

Squash BC
Annual General Meeting



May 23rd, 2020

Zoom Webinar

Table of Contents:

Notice of Meeting	3
AGM Agenda	5
Squash BC Election of the Board of Directors	6
2019/2020 Club / Facility Members – Voting Rights	8
2019/2020 Zone Representatives – Voting Rights.....	9
Proxy Form	10
Draft Minutes from June 1, 2019.....	11
Board & Staff Reports	14
Natasha Doucas, President’s Report.....	14
Leonard Bruno, Director of Finance Report.....	17
Rachel Au, Director at Large Report	18
Rory Johnston, Director at Large Report	19
Liz Macey, Director at Large Report.....	20
Executive Director’s Report.....	23
Committee Reports.....	27
2020 Fund Committee Report.....	27
Doubles Report.....	29
Junior Development Committee Report.....	30
Membership Task Force Report	34
Partnership Committee Report.....	35
Post-Secondary Program Report.....	37
Women & Girls Committee Report.....	39
 Appendix:	
Squash BC Financial Statement – Year Ended March 31, 2020	41

NOTICE OF 2020 SQUASH BC ANNUAL GENERAL MEETING
Saturday, May 23, 2020 at 10:00 AM

This meeting will be held by Electronic Means
Members MUST register in advance

TO: ALL SQUASH BC MEMBER CLUBS and ZONE REPRESENTATIVES

FROM: Nancy Thompson, Executive Director

DATE: May 6, 2020

Please find enclosed a copy of following documentation:

- (i) Notice of Annual General Meeting & Agenda
- (ii) Proxy Form **for voting members**
- (iii) General/Special Resolution Form for voting members

As a voting member in good standing with the Association, you are invited to attend this meeting. Please note that **full member clubs/facilities** are entitled to one (1) vote and **Zone Representatives** are entitled to the number of votes as stated in the By-Laws either through a duly appointed and designated individual at the meeting or by a proxy signed by the designated individual.

We also welcome individual members to attend the Annual General Meeting.

The Annual General Meeting will be held by ELECTRONIC MEANS via the Zoom webinar platform.

Advanced registration is required.

Registration will be open from May 6 - May 20, 2020.

Once registered, you will receive the necessary connection details.

To ensure your attendance is recognized and your vote is counted, each member must log in to the meeting separately using their unique connection details. Members **MUST** be logged into the online platform to vote.

REGISTER NOW!!!

Register in advance for this meeting with the following link:

<https://us02web.zoom.us/join/zoom/register/tZEqceitpzwqGNftXbPqEZknI3hMHB5Isqwe>

After registering, you will receive a confirmation email containing information about joining the meeting.

If you have any questions about the AGM or how to register or about the Zoom meeting please contact Squash BC either by phone or email at the following:

Phone: (604) 737-3084

E-mail: office@squashbc.com.

VOTING AND PROXIES

In this package you will find a list of member clubs, the corresponding “designated representative” (or alternate) for each club and zone representatives in good standing for 2019/20 who are entitled to vote at the AGM on all motions and elections. You will also see the votes each club and zone is entitled to.

If the designated representative or alternate is unable to attend, the club and zone may appoint a proxy. The proxy form is included in this package. It must be signed and completed by the designated representative (or alternate) and emailed to the Squash BC office no later than May 20, 2020 at 11:59 pm. Squash BC office email: office@squashbc.com

If you would like to see something added to the agendas to be discussed, please send the topic and a description of the issues around that topic and we will endeavour to fit it into the discussions.

This is the first official Notice of the AGM notice. You will receive reminders and a Final Notice of the AGM which will include the nominees for election for the Board; any resolutions for voting; the financials for 2019/20; final AGM Meeting Agenda; Director and Committee Reports and other relevant information for both meetings.

We strongly encourage you to participate in this year’s AGM and ask that you share this information with others who care about squash in BC. Together let’s actively involve more squash players in this meeting.

