

MEMO

To: Venue Operators & Club Development Officers

From: James Rogers

Date: June 2018

Subject: Changes to Junior Coaching Rebate for metro and country clubs

Please note the following changes to the Junior Coaching Rebate that will be trialled starting Term 3 (July) 2018.

The previous change from a rebate system to an incentive system was initiated to provide a more direct incentive for coaches and clubs to increase participation.

This change has worked in some instances but not in others. Where it has worked we now have a group of players where the trend is to attend junior club programs, but not to enter tournaments and camps.

Squash SA will be trialling a new rebate system with the goal to provide incentives for clubs and coaches to encourage players into junior tournaments and along the squash pathway.

It is envisaged that players will remain involved in club programs for practice and coaching, but will be exposed to and enjoy junior tournaments as the next step in their learning and progression through the sport.

The current trend at many clubs is to attend junior training for a period of time, not enter junior tournaments and then drop out of the sport. By encouraging players to try junior tournaments Squash SA envisages they will enjoy the experience and continue along the player pathway.

There is still a requirement to have a minimum average of 5 students for the term in order to be eligible to claim the rebate.

Incentive payments will be made to the club or an accredited coach based upon the following:

PARTICIPATION INCENTIVE PAYMENT (5 + participants per week)	\$1 per person, per week (max one attendance per person to be counted per week)
JUNIOR TOURNAMENT INCENTIVE PAYMENT	\$10 per junior (must be a member of your club participating in a weekly junior program) per attendance at each SANCTIONED Squash SA Junior Tournament

Conditions:

- The incentive is not limited to one (1) regular program at each venue. However payment will only be made to multiple programs at the same venue once approved by the Squash SA Development Manager
- The incentive is ONLY for approved afterschool/weekend junior programs conducted at affiliated venues, not school bookings at courts during the day
- SANCTIONED Squash SA Junior Tournaments are South Australian junior tournaments on the Squash SA calendar that are open to all South Australian players and have Australian Junior Squash Tour ranking points (Gold, Silver & Bronze). The SA Open Racquetball Championships is also a sanctioned event providing players enter a junior division
- Masters/Juniors, club championships or closed club events are not sanctioned events

- Junior Tournament Incentive Payments can be lodged with Squash SA after any junior tournament has been completed or at the end of the term with the regular Participation Incentive Payment
- For a club to claim the \$10 Junior Tournament Incentive Payments their junior player must attend the tournament and attempt to play at least 1 match. If a player enters the tournament and pulls out prior to the day of the event the club will not be eligible for the rebate

To receive the incentive the club must:

- Ensure that the coach is accredited through Squash Australia and has a current DCSI working with Children clearance. If the coach is not accredited the club is not eligible for the rebate.
- Hand in all information to Squash SA by the last session of the Term
- All information must be updated each term and entered into the following forms that will be provided
 - Attendance form (which acts as an invoice for office use)
 - Junior Information form (word document)
- Have a minimum average of 5 students/term

If you have any questions regarding these changes please contact James Rogers
james.rogers@squashsa.asn.au or call Squash SA on 8276 4054

Regards,
James Rogers
Development Manager