

2024 ABC National **Excellence in Construction® Awards** Project Entry Requirements and Forms

Associated Builders and Contractors invites your company to enter its best projects in the 2024 Excellence in Construction Awards competition.

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Thank You To Our Program Sponsor



NOTE:

This document serves as a tool to help applicants gather and prepare data for the 2024 application. All applications must be submitted electronically at <u>abc.org/eic</u>.

PROGRAM OVERVIEW

Your company has the opportunity to compete for honors in the construction industry's premier annual awards program—the ABC National Excellence in Construction Awards competition—that recognizes the outstanding merit shop projects of the year. Use this application and the enclosed forms to enter your company's best project(s).

All award winners will be recognized at the 35th Annual Excellence in Construction Awards gala on Wednesday, Feb. 26, 2025, in Las Vegas. The ceremony will feature a multimedia presentation highlighting the Eagle and Pyramid winners, and an elegant, printed program highlighting each award-winning project. All winners will be recognized in a special section of Construction Executive magazine, and news releases will be distributed to regional and national media outlets.

ENTRY REQUIREMENTS

Each entry must follow the entry requirements outlined in this award application. Email questions to <u>eic@abc.org</u>.

ABC MEMBERSHIP

Only ABC contractor members are eligible to enter. Projects completed through a joint venture must include a document outlining the ownership percentage and responsibilities of each partner. Include the document with the Project Information section. If the majority partner is an ABC member, but not all partners are ABC members, only the majority contractor is eligible to enter. If your project was completed by a joint venture and not all parties are ABC members, email <u>eic@abc.org</u> for additional eligibility requirements.

SAFETY POLICY

A **company** that experiences a safety-related fatality of a direct employee in the United States within the current program year* is NOT eligible for an Excellence in Construction Award. If a subsidiary is a direct ABC member versus part of a larger holding company member, then the subsidiary with a safety-related fatality is not eligible, but another subsidiary of the same holding company may be. Furthermore, all EIC award winners have a continuing duty to inform ABC of a safety-related fatality that occurred after the end of the current program year until the time of the awards program. Such a fatality will nullify the EIC award. After the judging process and prior to the awards program, ABC will request that an award winner confirm that a safety-related fatality did not occur. Failure to respond to the request will also nullify the EIC award.

A **company** that experienced a safety-related fatality of a direct employee in the United States within two or three years of the current program year* is required to provide additional information regarding action that has been taken following the fatality.

No **project** that involves prime, multi-prime or sub-trade contractors with a safety-related fatality is eligible to be considered for an award.

If there is a question regarding this policy and application requirement, the applicant may request clarification from the National EIC Committee by emailing <u>eic@abc.org</u> prior to submission of the project.

*See safety requirements for additional details and program dates.

ABC CHAPTER AWARD WINNER

If the company's local ABC chapter has an awards program, the project must have won the equivalent of first or second place at the chapter's most recent competition. An exception to this requirement may be granted if the applicant submits a letter from the ABC chapter president explaining the reason the project qualifies to be entered at the national award level; for example, the chapter does not have an award category for the applicant's project or the chapter does not hold a competition.

PROJECT ENTRY DEADLINES

- Completion of Project Projects must be completed by Tuesday, Oct. 15, 2024.
- Online Project Registration Projects must be registered online no later than Friday, Oct. 25, 2024.
- Submission Deadline Entries must be completed online no later than Friday, Nov. 15, 2024.
- Project Entry Fee Each project must be submitted with online payment in the amount of \$595. The entry fee is *non-refundable*.

Specific questions may be directed to ABC National by sending an email to <u>eic@abc.org</u>. Frequently asked questions and application tips are listed at <u>abc.org/eic</u>.

OVERVIEW OF AWARDS

CATEGORIES

Awards may be presented in 60 categories. The 38 categories for General Contracting/Construction Management are outlined on pages 16-17 of this document. The 22 categories for Specialty Contracting are outlined on pages 18-19 of this document. For further descriptions of each category, visit <u>abc.org/eic</u>.

SCORING

The panel of judges represents a cross section of construction industry experts, including owners, architects, engineers and other industry leaders. The competition is comparative, using a point system to assist in the comparisons. A project entry can earn a total possible score of 100 points. The different evaluative sections and their point values are in the subsequent sections below. Answers to questions

should be clear and succinct, as directed; be sure to read each section carefully. The applying company's ability to follow the guidelines will have a great impact on its opportunity to win.

