**Meeting Agenda:**

1. Welcome – Jason Fallon
2. Officer/Department Reports
	1. President
		1. Spirit Award and Hall of Fame discussed at Columbus site visit and would like to see the spirit award re-established and Hall of Fame started
		2. Rich – history of people, championships having people stand up
		3. Money - we have too much, come up with a policy for how much money to maintain – rainy day fund, etc.
	2. Vice President – No report
	3. Treasurer – Report from July 1 – November 15
		1. Income
			* Online Player Registration - $74,165
			* Onsite Player Registration - $7,360
			* Online Team Registration - $11,000
			* Onsite Team Registration - $0
			* Tournament Sanctioning Fees - $4,385.83
			* Championships Sponsorship (deposit made current FY) - $50,544
			* Championships Income (deposit made current FY) – $0
			* Interest - $33.67
			* **Total - $147,488.50**
		2. Expenses
			* Dues and Subscriptions - $1,548.86
			* PayPal Fees – $2,702.78
			* Web Site - $95.88
			* Insurance - $12,540
			* Columbus Planning Trip - $2,529.30
			* Vancouver Mid-Year Meeting - $6,308.29
			* Bank Fees - $4.00
			* Fees for Online Payment - $293.75
			* Postage - $1.36
			* RC Reimbursements - $23,980.95
			* Championships - $3,946.86
			* Uncategorized Expenses - $296.67
			* **Total - $54,248.70**
		3. Estimate for Rest of Season
			* Income
				1. Player Registration - $35,000
				2. Team Registration On Site - $1,600
				3. Tournament Sanctioning Fees - $10,000
				4. Championships Fundraising (by Host City) - $20,000
				5. **Total - $66,600**
			* Expenses
				1. Dues and Subscriptions - $500
				2. PayPal Fees - $1,500
				3. Web Site - $1,000
				4. Insurance - $11,000
				5. Vancouver Mid-Year Meeting - $5,000
				6. Bank Fees - $0
				7. Postage - $250
				8. RC Reimbursements - $12,000
				9. Championships

NAGVA Contribution - $45,000

Board Expenses - $20,000

Misc Expenses (beer garden, etc) - $10,000

* + - * 1. **Total - $106,250**
		1. **Total Estimated Income: $214,088.50**
		2. **Total Estimated Expenses: $160,498.70**
		3. **Estimated Revenue: $53,589.80**
	1. Secretary – No report
	2. Eligibility – 17 medical, 8 denied, 4 in process – Dallas fight – 2 year suspension, 13 approved, 12 denied - 5 year inactive re-rate
		1. How is the new form – basically the same.
		2. How many filed with new form? Denied 3, Granted 7
		3. Q. What’s the difference between submission rates of new vs old form?
		4. A. Too early to tell if the new form will cut down on the number of medical re-rate requests
	3. Regions -16 total tournaments (2 not included: Nashville, Sacramento)
		1. 583 Total Teams
		2. 727 Total Nonrates Completed
		3. 113 Total Rerates Completed (67.26% uprates, 8.85% downrate, 23.89% stayed same)
	4. Tournaments
		1. Mid-year Statistics
			+ 19 Tournament
				1. Added Toronto

Brought new teams to NAGVA

* + - * 1. Palm Springs, Phialdelphia not hosting
				2. Orlando Sanctioned but cancelled
			* 696 Confirmed teams
				1. Down from previous year
				2. Less tournaments
				3. Lack of Championships surge

Columbus tourney maxed

Possibly ask local tournament to consider larger facility for Championships year

* + - * Division Stats
				1. 250 Confirmed B teams
				2. 314 confirmed BB teams
				3. 71 Confirmed mod A1 teams in 7 tournaments

5 cancelled mod A1 divisions

* + - * 1. 17 confirmed mod A3 teams in 2 tournaments
				2. 34 confirmed Open A/AA teams in 3 tournaments
			* Regional Compositions
				1. Over 80% of teams are from the home region or home plus the closest region.
				2. Teams are not traveling far
				3. Provides good guidance for new tournaments
		1. Spring Season
			- Adding San Juan
			- Adding Reno - Possibly move to end of Oct with CAVO not hosting Vegas
			- Atlanta not hosting in spring moving to summer
			- Hoping Championship surge will fill Cincy/Champaign/Cleveland/Baltimore
		2. Additions this year
			- Fall and Spring emails to schedule Midwest and eastern tournaments
			- Medical Considerations email for guidance to TDs and RCs on dealing with severe medical issues.
			- RC scouting report
				1. Teams that have placed in top four
				2. Players that have received and All Star award
			- Guidance from Upper division FB group for preferred division.
		3. Issues/Problems fielded by TDs this season:
			- Upper division
			- Cancelling upper divisions
				1. All tournaments were Midwest or eastern
				2. TDs spend a lot of time recruiting
				3. TDs do not cancel division in time to fill the court space allocated to it.
			- Open Division
				1. Two tournaments only had 9 teams total

