David John Jones

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**Profile**

I am a multiple CIO top 100 award winner and an experienced senior IT Leader. With a strong mix of technical experience and business skills I successfully deliver strategic information and technology services and change programmes.

I have worked in multiple sectors including Manufacturing and Distribution, Engineering and Construction, Industrial Services and Facilities Management sectors. Territories worked in include the UK, Europe, North America, Middle East, Asia and Australia.

By forging strong working partnerships inside and outside the organisation and maintaining a focus on the organisation's strategy I ensure the successful delivery of change, primarily in environments where the change is facilitated with the use of digital technology and information systems.

One of my key strengths is being able to communicate effectively with all stakeholders, understand their needs in terms of their business requirements and strategy, and then deliver information technology strategies that support business growth.

**Career Achievements**

Implementation of bespoke information systems resulting in savings of £8 million per annum. Integrated 6 major acquisitions from due diligence stage, 3 divestments. Significant digital transformation using a variety of technologies, differentiating organisations from their competitors, increasing revenue and profit, retaining business and contributing to significant new business. 3 major organisational redesign / restructure projects. Large and complex IT transformations from current state to Target Operating Model.

Career Details/Relevant experience

**Digital WoW – July 2018 - Present**

**Owner / Director – www.digitalwow.net**

After exiting Altrad I formed Digital Ways of Working. Digital WoW has a purpose of helping organisations of all sizes realise the benefits achievable through having a winning Digital Strategy.

### CIO Advisory Service (HiveExec) - Client Betty's and Taylor's

#### Dec 2018 – Present

Bettys & Taylors of Harrogate is an independent family business, passionate about some of the finer things in life – beautiful tea rooms, handmade cakes, traditional breads, proper tea and top quality coffee. They're the business behind Yorkshire Tea, Taylors of Harrogate coffee and the famous Bettys Café Tea Rooms. This is a fractional CIO advisory role, providing personalised support to the Group IT Director and his direct reports, through a period of major business transformation. I help and encourage focus on how technology and the IT team contribute to delivering the business strategy. I facilitate engagement and enquiries between the team and the HiveMind network of subject matter experts.

**Consultant - Business Transformation, Client TES2000**

TES200 is a long established, highly regarded contractor to the rail industry. The brief was to reviews systems of record and high level review of business processes (CRM, ERP, HR, Payroll). Provide strategic recommendations to the board on systems and processes to retain / replace to enhance operational efficiency and support business growth.

### Consultant - Business Transformation, Client Northwood Hygiene

Northwood is a UK based, family owned group of companies that provide the manufacturing, supply and transportation of away-from-home (AfH) professional paper hygiene products.

Northwood Hygiene Products (NHP) board and factory management are keen to explore opportunities in manufacturing cost optimisation that can have a positive impact on business results. My role has been to assist the client and introduce subject matter experts from the HiveMind network to assist with the request. Specifically, a pilot project to leverage data and potentially IoT sensors to ascertain whether there is a business case for further work on the main tissue production machine to improve efficiency, reliability having a direct impact on revenue, potential benefits of £1 million per annum.

### Consultant - Business Transformation, Client Advanced Insulation

Advanced Insulation has been providing innovative solutions to a range of global markets, predominately offshore oil and gas, since its formation in 2007. The brief was to review systems of record and high level review of business processes (CRM, ERP, HR, Payroll). Provide strategic recommendations to the board on systems and processes to retain / replace to enhance operational efficiency and support business growth.

### Consultant - Business Transformation, Client YPO

YPO supplies products and services to a wide range of customers including schools, local authorities, charities, emergency services, public sector and other businesses such as nurseries and care homes. The range includes around 30,000 products and 100 frameworks; including pens and paper, computers, furniture, or even things like electricity, food and insurance.

My brief was top find a trusted partner to run a proof of value, to establish whether AI Solutions can drive increased revenue and profit. Potential benefits of £3 million per annum through customer retention.

**Altrad, Feb 2018 – July 2018**

The group offer a full range of services to industry, with a turnover of 3.4 billion euros and over 40,000 employees. This offer, mainly aimed at major industrial customers in the Oil & Gas, Energy, Process Industries (including Chemicals and Petrochemicals) and Construction sectors, is deployed throughout Europe as well as in Africa, Asia, Australia and the Middle East.