EAGLE AWARD

A total of 50 first place Eagle Awards may be presented. Award winners will receive a specially designed eagle sculpture to signify construction's highest honor.

PYRAMID AWARD

Only one construction project in each category is eligible for a Pyramid Award. Award winners will receive a specially designed pyramid on a walnut base with an engraved bronze plaque.

OPTIONAL BONUS AWARDS (NATIONAL ONLY)

Special recognition is given to select Eagle Award winners for projects that excel in design-build, sustainability, technology and innovation, and productivity. Learn more about these four awards on pages 13-14.

REQUIRED: PROJECT REGISTRATION / INTENT TO COMPETE

Projects must be registered and the fee(s) paid prior to submitting the application. All text must be typed as it should appear in formally printed documents (i.e. do not use all uppercase, acronyms, abbreviations, etc.).

- Company
- Project title
- Project location (city, state if in the United States)
- Final contract amount (ABC will keep the information confidential, if required)
- Project category
- ABC chapter (through which your project previously won) and verify this chapter has an EIC program
- Project classification
- Applicant name, job title, phone and email
- Name, phone and email of third-party firm developing the application, if applicable
- Submit non-refundable submission fee: \$595 per entry

REQUIRED: OVERALL PRESENTATION (5 POINTS)

OVERALL PRESENTATION AND CONFORMANCE TO ENTRY REQUIREMENTS

Uploaded documents should be pleasing to the eye and legible. Points will be deducted if the font is too small to easily read, as well as grammatical/typographical errors.

REQUIRED: PROJECT INFORMATION

COMPANY INFORMATION

- Contractor name
- Company principal name, title, email, mailing address and phone
- Indicate business ownership: woman-owned / minority-owned / woman- AND minority-owned / not applicable
- Company logo

PRIMARY AWARD CONTACT FOR SUBMISSION

 Primary award contact name, title, direct phone or cell and email (this is the individual who will be contacted with questions and the results)

PROJECT DATA

- Is this project in the United States? Provide the project address, including the country if applicable
- **Original Contracted Value**—Include the original contracted value which may not match the final contracted value of the project upon completion
- **Final Contract Value**—Include the final contract value at the completion of the project, including any change orders, etc. (indicate if this is confidential)
- According to your client, your final contract amount relative to their final budget (including contingencies) for the scope of work is: within budget / over budget
- Original Contracted Start Date of Construction—Include the start date listed on the original project agreement
- **Final Contracted Start Date of Construction**—Indicate the start date listed on the final project agreement (this may be different than the original start date due to change orders, etc.)
- Actual Start Date of Construction—Include the date on which the project actually started (this may be different than from the original and final contracted dates)
- Original Contracted Substantial Completion Date—General contractors should include the substantial completion date on the original contract and subcontractors should include the scope completion or demobilization date on the original contract

- **Final Contracted Substantial Completion Date**—General contractors should include the substantial completion date on the final contract and subcontractors should include the scope completion or demobilization date on the final contract
- Actual Substantial Completion Date—General contractors should include the actual substantial completion date and subcontractors should include the actual scope completion or demobilization date
- According to your client, your final completion date related to their expected completion date, was: on time / ahead of schedule / behind schedule
- Start of Preconstruction Services (contract-specific)—Indicate the phase in which your team was brought in for preconstruction planning: Prior to design starting (which includes project origination and/or programming phase) / During conceptual design phase / During design development / During contract document phase / No preconstruction provided
- Contract Type—Indicate the type of contract in place for the scope of this project: Lump Sum / Design-Build / Construction Management Agent / Construction Management at Risk / Time and Material / Engineering Procurement Construction / Integrated Project Delivery / Other, specify
- **Procurement Method**—Indicate the method in which your team procured the project agreement: Open Hard Bid (e.g., publicly read bid) / Select Bid (e.g., selection based on price only from a qualified list of bidders) / Value-based Competition (e.g., selection based on multiple criteria) / Soley Negotiated (no other bidders) / Other, specify
- **Project Size**—Provide the square footage of the project that's being constructed
- **Project Site Size**—Provide the number of acres of the land footprint/project site on which the construction project sits
- **Delay Days Overcome (#)**—Indicate the total number of delay days your project team overcame without an extension allowed on the contracted completion date
- Technology Used on the Project—Select all that apply: Augmented Reality and Virtual Reality / Artificial Intelligence / Design, Manufacture, Construct (or Assemble) / Drones / Equipment Telematics / Human Telematics / Jobsite Security / Point Cloud Modeling / Prefabrication/Modular / Project Management / Robotics / Safety Technology. <u>View definitions</u>.
- Did any prime, multi-prime, or sub-trade contractor on this project have a safety-related fatality on this project? If yes, the <u>project</u> is **not** eligible.
- Did the applying member company have a safety-related fatality in the United States with the current program year—Oct. 16, 2023-Oct. 15, 2024? If yes, the <u>company</u> is not eligible.