Optimal would be 12 teams

Distribution of teams based on seeding

Getting TDs to host

* + - * Changing division formats
				1. Does the rule need to be revisited
			* Orlando Tournament Cancelled
				1. Not enough local teams to support
				2. Travel distance too far
			* RC Difficulties
				1. Locals adding players and not notifying RC
				2. Locals not engaged in rating of non-rated players
			* Language barriers
				1. Possibly look at translations for major documents
			* Drunk/Fighting players
			* Communication/Following NAGVA guidelines for confirming teams
			* Teams refusing reffing assignments
			* Not being aggressive enough with elimination flow and asking winning teams to ref
			* Facility Cancellations
	1. Officials – 220 ref, 325 scorekeeping. New exams and training videos being uploaded to the website.
		1. Incentive for being R1 or scorekeeping
		2. Timeliness of R1 evals
		3. Discrepancy between R1 and Scorekeeper
	2. Registrar – No report
	3. Webmaster – No report
	4. Members-At-Large Reports
		1. Trevor – I’ve been polling the A/AA, give the lower groups something to look up to play
			+ Jason – is East Coast included in the A/AA Facebook group
			+ What spring tourneys are open – San Diego, Houston?
	5. Canadian Representative – Just getting into role, lots of plans, already started communicating with Canadian players
1. RC Training Recap – Jen Callen
	1. Great attendance, reviewed RC guide – RCs need access to manage rosters, adding re-rates even if they stay the same make sure you still add them to the website, Template emails for informing players of ratings
	2. Payments – scan receipts
	3. Reviewed skills assessment – consistently vs occasionally
	4. Adding more notes when rating players
	5. De-escalating situations, RC professionalism
	6. Creating a “Rater” list
2. Small Group Work
	1. **Definition of player levels** - led by Jason Fallon - Group members: Jen Callen, Scott Kilburg, Eric Nelson
		1. **B Division –** “B” players have or are in the process of learning basic fundamental volleyball skills. These players understand the game and are able to perform some of the necessary skills required to be successful.
		2. **BB Division –** “BB” players have a good understanding of the game and its objectives. They are comfortable on the court and understand rotational sequence, offensive concepts and defensive positions. These players often play competitively.
		3. **A Division –** “A” players have a great understanding of the game and its objectives. These players are above average competitive players. They have in depth knowledge of offensive, defensive and advanced strategies to be successful such as running a faster tempo offense.
		4. **AA Division –** “AA” players have a superior understanding of the game and its objectives. These players compete at the highest level and often have competed at the Division I or Division II level. These very advanced players have in depth knowledge of offensive, defensive and advanced strategies to be successful. And, are able to perform at the highest level for an extended period of time.
	2. **NAGVA Communication** - Led by Lew Smith and Brian Crumby - *including a discussion about a social media policy* - Group members: Trevor Brink, Jason Pelletier
		1. Director of communications:
			* Monitoring posts to assure users respect NAGVA`s social media philosophy.
			* Works in concert with the Webmaster.
			* Implements a social media strategy
			* Manages social media sites.
			* Engages in dialogue and monitors Members issues.
			* Monitors trends and encourages adoption of social media Tools.
			* Seeks out external medial offortunities (PR opportunities).
			* Implements and manages social media campaigns.
			* Uses social networking analysis Tools.
			* Provides feedback to higher ups.
			* Promotes social media within the organization.
			* Lead sub-committee
		2. Beginning transition over the next 35 days from NAGVA facebook and NAGVA Biz page, eliminate the page by the end of the year
		3. Identify the Director of Communications before creating the committee – possibly having an MAL on the committee and members not on the board or an RC
		4. Advertise the committee and pick the person from the committee
	3. **Tournament Standards** - Led by Mark E - Group members: Mark Davis, Rich Sucre, Kent Hansen
		1. Communication between TD and players/teams
			* Email confirmation when team signs up
			* Email confirmation when team pays/confirmed
			* Must email team reps not just post information to Facebook
			* More communication the better
		2. Tournament play
			* Good court managers with the “power” move matches, etc.
			* Have an elimination/tournament flow posted so teams know when/where they are playing
		3. # of teams/court ratio – 6-7 teams per court
		4. Added value stuff: t-shirts, tournament items, providing refs both days, lunch, beer garden, etc
3. Championship Site Visit Recap – Mark Ebel
