



Supplier Sales Professional of the Year Award Application

NAA's Supplier Sales Professional of the Year Award recognizes a sales professional who best exemplifies the characteristics of professionalism, service and expertise.

The following items are required to properly submit a valid online application for NAA's Supplier Sales Professional of the Year Award.

Submitters Contact Information

- First and Last Name
- Organization Name
- Email Address
- Phone Number

Nominee's Contact Information

- Nominee's Information
 - Nominee's Name
 - Company
 - Address
 - Email
 - Phone Number
 - Local Association
 - Years of Experience
 - Number of Years at Current Organization
- Does the nominee have the Certified Apartment Supplier (CAS) credential?
[yes/no]
- Should you win, NAA will promote your company via NAA's social channels using information provided below.
 - Nominee Twitter Handle
 - Nominee Facebook Page
 - Nominee LinkedIn Page

Details

Sales must be the nominee's primary duty (minimum of 75 percent) within the business.

- Description of company.
- Describe how the nominee achieves their sales goals [description can include the nominee's sales technique or strategy, the people, lessons or experiences that positively influence the nominee's performance, how co-workers would describe the nominee,

biggest challenge (personal or professional) nominee overcame in the past year, and what nominee wants customers to remember about their sales experience].

- Describe any other professional accomplishments including NAA and Affiliate Involvement this person has done throughout 2021-2022.

Supporting Information (Upload)

- Upload supporting documentation to assist judges in the evaluation of the Supplier Sales Professional of the Year Award. You may submit PDFs, Microsoft Word documents, Microsoft Excel documents, photos, videos, analytics, testimonials, etc. We encourage nominations to include benchmark and/or statistical data over a 12- to 18-month period that clearly illustrates the results achieved through sales efforts. Nominators are encouraged to provide as much information as is applicable regarding the candidate's merit for this award.
- Self-nomination is permitted for this award. However, when the nomination is submitted for an individual (rather than the team or company), the nomination must include a letter from the individual's supervisor or from a top manager of the company confirming the supporting data is accurate.
- In a one-minute video, tell us why you deserve to win the Supplier Sales Professional of the Year Award.