**Mark Bennett**

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**Professional Profile**

A positive, proactive and dynamic senior executive with considerable international expertise in business and financial management. A commercially astute strategist with the ability to align the financial infrastructure with overall business objectives whilst remaining focused on the achievement of long term, sustainable growth. Possesses superior insight into global employee relations, as well as the minutiae of incorporation, shared services and large build projects overseas. Experienced in organizational integration and change management designed to drive improvements in efficiency, productivity and profitability. A confident communicator and negotiator capable of influencing business critical decisions and of building strategic partnerships both internally and externally. A motivational manager capable of coaching and empowering cross-functional, international teams to enable them to fulfil their potential and add value to the business.

**Career Summary**

**KONECRANES, Konecranes Demag UK Ltd, based in Banbury, UK Jan 2017 – Present**

*Vice President Finance, Integration Management Office*

*MD of the Demag Cranes & Components GmbH Management Board and Konecranes Demag UK Managing Director*

**Key achievements:**

* Board Member of the HQ business in Germany as one of the 3 members of the Management Board. Direct report to Konecranes CFO with integration leadership responsibility. MD of the UK legal entity. Lead the execution of Germany and UK restructuring projects generation 25m€+ of synergy benefits.
* Finance leadership of the Integration Management Office delivering deliver 140m€+ of synergy savings over 3 years
* Executing Corporate Governance programs including MD nomination committee and global MD training.
* Led integration and harmonization of finance processes and teams with around 700 finance personnel
* Led global legal consolidation project, streamlining and synergizing 200 legal entities, across 40 major countries

**TEREX Corporation 2008 – 2017**

*Group VP Finance Terex MHPS (Material Handling & Port Solutions)* **2013 – 2017**

*Member of the Management Board*

**Key achievements:**

* Management Board Member in Germany with multiple legal entity responsibilities for a $1.5B business with 7000 people worldwide
* Led the activities of 250 finance and accounting staff in 20 countries with full accountability for remuneration, recruitment, training and development
* Key business partner to the President Terex MHPS and regular attendance at the Terex Executive Leadership Team (ELT) meetings to discuss strategy, business performance and divestiture activities
* Implemented multiple restructuring projects in several countries to align cost base with demand generating cumulative EBIT benefits of $83M

*Group VP Finance Terex Construction* **–** *TEREX Construction, UK* **2011 – 2013**

**Key achievements:**

* Active business partner to the President Terex Construction to progressively restructure and divest the Terex Construction business of around $1B and breakeven profitability
* Supported the implementation of Financial Shared Service Centers in US, UK, Germany, Italy, China and Brazil

*Group VP Finance Terex Cranes – TEREX Cranes, UK* **2010 – 2011**

**Key achievements:**

* Drove SOX compliance and standardized finance processes including business and forecast reviews

*Vice President Finance and Information Systems TEREX – AWP UK, EMEAR* **2008 – 2010**

**Key achievements:**

* Board Member in UK, Spain & Germany, Member of AWP Leadership Council and Business Partner to the VP-MD for AWP EMEAR
* Facilitated guideline return on investment and reduced credit risk through the implementation of weekly European Credit Committee
* Developed the business case for scissors-lifts into Coventry supporting globalisation and footprint utilisation plans

**ArvinMeritor Automotive 1999 – 2008**

*Senior Finance Director – LVS Aperture Systems, Sully, France* **2006 – 2008**

**Key achievements:**

* Served as Board Member in China, UK and Spain and Business Partner to the VP-GM for apertures global business
* Responsible for recruiting, training and managing 120 staff in 20 countries throughout the world
* Introduced weekly pricing review committee and appropriations committee to ensure guideline return on investment based on analysis of customer givebacks
* Actively involved in negotiations alongside the VP-GM for a restructuring / exit package with a European customer regarding plant closure
* Played a key role in launching the new Leading Competitive Cost Country (LCCC) in Romania and new joint ventures in Slovakia and India

*Senior Finance Director – Door Access Systems, Sully, France* **2003 – 2006**

**Key achievements:**

* Achieved recognition as a key global business leader for the door’s division working alongside the VP-GM
* Led a capacity rationalisation review resulting in restructuring of UK, Australia, Spain and France with $12 million in ongoing savings delivered
* Planned and completed a business strategy review and five-year long-range plan
* Achieved a 20% reduction in workforce and operating costs by delivering synergy benefits of door and access finance integration

*Finance Director – Door Systems Division, Sully, France* **2001 – 2003  
Key achievements:**

* Managed the implementation of France shared accounting services for five French locations delivering substantial cost savings and reinvestment in improved business analysis
* Coordinated the closure of the Italian operation to rationalise capacity and fixed cost structure
* Delivered a 10% reduction in finance workforce, without comprising output quality, by implementing finance process improvement teams
* Eliminated a loss-making business by supporting the dissolution of the joint venture with a Japanese partner

**Earlier Career Highlights & Chronology**

* Implemented a division-wide cost reduction process to enable the achievement of $12 million reductions in material, labour and overheads for ArvinMeritor
* Coordinated the five-year business plan and one-year budget for a $30 billion revenue business from a financial perspective for Ford of Europe
* Delivered record cost reductions of $8.5 million in 1997 and $10 million in 1998 as a direct result of implementing total quality and cost management process for Visteon Automotive Systems

**1999-2001** *Finance Director, Access Control Systems Division* **– ArvinMeritor**

**1998-1999** *European Manager* **– Ford of Europe, Warley, UK**

**1996-1998** *Controller, Basildon Plant* **– Visteon Automotive Systems**

**1987-1996 Ford of Europe / Ford Motor Co. Ltd.   
1995-1996** *Manager* **– Ford of Europe Treasury**

**1993-1995** *Finance Supervisor Powertrain Programs* **– Product Development Finance  
1991-1993** *Finance Coordinator X-Vehicle Programs* **– Product Development Finance   
1989-1991** *Senior Financial Analyst* **– Manufacturing Finance Investment Analysis/Spend  
1987-1989** *Process Engineer* **– Forward Planning, European Manufacturing Engineering  
1985-1987** *Process Engineer* **– English Electric Valve Co. Ltd.**

**Education and Qualifications**

**Henley Business School:** MBA

**Sunderland University:** BSc Applied Physics

**Simon Langton Grammar:** 2 A’ levels (Abitur/Bac) and 9 O’ levels

**Languages:** French – B1/B2 level (Common European Framework reference)