ARCHITECT / ENGINEER / OWNER

• Firm name, contact name, title and email for the architect, engineer, general contractor and client/owner

ADDITIONAL PROJECT INFORMATION

- Was this project completed by a joint venture? If yes, are all parties of the joint venture members of ABC? If yes, outline the ownership percentage and responsibilities of each partner in a one-page document. If only the majority owner is an ABC member, the project is eligible but not as a joint venture project. If only the minority owner is an ABC member, the project is not eligible.
- Was this a design-build project, with design and construction services under one contract with a single point of responsibility?

- Was this a Leadership in Energy and Environmental Design (LEED) project certified through the U.S. Green Building Council? If yes, indicate the status of the LEED certification and what level was achieved.
- Write a brief project description of between 30 and 40 words highlighting the most impressive/unique aspects of the job. If the project is an Eagle Award recipient, the project description (subject to editing by ABC) will appear in the on-site event program.

REQUIRED: CONTRACTED SCOPE (10 POINTS)

Ensuring legibility when selecting font design and size, provide a one-page description of the scope for this project in PDF format with the below information. Samples may be viewed at <u>abc.org/eic</u>.

- Type of construction (i.e. Lump Sum, Time and Materials, Construction Management at Risk, Cost Plus, etc.)
- Size of project
- Contract value
- Duration of project
- Percentage of labor that is self-performed
- Any subcontracted work performed by fellow ABC members, suppliers or associates/industry professionals, if applicable.
- Describe the opportunities you provided to the construction community to participate based on merit.

REQUIRED: PROJECT NARRATIVE (30 POINTS)

Provide a written narrative no more than four pages* indicating why this project is special and why it qualifies for a national award. The focus of the narrative should be the construction (i.e. erection, installation, modification, grade footprint, etc.) of the project. Four pages are highly recommended, and photos/images may be incorporated. Be sure to include the following items:

- Describe any innovative programs relating to quality control
- Describe any innovative programs relating to scheduling
- Describe any value analysis/engineering process used on the project
- Indicate any special obstacles you overcame in completing the project
- Describe any difficulties or extenuating circumstances encountered when completing the project

- For multisite projects (i.e., coordinated projects that take place in multiple site locations under one contracted scope), describe logistics, sequencing and safety challenges overcome across multiple sites especially if the sites remained open for business during performance of the work.
- Describe any innovative programs or methods relating to productivity (see bonus award section on pages 12-13 of this application guide)

PDF format is required, and legibility should be ensured when selecting font design and size.

*Projects entered into the Community/Public Service categories are allowed one additional page (for a total of five pages) dedicated to describing why the project qualifies for the category. This will be uploaded separately following the project narrative and should include a detailed description of the resources your company donated.

REQUIRED: PHOTOGRAPHS (8 POINTS)

Submit up to 10 high-quality photographs in jpg or png format only. It is recommended to include photos that are relevant to the challenges and solutions outlined in the narrative. To obtain maximum points, all projects should include "in progress" photos in addition to the completed project. Restoration and Renovation projects should also include "before and after" images.

- Single image files may include up to two photographs, but no more than four files should include split images.
- Provide a descriptive caption for each file in the text box provided, but keep the photograph free of any labels, captions and borders/framing. Each caption should not exceed 50 words.
- Ensure the photographs are free of any safety violations.
- Ten photographs are strongly recommended. Files should be a minimum of 300 DPI resolution and in jpg format. No PDFs are allowed.

Occasionally, entrants have asked that some photos not be used in programs or on public sites, due to certain sensitivities, such as the exterior layout of an embassy. Indicate if any of the photos submitted meet this condition and specify which ones must remain private.

