

## ABRIDGED CURRICULUM VITAE



**Kelvin Glen**

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Immigrated to the United Kingdom from South Africa on an Ancestral Visa,  
(Permitted to live and work in the United Kingdom)

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An experienced leader in the corporate affairs and development sectors working across national and international corporates and organisations.

I am a self-disciplined, conscientious person who has developed a high degree of expertise and skill in my areas of expertise. My focus and drive is always to get things done right and in accordance with established standards of accuracy and quality. I am respectful of traditional organizational standards yet aware that trends and communities change which require careful management. I am reserved, serious, and thoughtful about everything I do but motivating my team to new levels is foremost in my approach.

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### PROFESSIONAL ATTRIBUTES

- Experience at directorship level with a natural flair for leadership;
  - Extensive experience in fundraising, communications, lobbying and marketing, general and operational management;
  - Comprehensive grasp of the NGO sector and an aptitude for the management of project and programmes in this specialized sector
  - Ability to work with people at grass roots level through to negotiations at executive and board level;
  - Facilitate an environment of maximum productivity within a cost-effective structure to achieve set objectives;
  - Experienced public speaker through presentations of several papers and regular guest speaker at conferences and events.
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## EMPLOYMENT HISTORY

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### **Khuluma SA:** Co-Founder & Director (October 2014 – Date)

Khuluma Ne Sizwe (Pty) Ltd t/a: Khuluma SA was formed to offer tailored services to corporate affairs and civil society under one collective representative brand. Primary focus is a comprehensive advocacy, lobbying and campaigning collective for clients. I have personally worked on the following projects over the past several years including developing strategies, fundraising plans, fundraising training, capital campaigns. All resulting in increased funding.

1. Child Welfare
  2. Walter Sisulu Environmental Centre
  3. South African National Parks
  4. Oxfam South Africa
  5. The Hague Institute for Innovation of Law
  6. Eastern Cape Liquor Board
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### **Afrika Tikkun:** International Lead (2020 – date)

Manages the fundraising teams in Australia, The Netherlands, United States of America and The United Kingdom including:

1. Leading all major funding applications and management of donor funding secured to support Afrika Tikkun's youth development programmes in South Africa.
  2. Personally led the application that secured 10 million Dollars from the McKenzie Scott Fund. This is unrestricted funding that has been approved for the investment into fundraising, organisational growth and infrastructure.
  3. I have also worked with the team to manage the Spirit of Belron campaign, whereby Belron encourages staff across the globe to take part in a virtual physical activity event to raise funds for the children attending creches in South Africa. Whatever funds the individual staff member raises the company matches. 2021 was a record-breaking year as we budgeted to raise 1,6 million Euros and we raised 2 314 724 Euros. Collectively the international offices with my support raised about 40% of Afrika Tikkun's annual operating budget.
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### **Charities Aid Foundation Southern Africa:** Project Lead

Inspiring Employee Volunteering Programme. A collaboration between First Rand Bank and Charities Aid Foundation to bring together the Charity and Corporate sectors to co- create the employee volunteering programmes:

1. I was personally instrumental in securing R 50 million from Cotton ON Foundation for the building of a school in Kwa Mashu. The success of this Programme has resulted in a further grant of R 20 million for another school building project in Kwa Zulu Natal, South Africa.
2. During the Covid-19 pandemic, I have negotiated and secured R 5 million from the Oppenheimer family to support charities that were at risk of closing due to losing donors as a direct result of Covid – 19.
3. Research paper on employee volunteering landscape across Southern Africa and draft the employee volunteering strategy for Old Mutual.

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### **Joint Aid Management (JAM) International**

Vice President: Programmes & Chief Development Officer (June 2018 – February 2019)

JAM International is a South African-founded international, humanitarian relief and development organisation with an annual operating budget of US\$54 million working throughout Africa. As the VP, I was the interface between all stakeholders and the development of the frameworks, operational plans, fundraising and donor relations with a team of 14 staff reporting directly to me.

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### **The Methodist Homes for the Aged** Executive Director – (February 2015 – May 2018)

Established in 1970 as a welfare organisation in 1970 to provide accommodation, facilities and services for the elderly. The operating budget of ZAR225 million serviced 15 retirement villages caring for 2700 residents employing 1 100 staff. In my tenure, I redirected the Senior Management to enhance market share through proper budget planning, community outreach programmes and transformation from a charity nursing home to resident-centric care centres.

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### **The Tiger Brands Foundation** - Director (May 2011 – August 2014)

Founding Director of the Foundation, an independent NGO to improve the lives of learners at disadvantaged rural schools by implementing a sustainable, scalable and replicable nutrition programme. From the inauguration of 7 schools, I increased the Foundation's footprint to 9 provinces and more than 30 schools. I was responsible for the creation of all policies and procedures, stakeholder engagements at corporate and government levels, marketing and financial management of the multi-million-rand budget.

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### **Project Consultant** - (October 2008 – March 2011)

The Institute of Tibb – organization strategic direction, team & financial management

Red Cross – marketing stakeholder development strategy, fundraising & communications

- Johannesburg Zoo – fundraising strategy and plan.
  - Jes Foord Foundation – facilitated workshops to develop organisation's plan and fundraising strategy
  - The Playhouse Company – develop marketing & fundraising plan.
  - Pick 'n Pay – coordinate annual corporate social investment programme (Save our Seas)
  - Tshikululu Social Investment – corporate social investment practitioner managing CSI projects in the education sector
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Business Against Crime – Executive Director (1 July 2006 to September 2008)

Project Build – C E O (October 2004 – June 2006)

Bonusworks – 1 February 2003 - September 2004

Inkulumo Consulting CC - October 2000 – 31 January 2003

SAAMBR - 1 October 1998 – 30 September 2000

SA Red Cross – February 1994 – September 1998

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## EDUCATION

Henley Business School- MBA 1st year & 2<sup>nd</sup> year

EDEN Alternative - Accredited Trainer