**Michael Williamson - BSc (Econ), Chartered Accountant**

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CFO from listed businesses (FTSE 100, FTSE 250 and AIM), private companies and Private Equity; Management with leading advisory firms: Investor in a partnership turning around liquidity and performance; Track record in financial operations, investor relations, funding, transactions including acquisitions, exits and IPOs.

Roles with blue chip organisations Oaktree Capital, GSK and Sanofi and entrepreneurial growth SMEs;

International experience across Europe, USA, Middle East, Africa and Asia Pacific and India;

Multi sector experience in new technology, fin tech, financial and professional services, real estate, infrastructure, transport, energy, construction and engineering, FMCG, retail, pharmaceuticals and healthcare.

SKILLS AND COMPETENCIES

* Strategy, finance and operations
* Partnering with entrepreneurs
* Financing and restructuring
* Private equity exits and transactions
* Investor relations programs
* M&A strategy, due diligence and integration
* Banking, treasury and taxation
* IPOs on European stock exchanges

**CFO Consultancy - Working with PLCs, Private Equity and entrepreneurs 2016 to date**

As CFO with Stobart Group a FTSE 250 listed conglomerate (infrastructure, aviation and energy) in a shareholder and board dispute, I worked with the board on a strategic review of dividend policy, capital investment, funding, upgrading finance operations and completion of Flybe acquisition.

At Gama Aviation Plc (private aviation across USA, Europe, Far East and Middle East) - As CFO I helped the listed group in its board dispute, securing equity and debt of $140m to fund organic growth and acquisitions and developed finance operations ahead of investment.

Developed strategic plan for $75m fund raise with VCs, for scaling of technology hardware and software group.

I have also completed two exits and a merger integration program with private equity (KKR and TPG).

* CFO Stobart Group Plc – FTSE 250 - Infrastructure, aviation and energy group
* CFO Gama Aviation Plc – FTSE Listed - Private aviation in USA, Europe Far East and Middle East
* CFO Cambridge Quantum Computing – leading international business in Quantum technologies
* KKR – LGC UK forensics testing operation - Completion of £50m sale to European trade buyer
* Capita Plc – Asset Services division - Developed target operating model for £800m sale to trade buyer
* TPG - CFO Europe Cushman & Wakefield – DTZ and Italian acquisition integration, outsourcing to Accenture

**BuroHappold (LLP) - Chief Financial Officer, Equity Partner 2011 - 2016**

Design engineering consultancy £160m turnover and 1,800 employees in UK, USA, Europe, Middle East and Asia Pacific India, 2000 contracts in 60 countries – London Olympics and Louvre Abu Dhabi projects

CFO on Global Executive, delivered business recovery plan from a distress situation

* Led the refinancing with HSBC for £50m of facilities**,** exiting RBS Global Restructuring Group;
* Returned the group to double digit growth, increased operating margins from 4% to 8%; Introduced tighter operational controls generating £50m cash improvement;
* Led 2020 strategy review with KPMG with action plans to deliver growth and 10% sustainable margin;
* Upgraded finance and operations systems, processes and people to PLC standards;
* Set up corporate finance, tax and treasury functions.

**Oaktree Private Equity** – **IPO Stock Spirits PLC** **2011** Interim CFO for private equity on IPO, trade and PE sale and debt financing strategy;

Leading spirits business in Central and Eastern Europe

* led dual track process and IPO readiness programs for European listing; Completed prospectus, sales memorandum and vendor due diligence with Credit Suisse;
* Investor presentations to Diageo, Apax and Bain; Debt restructuring with RBS and Unicredit.

LISTED COMPANY CFO ROLES

Leadership roles for listed companies; Completion of dual listing on London and European Stock Exchange; For technology group completed turnaround strategy; Returned retailer to FTSE 250.

**Atlas Estates Listed – PLC Chief Financial Officer - Real Estate 2006 - 2010** Central and Eastern European real estate group listed on London (AIM) and Warsaw with €550m of assets and €250m of debt; investment and development property in Poland, Hungary, Slovakia, Romania and Bulgaria. Led the listed group and completed refinancing with European banks post “2008 credit crunch” and then a public to private transaction.

* Completed stock exchange listing on London and Warsaw integrating three businesses;
* Led investor relations program with analysts, fund managers and private equity investors;
* Bank refinancing with Erste, InvestKredit and Raiffeisen across the property portfolio including €150m development loan in Warsaw for the Hilton Hotel and two residential towers;
* Introduced PLC reporting, controls and governance throughout the Group and implemented quarterly IFRS reporting to meet European listing requirements;
* In 2010 completed public to private transaction to private equity.

**Imagelinx PLC - Group Finance Director PLC – Technology 2002 - 2006** UK listed £70m turnover Europe and North America technology business providing digital technology to consumer goods companies like Gillette and Diageo. After technology crash implemented turnaround plan to overcome liquidity crunch for £20m loss making group; by 2006 it was profitable and cash generative.

* Turnaround with closure of loss-making operations and cost reduction program;
* Disposal of non-core business with management buy-out;
* Brought in new investors for the migration to a digital technology business;
* Established new line of credit facilities with RBS to support growth.

**Inter- Alliance Group PLC - Group Finance Director PLC – Financial Services 2000 - 2002** AIM listed financial services group with 1,100 IFAs and an online financial products platform. Helped founders secure a rights issue and then trade sale as an exit strategy.

**MFI PLC - Group Finance Director PLC - Retail 1999 – 2000**

FTSE 250 retailer, with £900m turnover and 9000 employees - joined turnaround team and drove the valuation from £180m to £600m;

* Repayment of £170m syndicated loan and return to profitability;
* Completed £200m bridging facility, sale and leaseback for £100m and disposal of non-core packaging business for £35m;
* Investor presentations to analysts and fund managers as part of recovery strategy: Deutsche Bank “most exciting recovery in the retail sector”.

EARLY CAREER

**Sanofi - Finance Director – UK Operations - Pharmaceuticals 1997 to 1999**

As a key member of the new management implemented turnaround plan and led integration of Rhone Poulenc with Hoechst to form Sanofi UK.

**GlaxoSmithKline (GSK) - European Division Finance Director – Pharmaceuticals 1993 to 1997**

Financial management, financial reporting and business planning and start-up of Healthcare Services Division in Europe acquiring healthcare software companies.

**Diageo | Courtaulds PLC –** International reporting roles **1985 to 1993**

**Deloitte | BDO -** Chartered Accountant, post-qualification experience in audit and corporate finance.

EDUCATION AND QUALIFICATIONS

**Henley Management College: Executive Development Programme**

**Institute of Chartered Accountants of England & Wales – Chartered Accountant**

**The University of Wales: Economics degree – BSc (Econ)**

FURTHER INFORMATION

Married two children, I enjoy international travel and working overseas; tennis fan and player:

2016 to date - advisor to Fin Tech and Prop Tech start-ups, helping in fund raising and strategy

2006 - Advisor on London IPO for South African entrepreneur with mining assets in Southern Africa

2002 – Winner of The Times competition for Henley Management College – Formula 1 strategy review

1992 – 2001 NED with marketing and PR agency

1985 – 2002 Tennis club Treasurer