Thank you for being an active part of the squash community and helping our great game grow and prosper in BC.

Yours truly,

Nancy Thompson

Executive Director, Squash BC

Squash BC Annual General Meeting Agenda
Saturday, May 23, 2020 10:00 am – 12:00 pm

Electronic Meeting via Zoom

Please join the meeting by 9:50 am so we can start on time. As well that gives us some time to help people if needed.

Squash BC Pre-AGM Meeting Agenda

10:00 am – 11:00 am

- a) President's Welcome
- b) Squash BC Update – Year in review
- c) Squash BC's Growth Initiative
- d) Update – review of current rankings and membership management system – Club Locker and Sporty HQ
- e) Update on COVID – Return to Play Squash plans
- f) Safe Sport
- g) Squash BC Awards

**Annual General Meeting
AGENDA**

11:00 am– 12:00 pm

- 1) Call to Order
- 2) Introductions
- 3) Confirmation of Quorum and Voting Rights
- 4) Approval of the Agenda
- 5) Approval of Minutes of AGM 2019
- 6) Approval of the 2019/20 Financial Report and Statements and FY21 Budget
- 7) Appointment of Auditors, Hay & Watson for 2020/2021
- 8) Presentation and Acceptance of Reports (Board and Committees)
- 9) Election of Board of Directors
- 10) Other New Business

Adjourn

Squash BC Election of the 2020-21 Board of Directors

2020 Squash BC Nominations Committee:

Donalda Meyers (Chair), Nancy Thompson (Squash BC), Nathan Ozog, Andrew Clements and Karen Levine

Election of the President

The Nominations Committee is happy to report that Natasha Doucas has put her name forward in accordance with the bylaws and policies of Squash BC. After review by the nominations committee, we support Natasha for the position of President. Having only one nominee, the committee recommends to the Board of Directors to elect her by acclamation for the position of President for the duration of term as shown below:

Motion to approve by acclamation, returning President Natasha Doucas for a two (2) year term (2020-2022), as President of Squash BC.

Natasha Doucas:

Natasha is the current Squash BC President and was previously a Squash BC board member responsible for marketing and communication. She is a member of the Vancouver Racquets Club.

Natasha's love of the game started at an early age, competing nationally as a junior. She played on the Quebec Provincial team just before taking a break from Squash to complete her studies in Education at francophone universities.

When Natasha returned to squash in 2001, she quickly became very passionate about the game of doubles and soon competed in Montreal and Toronto. She brought this passion with her when she relocated to Vancouver in 2006 and has been heavily involved in the community since. Natasha has served as the Squash B.C. Doubles Committee Chair for 4 years, is a member of the Jesters Club, and continues to compete in both singles and doubles.

Professionally, Natasha has used her business and education degrees to drive solutions in process management in the areas of Government, Healthcare and Legal.

Election of the Directors at Large

The Nominations Committee is happy to report that the following have put their names forward in accordance with the bylaws and policies of Squash BC. After review by the nominations committee, we support each candidate and because there is no more than one nominee for each position to be filled. The committee recommends to the Board of Directors to elect the candidates by acclamation for the positions and duration of term as shown below:

Motion to approve by acclamation, returning Directors Leonard Bruno and Rory Johnston and new Director Cindy Longley each for a two (2) year term as Directors at Large of Squash BC

There are three (3) Board positions up for election. As per our By-laws, all candidates run as Directors-at-Large and later the Board appoints their specific duties e.g. player development, marketing and communication, etc. The terms are generally two years in length (2020-2022) starting immediately after the Annual General Meeting (AGM).

Director-at-Large: June 2020-2022	Leonard Bruno, Bonsor & Cameron Recreation Centres
Director-at-Large: June 2020-2022	Rory Johnston, Bentall Centre Athletic Club
Director-at-Large: June 2020-2022	Cindy Longley, Jericho Tennis Club

Leonard Bruno

Leonard Bruno has been the Director, Finance on the Squash BC board for the past two years. He is a CPA who has owned and operated a public practice for 26 years and has been the Director, Treasurer and/or President of not-for-profit boards such as the Italian Cultural Centre and 2 Senior Care Homes.

