# **Andy Milward**

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### PROFESSIONAL OVERVIEW:

- Thirty years' experience in the design and facilitation of executive development workshops
- Thirty years' experience in the design and implementation of large-scale organizational change
- Founder, owner, and CEO of consulting firm in Strategic Leadership
- Social Cognitive Psychologist
- Senior leadership coach working at CEO and executive board level
- Skilled facilitator and conference speaker
- An inspirational leader and Board Advisor
- Skilled in Social Network Analysis, complex survey design and analysis, sociometric, psychometric test design, administration and analysis, and statistical modeling
- Private and public sector experience
- Thirteen years' experience in sales, marketing, and consulting in IT and Business Intelligence
- Thirty-two years' international Executive experience
- Experienced Non-executive director
- Excellent understanding of UK and European Governance

### **Non-Executive Portfolio:**

### **HH Helia Holdings Ltd**

Sept 2010 to Date

#### Key Challenges:

- Critical evaluation of strategic options
- Negotiating strategy
- Raising working capital
- Business valuation support
- Leadership development
- Assisting with sale of group companies

# **Corporate Work Experience:**

# Milward: Consulting & Research in Strategic Leadership Owner and CEO 1992 to Date

Milward is a strategy and organisation development consulting and research practice with one goal – to enable a business to create maximum value. Milward guides a leadership team as its members think through complex issues, formulate strategic responses to opportunities and threats, and execute the process of change.

Informed by a rigorous evidence-based analysis of a client's business, Milward challenges the status quo, enabling you to see issues from fresh, new perspectives.

Complemented by a network of specialist partners, Milward is able to deliver services globally.

### **Specialties:**

To help you to grow professionally and personally by supporting you in the following interrelated areas:

#### **Senior Leadership**

- Strategy and Decision-making
- Managing yourself and Others
- Managing your Career evolving into new roles, outplacement & on-boarding counselling

#### **Executive Teams**

- Resolve conflict between team members
- Assess the quality of interactions between team members
- Resolve issues that arise from working in complex matrix structures
- Improve the interpersonal skills of team members
- Raise motivation and morale
- Build the confidence of team members to achieve goals
- Develop metrics to assess team performance over time

#### **Strategic Change**

- Survey and assessment to understand attitudes, beliefs and behaviours
- Develop predictive statistical models to enable you to understand the impact of decisions
- Help to build the case for change
- Help to design change initiatives
- Advise how you can best communicate your change plans
- Coach you to plan, execute and monitor the change process effectively
- Design education programmes that enable employees to adjust to change

# **Industries Exposure and Expertise:**

Media IT

Retail Banking and Insurance Agribusiness

Management Consulting Pharmaceuticals

Software Services Investment banking

Accounting Manufacturing

Airlines Wealth Management

Central Government Engineering Local Government FMCG/Retail

Defence

### **Regional Exposure:**

United Kingdom Sweden
Israel Austria
Isle of Man France

Finland United Arab Emirates

USA Spain
Romania Switzerland
Brazil Australia
Czech Republic Hong Kong
Hungary New Zealand
Germany India

# **Education:**

### (2004 - 2008) PhD (Critical Management)

Lancaster University Management School, Lancaster, United Kingdom

Thesis: Group Efficacy, Social Identity, and Workplace Behaviour: A Critical Analysis

Supervisor: Professor Sir Cary L. Cooper, CBE

# (2005 – 2008) MSc in Social Research Methods and Statistics (Statistics Specialisation)

University of Manchester, Cathie Marsh Institute for Social Research, Manchester, United Kingdom. Dissertation: An Analysis of the Prevalence and Childhood Antecedents of Adult Malaise in Great Britain

Supervisor: Dr Mark Tranmer

Graduate Profile: http://www.socialsciences.manchester.ac.uk/social-statitics/about/people/graduates-and-

alumni/andrew-milward/

### (1994 – 1996) MBA (International Business and Finance)

University of Chicago Booth School of Business, Chicago, United States of America, and Barcelona, Spain

# (1985 – 1988) MSc Social and Behavioural Science (Modular Programme)

University of Salford, Salford, United Kingdom

Dissertation: An Analysis of Television Advertising: A Pragmatic Approach

Supervisor: Dr Brian Young