Group Chief Information Officer

* Develop a 12 month strategy and action plan to integrate Cape IT Function into Altrad Central IT function.
* Lead and restructure the Global IT and IS Department for the Group, headcount of 100+, annual budget circa £20 million for a short period to achieve two specific objectives, which resulted in £1 million saving in the first 12 months.
* Redesigned the organisational structure of the IT Teams within in Altrad and Cape. The project entailed integrating the two teams into one high performing unit, maintaining morale within the team and ensuring key objectives were met during the process. Ensuring the new structure would support the group requirements moving forward.
* Lead complex infrastructure and vendor negotiation projects, post-acquisition. These included consolidating (closing) a large Cape datacentre and migrating the business critical applications and services, including SAP (ERP and 4000 employee payroll) to an Altrad data centre. Consolidating major contracts such as licencing and comms and achieving enhanced value through enhanced buying power. These initiatives required excellent communications with the business, managing significant risk and potential business disruption accordingly.

**Cape Industrial Services Group, January 2008 – Feb 2018**

Cape is an international leader in the provision of essential industrial services focused on the oil and gas, power generation and petrochemical sectors. Cape offer a range of multi-disciplinary services throughout the asset life cycle including construction, maintenance and decommissioning of assets.

Group Chief Information Officer (May 2013 – Feb 2018)

* Lead the Global IT and IS Department for the Group, and Offshore Development Team (Vietnam), responsible for IT Service Delivery, Infrastructure Support, Security, Project Delivery and Application Development.
* Restructured the Groups IT resources, transforming from Regional autonomous teams to create the group’s first true global shared service providing a Global IT Service Function.
* Enhance the company’s reputation and standing in the industries they serve by providing intelligent and innovative Digital and IT systems.
* Define financial commitment to achieve the vision of IT strategy.
* A catalyst for significant IS and IT change, sharing information, raising the bar in IT and delivering co-ordinated thinking on approaches, projects and technologies delivering group-wide synergies.
* Standardisation and simplification of the Group ICT systems and applications, consolidating email systems and communication platforms.
* Implementation of Digital workplace strategy connecting a 3000 user community across 28 countries, including Skype for business technology to significantly improve internal communication and remove travel and external communication costs.
* Implementation of digital communication platform, introducing Innovation Portals and Centres of Excellence removing local silos and enabling global communication, collaboration, learning and sharing.
* Resolved Security shortfalls by appointing a Head of IT Security and Compliance, aspiring to achieve ISO 27001 certification.
* Introduced an Offshore Development Function (Vietnam) to supplement the internal team to drive the development on innovative Operational Excellence projects. Agile methodology used to deliver web (.net platforms) and mobile applications (Xarmarin).
* Driving innovation through digital strategies including Mobile application and IoT development and implementation of intrinsically safe Android tablets, RFID and Barcode scanning to standardise business processes, reducing cost and improving efficiency.
* Implementing a ‘cloud first’ strategy, migrating away from IaaS to Microsoft Azure platform.
* Implemented an Exec IT Steering Committee to provide governance, avoid regional duplication and prioritise IT/IS projects to support the wider business objectives and strategy.

Head of IT, MIS and Business Process Improvement - UK Region (January 2008 – April 2013)

* Manage the IT and IS Department for the UK Region, consisting of 15 full time employees, responsible for IT Service Delivery, Infrastructure Support and IT / MIS Development.
* Develop the IT Strategy and 5 Year plan for the UK Region.
* Produce Personal Development and Training Plans for all personnel in the Department.
* Consult with and advise Regional Managers and department heads on information technology
management needs and issues.
* Establish/oversee relationships with key external technology business partners and providers.
* Manage commercial negotiation of all major IT software and hardware contracts.
* Delivered Phase 1 of the IT Strategy, which was a 450k project to completely refresh the regions ICT.
* Migration from ‘On premise’ ICT to IaaS (Infrastructure as a Service), fully hosted cloud solution.
* Restructured the IT Department, addressing key services issues at the Head office and local levels.
* Implementation of Biometrics Time and Attendance systems on client / project sites.
* Implementation of bespoke internally developed Management Information systems (.Net environment) to support multi million pound projects for clients such as BP, and EDF.
* Business Process Improvements implementing digital solutions in Scaffold Management, Payroll functions resulting in annual savings estimated at £8 Million.
* Completion of UK ERP Review and made recommendations to the board on future ERP requirements,
* Successfully migrated UK IT Infrastructure from physical on-premise to Hosted Virtual solution, reducing Operational and Capital Expenditure costs for the UK Business.
* Completed a Global IT/MIS review and made recommendations to the board on future strategy.