If any submitted photos were taken by a third-party photographer, the photographer's written authorization to use the photos is required. In order to comply, you must upload a copy of the signed licensing agreement found on at <u>abc.org/eic</u> with the photographer's signature. No changes are allowed to this document.

REQUIRED: SAFETY (31 POINTS)

SAFETY-RELATED FATALITIES

A **company** that experiences a safety-related fatality of a direct employee in the United States within the current program year—**Oct. 16, 2023-Oct. 15, 2024**—is NOT eligible for an Excellence in Construction Award. If a subsidiary is a direct ABC member versus part of a larger holding company member, then the subsidiary with a safety-related fatality is not eligible, but another subsidiary of the same holding company may be. Furthermore, all EIC award winners have a continuing duty to inform ABC of a safety-related fatality that occurred after the end of the current program year until the time of the awards program. Such a fatality will nullify the EIC award. After the judging process and prior to the awards program, ABC will request that an award winner confirm that a safety-related fatality did not occur. Failure to respond to the request will also nullify the EIC award.

A **company** that experienced a safety-related fatality of a direct employee in the United States within two or three years of the current program year is required to provide additional information regarding action that has been taken following the fatality (details on the next page).

No **project** that involves a prime, multi-prime, subcontractor or any trade-related work (regardless of the type of contract) with a safety-related fatality is eligible for an Excellence in Construction Award.

If there is a question regarding these eligibility requirements, the applicant should request clarification from the National EIC Committee prior to submission by emailing <u>eic@abc.org</u>.

- Did the applying **company** have a safety-related fatality within the current program year—Oct. 16, 2023-Oct. 15, 2024? If yes, your company is not eligible.
- Did your company have a safety-related fatality within two or three years of the current program year—Oct. 16, 2021-Oct. 15, 2023? If yes, answer the questions below.
 - What was the violation type as determined by OSHA (i.e. Willful, Serious, Repeated, Other-than-serious, No violation was cited)?
 - Date and location of incident
 - Were there any fines, citations or penalties issued? If so, by whom (i.e. OSHA, police, DOT, etc.)?
 - Provide a written report up to five pages that details the following:
 - A full account of the incident and the investigation
 - What corrective actions were taken immediately?
 - What corrective actions were taken culturally?
 - How was accountability addressed?
 - What procedural changes were made?
 - Was an overall evaluation of the company's safety policies, and if so, what changes were made?

- If the fatality occurred three years out from this program year—Oct. 16, 2021-Oct. 15, 2022—provide details as to how your company has implemented the changes discussed above and how it has affected the overall safety performance.
- Did this project have a safety-related fatality? If yes, this project is not eligible.

OSHA FORMS / POLICIES / SAFETY PRACTICES

- Include copies of the project-specific OSHA Form 300 and OSHA Form 300A for your company. If
 project-specific forms are not available, you may include completed forms for all the year(s) the
 project was under construction, including a year-to-date form if the contract was completed in the
 current program year. If you are submitting annual forms, they must be specific to the office
 location that completed the work and all recordables specific to the project being submitted must
 be highlighted. All personal information must be redacted. If omitted, your company is not eligible.
- Has your company signed the Construction Coalition for a Drug- and Alcohol-Free Workplace's pledge at <u>drugfreeconstruction.org</u>? If no, your company is not eligible.
- Does your company have a written substance abuse policy? If yes, provide a copy of the table of contents and explain how it was implemented on the project.
- Does your company have a written Safety and Health Policy Manual? If yes, include its table of contents or provide a one-page summary. If no, your company is not eligible.
- Was a site-specific Safety and Health Policy Manual developed for this project? If yes, include its table of contents or provide a one-page summary.
- Provide the project's organizational chart identifying the person responsible for safety.
- Does your company conduct a new employee safety orientation? If yes, include a copy of the agenda.
- Were toolbox safety meetings held with employees? If yes, were these meetings documented and what was the frequency of meetings? Include a one-page summary or an example up to two pages.
- Did your company regularly establish pre-task safety planning prior to beginning work on this project? If yes, provide at least one example.
- Did your company have a process in place to record near-miss cases on this project? If yes, provide supporting documentation of this process and how your company uses this information. Note this does not indicate near-misses occurred.
- Was specialized training conducted on this project? If yes, indicate types on a separate page.
- Provide additional information regarding any innovative safety and health programs used on this
 project or the company's overall safety program.