Leonard has been playing squash for many years, playing out of both Bonsor and Cameron Recreation Centres. He is interested in continuing in the position of Director, Finance for the next 2 years.

Rory Johnston

Rory Johnston has been a Director-at-Large on the Squash BC board for the past two years. He completed his Bachelor of Commerce at UBC in 2011 and is currently working as a Marketing Consultant helping companies tell their story with his blend of writing, design, analysis and product knowledge. Rory was a Director of the Vancouver Squash League board (2015/16) and currently plays squash out of the Vancouver Racquets Club and the YWCA Fitness & Racquets Club.

Cindy Longley

Cindy Longley has been involved in squash for many years. First as a parent of an active junior, joining Squash BC's Junior Development Committee in 2011 and chairing the committee from 2012 to 2018, leading the set-up of the Jr. Squad camps, and, inspired by her son, an accomplished junior now at university in England, Cindy is also a very active player. She has a breadth of knowledge of the game from the perspective of a parent, a player and referee. Cindy plays out of Jericho Tennis Club.

2019/20 Club / Facility Members – Voting Rights

Member Club / Facility	Designated Representative	Alternate Representative	Voting Rights
Arbutus Club	Drew Henderson	Chrystal Stone	1
Bayside Racquets Club	Bruce Adkins	Trish Campbell	1
Bonsor Recreation Complex	Kelli Tibbles		1
Campbell River Squash Club	Greg Vos	Tony Fantillo	1
Cedar Hill Squash Club	Benjamin Uliana	Ian Sefton	1
Cheam Leisure Centre	Shawn Zwierzchowski		1
Comox Valley Squash Club	Jayson Fuerstenberg	Melanie McCollum	1
Evergreen Squash Club	Cathy Covernton	Annette Johanson	1
Global Fitness Centre	Darcia Fenton	Joe Forster	1
Hollyburn Country Club	Jeff Boag	Kathryn Cowden	1
Jericho Tennis Club	Richard Yendell	Kaitlin Stephens	1
Lakeshore Racquets Club	Ceri Wisheart	Dawn Richards	1
Maple Ridge Leisure Centre	Taylor McBeth	Daljit Singh	1
Meadow Park Recreation Centre	Melissa Talaro	Roger Weetman	1
Nakusp Squash Club	Janis Neufeld		1
Nanaimo Squash Club	Jim Snidal		1
Nelson Squash & Social Club	Rebecca Vassilikasis	Robert Kozlowski	1
Penticton Racquets & Fitness Club	Ken Roy	Ken Cunningham	1
Revelstoke Racquet Den	Kevin Dorrius		1
River Club	Shakiru Matti		1
Rosters Sports Club	Hussein Hollands	Adam Teerhage	1
Salt Spring Squash Club	Mark Wentzel	Brian Taylor	1
Shawnigan Lake School	Lynne Grass	Mike Johnson	1
Sport Central	Marco Toriz	Jessica Almaguer	1
Squamish Valley Squash Club	Scott Wengi	Gee Nourallahi	1
St. Michael's University School	Lindsay Brooke	Chris Lin	1
Terminal City Club	Sergio Hsia	Barry Gifford	1
Terrace Racquet Association	Karen Hawyes	Jill Pimlott	1
University of Victoria	Jason Wright	Michelle Peterson	1
Vancouver Lawn Tennis and Badminton Club	Viktor Berg	Heather Nivison	1
Vancouver Racquets Club	John Grant	Celine Li	1
Sandcastle Fitness Centre	Tom Bedore	George Shami	1
YWCA (Formerly Bentall)	Andrew Lynn	Robin Russell	1

