

## **William John Hope FISMM: M Inst F**



A successful career in the Royal Air Force as an accountant, including managing Far East Air Force budget has been followed by considerable experience in both the commercial world and the 3<sup>rd</sup> sector.

Senior commercial positions have been held with multinational conglomerates H. J. Heinz Co Ltd and Hertz Corporation and UK Dawson Rentals, Derbyshire & Nottinghamshire Chamber of Commerce.

Third Sector and Voluntary senior positions include Boccia England, Indoor Bowls & Boccia Club. Youth Action Cambridge (Charity) and Huntingdon United FC. Home Secretary's representative and Chair of selection vetting committee for lay members of governing body to whom Lincolnshire Police had to account. Achievements

Key fundraising achievements £1M government funding contract for training company, £150K from European Innovation Fund, £47K grant from Sport England for a bowls club and £150K for small youth charity.

In sales secured £1M contracts for Hertz, Dawson Rentals and a local GRP manufacturer plus developing many SMEs.

Recent awards resulting from fundraising work include 2016 Newark Business Person of the Year; Boccia England National Volunteer; Nottinghamshire and Newark & Sherwood Volunteer of the year awards. More importantly recruited volunteers were award winners or finalists on 15 occasions.

### **Competencies**

Strong relationship builder, collaborative team leader; enthusiastic team player with engaging flexible and positive approach.;

Having controlled budget for Far East Air Force, respectful of high numbers but not fazed by them

Working with people with mental and physical disabilities, passionate about improving the lives of the disadvantaged.

### **Business Associations**

Fellow of the Institute of Sales and Marketing Management

Fellow of the Institute of Fundraising

Associate Director of the Marketing Guild

Past President of Newark Chamber of Commerce