TOTAL RECORDABLE INCIDENT RATE (TRIR) CALCULATION

- Calculate your company's TRIR = Number of recordable accidents x 200,000 / total work hours for the project
 - Total work hours for all disciplines included in your contract on this project
 - Company NAICS and SIC codes
 - Number of OSHA-recordable accidents on this project
 - Number of OSHA job transfer or restriction cases on this project
 - Number of OSHA days away from work cases on this project

* General contractors and construction managers must also include all subcontractors' hours and recordables on this project.

 For general contractors and construction managers: Do you require accident reports from specialty contractors? If yes, provide information on the process.

SAFETY PROFESSIONAL

 Provide the name, title, phone and email for the person responsible for safety on this project and attesting to these incident rates.

REQUIRED: REFERENCES (10 POINTS)

Include up to 10 letters of recommendation from third parties involved with the project, such as the owner and design team. If the owner is unable to provide a letter of recommendation due to company policy, upload a letter from the owner on their letterhead stating they are unable to provide a reference (this letter will qualify for only five points). PDF format is required.

General contractors must submit letters from at least the owner (or the general contractor's prime contracting entity, if not the owner) and the architect. If submitting in an industrial category, general contractors must submit letters from at least the owner (or the general contractor's prime contracting entity).

Specialty contractors must submit a letter from at least the general contractor. If not working under a general contractor, specialty contractors must submit a letter from at least the owner. Second- and third-tier subcontractors must at least submit a letter from their prime contracting entity.

Letters will be assessed for their level of quality (content and position of author). In some cases, a single letter could earn the maximum number of points; however, additional letters are highly recommended.

OPPORTUNITIES: SUPPLEMENTAL MATERIALS (2 POINTS)

Provide any miscellaneous supporting materials, such as diagrams and other graphics, media coverage, other awards and promotion, aerial or drone footage, BIM, 3D scans and/or CAD drawings. You may upload up to five single pages. The five pages may be in one file, or up to five separate files. Video files should not exceed two minutes. PDF format is preferred, when possible.

OPPORTUNITIES: ACCREDITED QUALITY CONTRACTOR (AQC) (2 POINTS)

If your company has achieved ABC's Accredited Quality Contractor credential in the current program year, upload a PDF copy of the company certificate. The certificate must indicate the chapter that you are submitting your project through because the AQC credential is chapter specific. If necessary, a copy of the certificate may be requested by emailing <u>aqc@abc.org</u>. Please note that requests will be processed in the order in which they are received; be sure to put your request in early.

The AQC credential is not required to submit for an Excellence in Construction award.

For more information about the AQC program, visit <u>abc.org/aqc</u> or email <u>aqc@abc.org</u>.

OPPORTUNITIES: STEP SAFETY MANAGEMENT SYSTEM® (2 POINTS)

If your company is a STEP participant, upload a PDF copy of the company certificate(s) from this year, as well as any year(s) the project was performed.

If your company does not have an electronic copy of your STEP certificate(s), contact <u>stepsupport@abc.org</u> and copy <u>eic@abc.org</u>. Please note requests will be processed in the order in which they are received; be sure to submit your request early.

STEP participation is not required to submit a project for an Excellence in Construction Award.

For more information about STEP, visit abc.org/step or email stepsupport@abc.org.

BONUS AWARDS (OPTIONAL)

ABC/DBIA AWARD

Through an ABC partnership with Design-Build Institute of America, special recognition is given to select Eagle Award winners for design-build projects.

To be considered for this award, provide a written narrative of no more than one page, describing:

- what design-build best practices were applied to the project.
- how the information was shared across the project team.

Provide a copy of the project's organizational chart, showing the design-build team's structure and contractual relationships.

PDF format is required, and legibility should be ensured when selecting font design and size.

GREENER TOMORROW AWARD

Projects that win an Eagle and used sustainable best practices are eligible for a Greener Tomorrow Award.

To be considered for this award, the applicant must opt-in and provide a one- or two-page written narrative, describing:

- the sustainable building initiatives, if any, which required your company's participation.
- your company's involvement in the design phase, if any.
- any obstacles or challenges related to achievement of the project's green initiatives.

Questions:

- Were green toolbox talks used? If yes, provide a sample of a toolbox talk and sign-in sheet.
- If applicable, include the green rating system used and level of certification achieved.
- If it is a LEED project, include the LEED scorecard. If another rating system was used, list the criteria used to establish the rating achieved.