2019/20 Zone Representatives – Voting Rights

NAME	CITY	ZONE
Rebecca Vassilakakis	Nelson	Zone 1 Kootenays
Cam Martyna	Kelowna	Zone 2 - Thompson - Okanagan
Shawn Zwierzchowski	Chilliwack	Zone 3 Fraser Valley
Quentin Lemmer	Langley	Zone 4 - Fraser River
Mark Ingram	Vancouver	Zone 5 – Vancouver Coastal
Neil Henderson	Victoria	Zone 6 - Vancouver Island – Central Coast - South Island
Sean Baker	Courtenay	Zone 6 - Vancouver Island – Central Coast - North Island
Steve Hawyes	Terrace	Zone 7 – Northwest (Prince Rupert/Smithers/Terrace area)
Vacant		Zone 8 Northeast (Pr George area)

Phone:
604.737.3084
office@squashbc.com
www.squashbc.com

4867 Ontario Street,
Vancouver, B.C.
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PROXY FORM
British Columbia Squash Racquets Association
Annual General Meeting
May 23, 2020

IMPORTANT NOTE: Proxies must be scanned and emailed to office@squashbc.com no later than Wednesday, May 20, 2020 at 11:59pm. Proxies received after this date will not be accepted.

Please be advised that I, _____, being a designated individual of _____, do hereby appoint _____ Member Club _____ of _____ City for me in my name and on my behalf to attend and vote at the under mentioned meeting of the

British Columbia Squash Racquets Association's Annual General Meeting on Saturday, May 23, 2020

Signed at _____ B.C. this day of _____ 2017

Signature: _____

As per the Constitution and Bylaws of the British Columbia Squash Racquets Association:

Each full member in good standing shall be entitled, through its duly appointed and designated individual, to one vote at any Annual General Meeting and any Special General Meeting of the Association. Leagues and Zones will be appointed votes at the previous AGM.

Voting by proxy shall be permitted at any Annual or Special General Meeting of the Association. The proxy holder shall be appointed by the member of the Association.

DRAFT
2019 Squash BC Annual General Meeting
June 1, 2019

Arbutus Club, Vancouver

- 1) Call to Order and President's Welcome
Meeting called to order at 1:03pm

Attendance:

Voting: Andrew Lynn, Benjamin Uliana, Donalda Meyers for Bonsoir, Bruce Matthews for Cheam and Zone 3 Fraser Valley, Thomas Brinkman, Richard Yendell, Liana Schou for Nanaimo and Nelson, Shelley Neil, Steve Hawyes for Terrace and Zone 7 - Northwest, Andrew Mount, Nancy Thompson Global & Zone 2 Thompson Okanagan

Non-Voting: Gerry Poulton, Alice Gin, John Hungerford, Allan Brown, Eddie Gudewill, Gord Pybus, Dorota Budziszewska, Eike Schroeder, Christine Yap

Squash BC Board: Natasha Doucas (SQBC President), Leonard Bruno (Finance), Bruce Matthews, Rachel Au, Rory Johnston, Liz Macey

Squash BC Staff Team: Nancy Thompson, Liana Schou, Joanne Veltri

- 2) Approval of the Agenda

Motion to approve the June 1, 2019 Annual General Meeting Agenda (D. Meyers/A Mount)

CARRIED

- 3) Voter and proxy registration

George James, Squash BC Director of Finance, reported that the Notification of General Meeting was distributed to the clubs in accordance with the Bylaws. There are 12 votes in attendance which meets quorum and all business conducted at this meeting is valid and binding.