	1. Sports Commission – Will be sending informational/promotional pdfs and promo videos help build hype. Discussed how to express the affordability of Columbus and make a great experience for Championships.
	2. Hyatt – Board meeting will be held in Nationwide Room. Annual meeting will be held in newly renovated Fairfield room. Registration to be held in the Delaware room – very close to the hotel bar. Hospitality Suite (Lew’s work room) - Parlor with a connecting room. VIP Suite – King room inside of parlor with the possibility of an additional connecting room. Complimentary Wifi, in room safe, indoor pool and fitness center, complimentary access to the Arena Fitness Center. Restaurant hours: 6:30am-2pm, 4-10pm. Room service til midnight. Full menu available in the bar til midnight. Storage room to be decided.
	3. Convention Center – Courts and command center will be set up already, we will have key card access to upper and lower show offices for storage or Referee rooms, etc. Electronic locks with key access to limit accessibility. Concessions – portable stands will be set up throughout the halls. Just outside the hall the newly renovated Discovery Café will be open – includes a tap room featuring local beers. Medical personnel – can hire two firefighters or 4 paramedics from American Red Cross (cheaper option). First Aid room in Hall D. Security – in house security $15.50/hr. Vendors – convention center doesn’t take any portion of the sales and doesn’t charge for tables.
	4. Banquet – Union Station Ball Room - can accommodate 1200 people, allowed to source and A/V provider or use the in-house people, ceiling lights change colors, can be set to change with music using DMX board, Gobos can be used to shine volleyballs down on the floor or wall. We will make signage to reserve tables, holders to be provided by Levy.
4. NAGVA Championships Update – Jason Fallon
	1. Women’s division? Poll? MALs? Possibly start with local tourneys hosting women’s divisions?
	2. Hoping to launch championships website in the next couple of weeks. Going to need to market the championships
	3. Casey, Patrick, Judy coming back for Columbus
5. New Business
	1. On-line NAGVA Store – passed unanimously - Andre
	2. Championship Divisions and Fees
		1. Divisions: A and AA – passed unanimously
		2. Fees: $600, $700, $750 – passed unanimously
	3. NAGVA Recognition – Spirit Award and Hall of Fame
		1. Hall of Fame – amendment to By-laws to define criteria and selection process
		2. Spirit Awards – create guidelines
	4. Championship Multimedia Presentations – in Memoriam & Thank You – Rich
		1. Player recognition
	5. Bids for Championships - no bids currently, San Diego possibly, Las Vegas possibly, Minneapolis??
	6. 501c3 – possibility for tax deductible donations, education/outreach requirements – Lew and Jason – meeting about 501c3 at championships
	7. NAGVA Serves – Community outreach or involvement – possibly doing something the Thursday at Championships - Brian
	8. Money – Jason – too much money. Money to local charity, more RCs to tournaments, tournament packets.
		1. Lew S reserves should be 3-6 months of operating expenses 75,000 is 3 months, 100000 is 4 months, 6 months of 150000. Reserve fund for deposits for Championships in the future.
		2. Suggested cash reserve amount should be written in bylaws
		3. Raining day fund is important – Rich
		4. Q: Lew, what is your recommendation for amount of money to keep? A: 3 months
		5. Lew - will write the amendment
		6. Eric – does it need to be a rule and reg or can it just be policy
		7. Passed: 3 month operating expenses reserve
	9. Certified rater list
		1. List of people of raters on cloud drive
		2. End of year meeting to have a proposal to the board for a certified rater program – failed 4 to 3
	10. Number of RCs per tournament: The following will be taken into consideration when assigning the number of RCs: early season tournaments per region, number of teams, history, region where championships is held
	11. Photo/video waiver – even though already included on the team waiver at registration, every effort should be made to get consent to use a member’s picture.
	12. Skills assessment vocabulary – Jason and Jen will make an amendment
	13. Ad hoc skills assessment language work group – Lew, Jen, Trevor, Jason
	14. Website agenda topic at the end of the meeting
	15. Audit the website for broken links, out of date stuff, etc
	16. Tournament specific pages – uploaded pool play, seeds, etc
	17. Official Communication policy between TD and Team Reps - communication must be at least by email
	18. Open positions - VP of Championships, PR Director
		1. Brian Crumby was nominated and elected to serve as VP of Championships – elected unanimously
		2. PR Director – position will be filled after bylaw amendments and communications committee formed
6. Mission Statement Discussion – first part of process moderated by Lew Smith
7. Meeting Adjourns

**Items left in the parking lot:**

New tournament assistance

Rating of players

Great purge R1 vs scorekeeper

Original documents – where are they?