PDF format is required, and legibility should be ensured when selecting font design and size.

Note: LEED certification is not required.

ABC INNOVATION AWARD

Special recognition is given to select Eagle Award winners for projects that are successfully using technology and innovation to maximize safety, efficiency and profitability.

To be considered for this award, the applicant must opt-in and provide a written narrative of no more than two pages, describing:

- technologies used on the project and how those technologies provided value
- your company's involvement in using technologies and innovative ways to achieve the project initiatives
- how the project team overcame challenges and hurdles using technology and innovation

PDF format is required, and legibility should be ensured when selecting font design and size.

PRODUCTIVITY AWARD

Special recognition is given to select Eagle Award winners that use innovative productivity methods. Information provided in the project narrative is used for selecting recipients of this award. For those who elect to be considered (indicated later in the application), the judges are looking for information related to:

- condition of production planning facilities and meeting space
- project and crew level production planning and control regimen
- quality of the crew work assignment
- quality of the crew work zone
- quality of the crew assembly/conversion process

For articles related to productivity, visit <u>abc.org/eic</u>.

SOCIAL MEDIA & ENTRY SAMPLES

SOCIAL MEDIA

ABC promotes EIC winners on social media (e.g. Facebook, LinkedIn, Instagram and X). A photo from the entry is typically included, with the company name, project name and category. The projects are generally featured after the awards gala and throughout the program year. If your project is awarded, would you like for your company and project to be featured on ABC's social media platforms?

ENTRY SAMPLE RELEASE

Members often request samples of EIC applications. In order to assist those applying for the first time in future years, we would like to have winning samples available. If your project is awarded, can ABC share your project narrative and/or contracted scope with future year applicants and on the ABC website?

If you indicated the use of innovative safety programs and your project was awarded, may these programs be included in a list of best practices posted on the ABC website?

PROJECT ENTRY QUALIFICATIONS, RIGHTS AND AGREEMENT

All applicants are required to sign off on the following releases.

PROPERTY

All entries become the property of Associated Builders and Contractors.

ENTRY CATEGORY REASSIGNMENT

ABC reserves the right to change an entry's original category if it determines that a project's opportunity to win will be enhanced with a different category. ABC also reserves the right to redistribute the contract volume levels within a category.

GRANT OF RIGHTS

The applicant hereby grants to ABC the following nonexclusive rights: the right to reproduce and distribute copies of the work throughout the year as part of the competition materials described above, including the right to reprint the work, or any part thereof, whenever necessary and to license the use of the work, or any part thereof, in any medium or form of communication; and the right to use the applicant's name, photographs and biography in connection with the work. The applicant reserves all rights not specifically granted herein.

SAFETY PROVISION

No project that involves a prime, multiprime, subcontractor or any trade-related work (regardless of the type of contract) with a safety-related fatality is eligible for an award. No company that experiences a safety-related fatality of a direct employee in the United States within the current program year is eligible for an award. Furthermore, all EIC award winners have a continuing duty to inform ABC of a safety-related fatality that occurred after the end of the current program year until the time of the awards program. Such a fatality will nullify the EIC award.

WARRANTY

The applicant warrants that the work is original, that its publication will not infringe on the rights of others, and that it has the full power to make this grant.

NOTIFICATION AND NEWS RELEASES

ABC National Excellence in Construction Award winners will be notified within weeks of the December judging process. News releases will be held until after the awards ceremony takes place in February 2025 in Las Vegas. Until that time, the winners' information is embargoed. ABC will provide winners with a template news release and social media posts as well as photograph(s) within several weeks of the ceremony.

APPLICANT AGREEMENT

I understand the entry fee is nonrefundable.

I hereby give permission to Associated Builders and Contractors to use the photographs and any information submitted to the ABC National Excellence in Construction Awards competition in ABC awards materials, including presentations and printed matter, as well as promotional materials and news releases.

PROJECT AWARD CATEGORIES

Select only ONE category indicating the dollar amount of the contract for the project.

ABC reserves the right to change an entry's original category if it determines that a project's opportunity to win will be enhanced in a different category. ABC also reserves the right to redistribute the contract volume levels within a category.