Arbutus Club – 1 (Richard Yendell via proxy)
Bentall Centre Athletic Club – 1 (Andrew Lynn)
Bonsor Recreation Complex – 1 (Donalda Meyer)
Cedar Hill Squash Club – 1 (Ben Uliana)
Cheam Leisure Centre – 1 (Bruce Matthews via proxy)
Evergreen Squash Club – 1 (Thomas Brinkman)
Global Fitness Centre – 1 (Donalda Meyers)
Jericho Tennis Club – 1 (Nancy Thompson) 1 (Richard Yendell)

Nanaimo Squash Club – 1 (Liana Schou via proxy)
Nelson Squash & Social Club – 1 (Liana Schou via proxy)
Sport Central – 1 (Shelley Neil)
Terrace Racquet Association – 1 (Steve Hawyes)
Vancouver Racquets Club – 1 (Andrew Mount)

Zone 2 Thompson – Okanagan - 1 (Nancy Thompson)
Zone 3 Fraser Valley – 1 (Bruce Matthews)
Zone 7 Northwest – 1 (Steve Hawyes)

- 4) Approval of Minutes of 2019 AGM
Motion to approve the Minutes of the 2018 Annual General Meeting (A Mount/B Uliana)
CARRIED
- 5) Business Arising from the 2018 AGM
No business arising.
- 6) Financial Report 2018/19
Motion to accept 2018/19 Financial Report as Presented (B Matthews/T Brinkman)
CARRIED
- 7) Appointment of Auditors, Hay & Watson for 2019/2020
Motion to approve Hay & Watson as the Auditors for 2019/20 Fiscal Year (A Lynn/D Meyers)
CARRIED
- 8) Membership Dues for 2019/20
Motion to accept the recommendation of the 2018/19 Board of Directors that the 2019/20 membership dues stay the same as last year (D Budziszewska/A Lynn)
CARRIED
- 9) Appointment of the Referee-In-Chief
Motion to appoint Jimmy Valliere as Referee-in-Chief for 2019/20 (D Meyers/S Neil)
CARRIED
- 10) Resolutions of the Board
Motion that the membership ratify the decisions and actions of the Board of Directors from the 2018/19 Fiscal Year (B Uliana/T Brinkman)
CARRIED

11) Acceptance of Reports

Motion to accept the Board and Committee Reports from 2018/19 as presented (B Uliana/A Mount)

CARRIED

12) Election of Board of Directors

Motion to approve by acclamation, returning Directors Rachel Au and Bruce Matthews each for two (2) year terms, and new Directors Faheem Gawdry and Steve Hawyes each for two (2) years terms as Directors at Large of Squash BC. (T Brinkman/A Lynn)

CARRIED

13) Approval of Signing Officers for Squash BC

Motion to appoint the following people as the Signing Officers for Squash BC: Natasha Doucas, Bruce Matthews, Leonard Bruno and Nancy Thompson. (A Lynn/A Mount)

CARRIED

14) Appoint Voting rights for Zones/Leagues for 2020 AGM. (2018 voting rights below.)

Motion to approve the voting for the 2020 AGM as follows (B Matthews/S Hawyes):

i) 1 Vote each: Zone1 (Kootenays), Zone 3 (Fraser Valley) Zone 4 (Fraser River), Zone 6a (Vancouver Island South), Zone 6b (Vancouver Island North), Zone 7 (Northwest), Zone 8 (Caribou/Northeast)

ii) 2 Votes each: Zone 2 (Thompson-Okanagan/); Zone 5 (Vancouver -Coastal)

CARRIED

15) Other Business

No other business.

16) Date and location for 2020 AGM

2020 AGM location and date to be announced

17) Motion to adjourn

Motion to Adjourn the 2019 Annual General Meeting of Squash BC at 1:25pm (B Uliana/T Brinkman)

CARRIED

Board & Staff Reports

2020 Squash BC Annual General Meeting

Natasha Doucas – President’s Report

There have been many things to celebrate Squash in BC this past season, namely:

