**Introduction**

A qualified certified accountant with 34 years of experience as a Finance Director and prior to that with six years in the profession before moving into the commercial sector.

I have experience in different senior executive positions with extensive commercial, operational and strategic experience. I have a proven track record of working successfully in a wide range of environments which has given me a broad knowledge of dealing with a variety of people and situations.

In April 2006 I left Edlong, a position which had occupied 80% of my time, and started to formally provide services to a number of businesses as their Finance Director or in a non-executive role, which I had been doing on a smaller scale for the previous eight years.

The above roles have included:-

* re-structuring a loss-making organisation successfully;
* setting up an engineering company, which is now profitable;
* assisting with raising funds in the public sector;
* part of team that raised £8M for start-up company;
* raising funds for start ups;
* coordinating two management buyouts;
* mentoring clients’ internal accountants;
* corporate restructure;
* strategic planning;
* system implementations; and
* multiple finance and operations director roles.

Currently, I work with a portfolio of companies ranging from commercial laundries, telecommunications re-seller, agricultural, engineering, property development, transport & warehousing, food manufacturing, animal bedding & sign manufacturing.

**Employment History**

2006 to current Portfolio financial director

2016 to current Trustee with Activlives

2005 to 2011 M2FX Plc, part-time Financial Director

1995 to 2006 The Edlong Co Ltd., Financial & Operations Director

2002 to 2004 IPRS (Industry) Ltd., Head of Industry; Head of Operations

1996 to date Rattlerow Farms Ltd., Financial Controller

1992 to 1995 Ipswich Town Football Club, Financial Controller

1990 to 1992 Lambourne Clothing Ltd., Financial Controller

1986 to 1990 Desira Motor Company Ltd., Financial Director

1979 to 1986 Three professional accountancy practices

During my commercial career I have

*Fulfilled the roles of:-*

* Managing Director
* Finance Director
* Operations Director
* Sales Director
* Company Secretary at various times

*Experience in business sectors including:-*

* Agriculture (arable, livestock)
* Animal bedding
* Arts
* Commercial launderers
* Construction
* Design
* Facilities management
* Finance
* Equipment Hire
* Injury management
* Transport & warehousing
* Manufacturing (food, food ingredients; engineering, clothing, structures )
* Marketing
* Motor
* Professional services
* Property management
* Sports and leisure
* Service
* Technology
* Telecoms
* Waste management

**Career Experience**

* Negotiating contracts with PLCs
* International business transactions
* USA Head office interactions
* Created foreign subsidiaries
* Formed and managed EIS scheme
* Formed and managed EMI Share Options scheme
* Written prospectus and presented to potential public funders
* Co-managed an £6M building project
* Sourced £4m & £6m of funding for two factory moves
* Headed up acquisitions and mergers
* Managed turn-around
* Prepared business plans
* Worked with a number of start up organisations raising funds
* Part of team that raised £4M for one early stage business and £1M for another
* Prepared cash flow and profit forecasts
* Prepared records for audits
* Actively participate in board meetings and functions as an NED
* Trustee for charities
* Actively participate in strategic planning
* Managed staff, including managing a South African call centre
* Supported HR function by preparing employment contracts, setting objectives, implementing appraisal systems, completing work permits for employment of non-UK personnel
* Participated on health and safety committees
* Participated in HACCP planning
* Managed IT systems – supporting hardware, networks and software
* Implemented new MIS – direct experience with Access Accounting, Access FactoryMaster, Sage (Line 50 and 200), TAS, Syspro, QAD, SalesOrder, SalesForce, Xero, Quickbooks, Dear, Unleashed, Exchequer and Sterling.
* Detailed knowledge of Excel, Word, Powerpoint, Access and regular use of databases;
* Sales visits

**Interests**

* Play squash and badminton at Suffolk League level with a passing interest in playing golf.
* Travelling
* Gardening
* House renovation