GENERAL CONTRACTOR / CONSTRUCTION MANAGEMENT CATEGORIES

Mega-Projects

All projects regardless of type

More than \$250 million

Commercial

Office buildings, banks, retail facilities, hotels and mixed-use

- Up to \$10 million
- \$10 to \$25 million
- \$25 to \$100 million
- \$100 to \$250 million

Community / Public Service

Philanthropic projects that enhance the community, using substantial resources donated by the contractor

• Up to \$250 million

Federal Government / Military

All projects owned by the federal government, with the exception of transportation infrastructure and utilities

- Up to \$15 million
- \$15 to \$100 million
- \$100 to \$250 million

Health Care

Hospitals, assisted living, nursing homes and other licensed medical facilities

- Up to \$25 million
- \$25 to \$100 million
- \$100 to \$250 million

Historical Restoration / Renovation

Restoration of buildings registered as historical, or eligible to be registered as Historical.

- Up to \$15 million
- \$15 to \$100 million
- \$100 to \$250 million

Industrial

Manufacturing plants and facilities, refineries and similar types of construction

- Up to \$10 million
- \$10 to \$25 million
- \$25 to \$50 million
- \$50 to \$100 million
- \$100 to \$250 million

Infrastructure: Heavy

Streets, highways, parks, dams and bridges

- Up to \$100 million
- \$100 to \$250 million

Institutional

Projects owned by schools, churches and local governments, with the exception of health care facilities

- Up to \$15 million
- \$15 to \$35 million
- \$35 to \$100 million
- \$100 to \$250 million

Pre-engineered Building

Institutional, shopping centers, banks and manufacturing plants

Up to \$250 million

Public Works / Environmental

Water treatment plants and sewage treatment plants

Up to \$250 million

Renovation

Non-historical, existing buildings where more than 50 percent of the contracted dollar value was used for renovation or restoration

- Up to \$5 million
- \$5 to \$20 million
- \$20 to \$100 million
- \$100 to \$250 million

Residential

Residential, including independent living retirement communities

- Single-family up to \$100 million
- Multifamily and Condominium up to \$100 million
- All Residential \$100 to \$250 million

Special Projects

Construction not specifically referred to in the prior categories (e.g. theme parks, zoos, skate parks, water parks and other unique types of projects)

- Up to \$20 million
- \$20 to \$100 million
- \$100 to \$250 million

SPECIALTY CONTRACTOR CATEGORIES

COMMUNITY / PUBLIC SERVICE

Philanthropic projects that enhance the community, using substantial resources donated by the contractor

All contract amounts

ELECTRICAL: COMMERCIAL

Schools, hospitals, outdoor lighting, institutional, shopping centers

- Up to \$5 million
- \$5 to \$20 million

ELECTRICAL: INDUSTRIAL

Manufacturing plants, processing plants, instrumentation and testing facilities involving motor control

- Up to \$5 million
- \$5 to \$20 million

ELECTRICAL

All projects

More than \$20 million

MECHANICAL: COMMERCIAL

Schools, hospitals, institutional, shopping centers

- Up to \$5 million
- \$5 to \$20 million

MECHANICAL: INDUSTRIAL

Manufacturing plants, processing plants and pneumatic controls

- Up to \$2 million
- \$2 to \$20 million

MECHANICAL

All projects

• More than \$20 million

EXTERIORS: MASONRY / PRECAST / STONE

Masonry, precast or stone

All contract amounts

EXTERIOR FINISHES

All other exterior finishes not specifically referred to in the prior category

All contract amounts

INTERIORS: ACOUSTICAL / DRYWALL / MILLWORK / PLASTER

Acoustical, drywall, millwork or plaster

All contract amounts

INTERIOR FINISHES

All other interior finishes not specifically referred to in the prior category

All contract amounts

SITEWORK / LANDSCAPE / HARDSCAPE

Interior/exterior, landscaping and parking lots

All contract amounts

SPECIALTY CONSTRUCTION: COMMERCIAL

Commercial construction not specifically referred to in the prior categories

- Up to \$3 million
- \$3 to \$10 million
- More than \$10 million

SPECIALTY CONSTRUCTION: INDUSTRIAL

Industrial construction not specifically referred to in the prior categories

- Up to \$3 million
- \$3 to \$10 million
- More than \$10 million

Questions may be directed to ABC National by sending an email to <u>eic@abc.org</u>. Frequently asked questions and application tips are available at <u>abc.org/eic</u>.