- An increase in female participation by 25% during Women’s Squash Week (WSW) generating increased facility membership and club activity participation throughout the province.
- Continued growth in junior participation in Junior Pathway, Gold/Silver Series, Regional (Jesters PNW) events as well as Provincial Championships.
- Strong Junior competitive results in both National and International play:
 - 12 juniors reached the Top 8 in Nationals with Gold in BU17, Silver in GU19
 - Gold at the Scottish Junior Open in GU11
 - 2 Top 8 finishes at the Hong Kong Junior Open BU19/BU15
 - 3 Juniors competed in Individual play at World Junior Squash Championships in Malaysia.
- GOLD at Canadian Team Masters Championships hosted in Vancouver.
- SILVER at the Women’s’ Team Canadian Championships and 4th place finish for the Men’s Team.
- The Doubles Community was more active than ever with over 7 events held. The Western Canadians drew significant participation from outside the province. The prestigious tri-city PCO event was hosted in Vancouver. Clubs with doubles courts generated more participation with increased programming than seen before.

A major focus of the organization this year has been a change in culture and mindset of how the organization aligns financial and strategic objectives along with an initiative for growth in participation of the sport. Squash BC’s Partnership Committee led by Allan Brown and supported by Executive Director, Nancy Thompson has outlined the key strategies to revitalizing the sport with the intention to drive growth of recreational. The committee launched their fundraising campaign in the fall and within a short few months have reached more than 60% of the overall 3-year campaign activity. This effort will have a significant and positive impact to increasing activity in our sport for many years to come! The Board and Partnership Committee will work in tandem to support the objectives of the Growth Initiative.

In regards to Staff, earlier this year, Liana Schou, our Membership Services and Operations Coordinator resigned to take on an opportunity that aligns very well to her professional background. Liana has been an integral part of the new model implemented two years ago. Her efforts to provide extraordinary customer service to our members while continuing to grow programs and services and to create efficiencies with administration are very commendable and greatly appreciated. At the end of her two-year contract, Joanne Veltri, our Business

Development consultant, also moved on. Joanne changed the way Squash BC approached marketing and communications to better serve our members and all other stakeholders. She developed a more strategic approach as well as the tools and tactics to generate more awareness internally and externally about squash; a stronger sponsorship and fulfillment program; and a stewardship program to better recognize our donors and funders. Both Liana and Joanne's impact will continue to serve our organization going forward. New staff will be hired over the summer period and in alignment with particular attention to roles that will support the Growth Initiative work established with the Partnership Committee. I would like to take a moment to recognize Nancy Thompson for her ongoing contribution to squash in the role of Executive Director. Her support of the Partnership committee has been invaluable. In addition, with the departures of staff, Nancy has worked hard to maintain the operations of the organization. Thank you, Nancy!

As for changes on the Board, Liz Macey is stepping down at the end of this season. Liz oversaw the portfolio of Volunteer Recognition & Awards. She has involved in the committee to strategize on ways to further engage the Squash Community in this process. She has also developed a draft procedure manual to facilitate more streamlining for the Office. Liz also had oversight of the Court Advocacy portfolio. She did outreach into the Community areas to identify possible new squash court developments. These details will now incorporate into the Court Advocacy Taskforce that will support the Growth Initiative activities. I along with the rest of the Board thank her for her contributions to the organization the past years. I wish to thank our Board Members for their continued focus in driving on our Strategic Plans. This year, we leveraged a taskforce approach to create momentum on key areas in Membership Recreation category, SafeSport Initiatives, evaluation of our Member Management & Rankings systems. Thank you to our Taskforce members in making significant progress in achieving our goals.

I cannot conclude this report without the mention of how the Covid-19 pandemic has impacted our sport, our families, loved ones, and friends. As you know, all squash activities were suspended in mid-March. This year we have been faced with a situation we have never experienced before and we continue to learn and adapt, not only on a personal and economic level, but also a recreational and sport level.

The organization, the Board and other members of the community, with our passionate TeamBC approach, have brought our communities even closer together by supporting each other, our businesses within the community and sharing ways to stay in good health through our communication channels.

