach Games, give players the opportunity to represent their country on an international scale, and lift the profile of beach tennis in that nation.



## 5. Collaborate with hotels and/or other sports events

- Contact hotels and see if it is possible to install beach tennis courts.
- Hotels look for ways to entertain guests and beach tennis courts could not only provide entertainment for the whole family, but also help the hotel to gain more clients.
- Holding a beach tennis exhibition at another sporting event can help to increase the exposure of beach tennis and encourage others to try the sport.



## 6. Promote online

- Create social media channels for beach tennis at your National Association or club to try to expand your base.
- Connect with other beach tennis accounts on

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BEACHEENS
URUGUAY

## beachtennisuy Follow

## 1,055 posts 1,537 followers $\quad 556$ following

Beach Tennis Uruguay (BTU)
Desde 2017 fomentamos y gestionamos la prática de \#beachtennis, organizando
actividades y eventos en todo el país. Jugá con nosotros! \#SomosBTU \&u
www.beachtennis.com.uy

## beachtennisportuqal Follow - .. <br> 115 posts $\quad 1,318$ followers $\quad 767$ following <br> Beach Tennis Portugal

Página que reúne e divilga todas as iniciativas e eventos de Beach Tennis em Portugal www.beachtennisportugal.com

Group by International Tennis Federation

ITF Beach Tennis
© Public group $\cdot 4.7 \mathrm{~K}$ members
 social media.

- Join the ITF Beach Tennis Facebook group (https://bit.ly/2UBUOVi) and post about your new club/courts.



## Beach Tennis Revenue Cycle

Beach tennis becomes more popular and more sign-ups to the local club provide more


Hold an ITF prize money event which will raise the profile of the location and attract international players



Install beach tennis courts and start to build a beach tennis community


Practice national-level beach tennis and hold an ITF BT10 tournament

Players gain ITF ranking points and more local
players are inspired to take up beach tennis


## ITF Beach Tennis World Tour



500 points to winners, US $\$ 35,000-\$ 100,000$ prize money, tournaments form part of ITF Major Events Portfolio.

400 points to winners, US $\$ 35,000-\$ 100,000$ prize money

200 points to winners, US\$15,000 prize money

100 points to winners, US\$10,000 prize money

50 points to winners, US\$4,000 prize money

10 points to winners, no prize money

## ITF Beach Tennis World Tour



## ITF Beach Tennis World Tour

## World Cup Regional Distribution Quota



- The World Cup is a Nation v Nation event where teams (made up of a maximum 3 men and 3 women) compete for the World Cup title. Rubbers consist of Men's Doubles, Women's Doubles and Mixed Doubles matches.
- Regional Cups are a new event introduced as part of the World Cup Qualification System where Regional Cups are the primary qualification route for the World Cup in accordance with the Regional Distribution Quota. If Regional Cup(s) are not staged, entered teams will be selected based on merit (combined ranking of nominated male and female players)


## ITF Beach Tennis Junior Tour



BTJ100 offers 100 points to the winners and is an introductory category for the Junior Tour with more categories to follow in due course

Regional and World Championships also form part of the ITF Beach Tennis Junior Tour.

Junior players have the chance to earn
ranking points at World and Regional Cups. The World Cup Qualification System does not yet apply to the Junior Tour.

## ANOC World Beach Games

- The ANOC World Beach Games is an international beach multi-sport event organised by the Association of National Olympic Committees.
- Beach Tennis was one of 13 sports included in the inaugural edition of the Games which took place in Doha, Qatar in October 2019.
- Players from total of 15 nations took part across the Men's, Women's and Mixed Doubles Beach Tennis events.



## Growth of ITF Beach Tennis

## Key Highlights



- First European Beach Tennis Championships in Italy

- First ITF Beach - First ITF Beach Tennis World Tennis World Championships in Italy

Team Championship (now World Cup) in Russia

- First Pan American Championships in Brazil


## - First African

 Championships, held in Tunisia

- New ITF Beach Tennis brand created
- Inaugural ANOC • Introduction of World Beach the ITF Beach Tennis Junior Tour
- Digitalisation of ITF Beach Tennis Tour

world Cup pathway to be initiated
- Launch of the

Sand Series


ITF Beach Tennis Tournaments per Year (2008-2019)


Prize Money (USD) per Year (2008-2019)


Host Nations per Year (2008-2019)


## Existing ITF Beach Tennis Nations*



New ITF Beach Tennis Nations*


## ITF Beach Tennis Players



## Applying for an ITF Event

## Steps to follow to apply for an ITF Beach Tennis event

A. Let us know you are interested by emailing provisional dates and tournament categories to beach@itftennis.com
B. Familiarise yourself with all COVID-19 and Return to Beach Tennis Protocols *
C. Submit the tournament documentation required: 1. Application Form 2. Fact Sheet 3. Risk Assessment 4. Data Protection Agreement. **
D. Tournament documentation is reviewed and an eligibility and accessibility assessment of the tournament location is carried out before the tournament is approved

## THANK rou

Email: beach@itftennis.com Website: Beach
Facebook: ITF Beach Tennis