DONCASTERS Limited, Melbourne, Derbyshire – April 1997 – December 2007

Doncasters manufactures precision metal components and assemblies for the aerospace, industrial gas turbine, specialist automotive, petrochemical, construction, industrial, transportation and recreation markets with sites in America, Mexico, Germany, Belgium, and in the UK.

Group IT Manager (December 2004 to December 2007)

1. Reporting directly to the CEO to Lead a Global IT team responsible for ICT, Service Delivery, Project Delivery and ERP Systems support and development.
2. Plan IT strategy and communicate to all levels of the organization.
3. Key stakeholder in a project to migrate 12 different ERP systems, within the UK, Belgium, Germany, USA and Mexico to a standard Syspro ERP system, based on a IaaS model in Edinburgh.
4. Implemented Group Wide 2003 Active Directory Infrastructure 2004/05 resulting in reduced costs, improved information sharing and increased IT Security.
5. Manage the Groups IT Budget.
6. Negotiate with 3rd party suppliers for contracts such as Data and Voice, Hardware Maintenance and Disaster Recovery, ensure SLAs are met.
7. Recruit IT staff, mentor, develop and discipline if necessary.
8. Develop and maintain policies to provide maximum security and ensure adequate Disaster Recovery and Business Continuity is in place at all sites.

Group Network Manager (March 2000 to December 2004)

1. Project managed the implementation of a group wide VPN connecting 25 sites Doncasters sites globally.
2. Introduced corporate policies for connecting remote and mobile workers, introducing standards and reducing costs.
3. Developed group standards to maintain maximum security to the Doncasters networks.
4. Sponsored Group Wide E-Mail and Collaboration on Domino Infrastructure 2001 (also sponsored project to upgrade to Version 7.x).
5. Negotiate with 3rd parties, contractors and suppliers including Hardware Maintenance, Disaster Recovery and Support contracts.
6. Introduced mobile technology utilizing Blackberry devices.

Network Administrator (April 1997 to March 2000)

1. Provide second line technical support for the site based IT / IS personnel for any IT issues.
2. Co-ordinate the Group Disaster Recovery contract and ensure adequate backup procedures are in place.

Brook Crompton Fractional Motors, Doncaster – May 1996 – April 1997

Systems Administrator – Manufacturers of electric motors.

* IT Support for the Doncaster site.
* Bespoke development of the Infoflow ERP system using System Builder+.

**ABB Daimler Benz (Adtranz) Customer Support, Doncaster – April 1992 – May 1996**

Information Technology Assistant/Senior Technical Officer 1992-1996 – Maintenance of Rail rolling stock.

* Developed HR and Training systems on Microsoft Access to facilitate migration off British Rail Maintenance mainframes post acquisition.

**British Rail Maintenance Limited, Doncaster – April 1988 – April 1992**

Payroll Assistant 1988 – 92

* Technical and Business analyst support for a major project to computerise BRML payroll systems. Integrating Time and Attendance directly to payroll. Replacing traditional clock cards and data entry bureau in a highly unionised environment.

**Qualifications & Training**

* MA – Leading Innovation and Change, York St John University
* Management Engineering – Teesside University
* PRINCE 2 Project Management – Foundation, ITIL Version 3 – Foundation, Six Sigma Greenbelt
* BTEC – Higher National Certificate in Business Information Technology

**Awards**

CIO 100 2018 - <https://www.cio.co.uk/cio100/2018/dave-jones/>

Finalist CIO of year 2018 - https://www.information-age.com/tech-leaders-awards-2018-123474130/

CIO 100 2017 - http://www.cio.co.uk/cio100/2017/dave-jones/

CIO 100 2014 - http://www.cio.co.uk/cio100/2014/dave-jones/

**Publications**

Cape CIO improves information visibility <http://www.cio.co.uk/cio-interviews/cape-engineering-cio-dave-jones-improves-information-visibility-3623169/>

CIO at Cape Plc - Transition of Autonomous regional IT to Providing a Global Platform <http://www.slideshare.net/CIOEvent/5-berlin-presentation-dave-j-cape>

**Hobbies & Interests**:

I’m married with an 11 year old daughter. I enjoy most sporting activities, particularly squash, hiking, watching football. I hold a full, clean, UK driving license and enjoy travelling.

I am Chairman of the Northern IT Leaders Group, a networking group with over 200 Senior IT Leaders from the North of England. I am a board member of Yorkshire Byte night, Action for Children’s flagship event raising money to help homeless and under privileged children.