The past few weeks, coaches, Facility Management, players, doctors, and volunteers in our squash community have been collaborating on ways to prepare for a Return to Squash in a safe manner.

Squash BC has collaborated with Squash Canada and viaSport (provincial funding body for Squash BC) to establish guidelines for Return to Play and will continue to be active in discussions with peer sports to help us be ready to return back to activity on the court.

The BC Government's Restart Plan Phase 2 recently announced on May 15, is encouraging. As we work with both Provincial and jurisdiction Health Authorities, we will continue to advise and support our clubs and facilities, and our players through a careful and measured process to safely get back to the Squash court. As our health is a priority and our families and community are a central part of living meaningful lives, it is important that everyone remain safe and well through this process in the coming months.

Very shortly we will establish a specific taskforce that will address a support plan for clubs and facilities, coaches, and players. With a little patience, we will get back to squash and the levels of play we have previously enjoyed.
Stay healthy and be well!

Natasha Doucas

Natasha Doucas, Squash BC President

Leonard Bruno – Director of Finance Report

May 15th, 2020

For the period April 1, 2019 to March 31, 2020

Leonard Bruno CPA, CGA

Director of Finance, Board of Directors

The financial statements of the B.C. Squash Racquets Association (Association) for the fiscal year April 1, 2019 to March 31, 2020, have been reviewed by Hay & Watson, Chartered Professional Accountants. These statements included the statement of financial position as at March 31, 2020, the statements of operations, changes in net assets and cash flows for the year then ended.

Hay & Watson provided an unqualified conclusion, based on their review, regarding the financial statements prepared by management (refer to the INDEPENDENT PRACTITIONER'S REVIEW ENGAGEMENT REPORT that forms part of the attached financial statements). An unqualified report is the best possible outcome of a review because it is an indication that the financial statements are fairly transparent in all material respects.

Receipts for the year increased to \$422,620 compared to \$408,288 in the prior year. Expenditures also increased to \$413,049 compared to \$408,221 in the prior year. An excess of receipts over expenditures was achieved in the amount of \$9,571, a significant improvement from the prior year when receipts exceeded expenditures by \$67. Accordingly, the net assets of the Association increased by \$9,571.

The amount of cash held by the Association on March 31, 2020, was \$57,916, down from \$61,782 at the beginning of the fiscal year. The decrease is partly due to timing matters related to the receipt of almost \$19,000 of donations that form most of the accounts receivable amount of \$22,676. As of the date of this report, most of the receivable amount has been collected.

In late 2018, in response to a low level of liquidity, the Board decided to place a higher emphasis on financial sustainability. Accordingly, priorities were calibrated in a balanced manner to improve financial sustainability and deliver the highest possible level of member services. The satisfactory results of the fiscal year ending March 31, 2020, are mainly due to the skill and dedication of the Association's staff and volunteers, all of whom worked collaboratively and diligently to ensure operational results met the expectations of the Board of Directors. On behalf of the Board of Directors, I thank everyone who contributed to another successful year of operations.

Information in this report agrees with the reviewed financial statements. Additional copies of the statements are available by contacting B.C. Squash Racquets Association's administrative offices.

Leonard Bruno CPA, CGA

Rachel Au – Director at Large Report

Doubles

- See Committee Reports

High Performance

- Squash BC fielded both a Men's and Women's team for the Canadian Team Squash Championships this year:
 - o Men's team: Ryan Picken, Tristan Eysele, Duncan Maxwell
 - o Women's team: Nicole Bunyan, Grace Thomas, Lindsay Seginson
- The HP Committee was expanded and now includes: Rachel Au – Chair, Thomas Brinkman, Grace Thomas, Duncan Maxwell
- A \$10K High Performance grant was received by Squash BC to focus on the areas of:
 - o High Performance Athlete Programming (system)
 - o Athlete Development Plan (system)
 - o Athlete conversation (results)
- To meeting the objectives of the grant a team of experts was formed including Andrew Mount (lead), Viktor Berg, Kevin Inouye and Richard Yendell. The team has made significant progress building out the deliverables which will be presented to all relevant stakeholders over the next month with the goal of implementing for the start of the squash season.
- The HP Committee has been reviewing the work of the High Performance Grant team and providing their input

Competitions

- the Competitions committee was finalized and is working on 2 task forces to address 2 issues: 1. Whether junior rankings should be separate from senior rankings and 2. Whether juniors should be allowed to play in all senior events
- the task force on the rankings issue is currently reviewing the test model that they prepared to make recommendations. The task force has prepared a recommendation to the Squash BC for review in May 2020
- The task force reviewing the issue of juniors playing in senior events continues to discuss the issue.

I would like to thank the following Competition Committee members: Brian Askin, Greg Bunyan, Steve Hawyes, Soraya Kurji, Cindy Longley, Cam Martyna, Nathan Ozag, Lauren Wagner

Rory Johnston – Director at Large Report

POST-SECONDARY

See committee reports.

2020 FUND

Refer to the 2020 Fund Committee Report in the Google Drive for more information, but the three key figures are:

1. As of Dec 31, 2019 the market value of the 2020 Fund was \$451,345.
2. Donations for the year were a little over \$21,000.
3. Investment performance for the year was 12.71%.

From Andrew Lynn's report: "It is pretty clear that 2020 will be a pretty tough year, donations are likely to be down and investment performance will also suffer. So having a strong year such as 2019 will help soften the blow of this year."

MARKETING & COMMUNICATION

During this COVID-19 period, we are posting at least twice a week on our social media accounts—this includes Facebook, Twitter and Instagram.

The posts are prepared ahead of time using the Later-scheduling tool. The content is spread between the following:

1. **Squash BC News:** this includes past content from newsletters that we want to highlight.
2. **Information related to COVID-19:** e.g. loans for clubs, status on club closures.
3. **Coaching/Officiating:** virtual courses, recertification opportunities, etc.
4. **Health & fitness:** tips from elite players, coaches, physios that you can do at home
5. **Entertainment:** sharing content from PSA SquashTV (they're producing lots of COVID related content, such as trick shots at home, updates from pro players, etc).

This content mix can be adjusted as things change. For example assuming the squash season starts up again in September then tournaments can be added to the mix.

Liz Macey – Director at Large Report

Volunteers and Volunteer Recognition

We acknowledge and recognize the dedication and passion to the sport of all our volunteers. For this year, in particular, we congratulate those in the categories below:

2019-20 Kevin Kydd Service Award – Stuart Dixon (posthumously)

The award is presented to an individual who has unselfishly inspired, coached or mentored Junior squash players. This award was started and donated by Paul King and Family

Stuart Dixon has been a fixture of the local and national squash scene for decades. He was first inducted into Squash Canada's Hall of Fame in 2010 for his coaching achievements. In 1983, he and his wife Sandy Drever were instrumental in establishing the facility known today as the Victoria Squash Club on Cook Street.

Stuart passed away in September 2019 - Stuart was a strong mentor to many coaches over the years. He sponsored a number of talented coaches to come to our province and worked with other clubs to support the Victoria squash community. He was dedicated to the members of the Victoria Squash Club, always ready and willing to help players of all levels to strive for success in our demanding sport. Stuart was admired for his compassion, warmth and care. A passionate and committed coach and true leader of the development of Squash, Stuart received Squash BC's highest award, the Jack Larsen Trophy, in 1982. Stuart was inducted into the Squash Canada Hall of Fame in 2010 for assisting in the development of coaching and for the development of outstanding athletes. For his significant contributions to Squash, Stuart received Squash Canada's Certificate of Achievement in 2018.

2019-20 Massy Goolden Trophy – Lucia Bicknell

The Massy Goolden Trophy is designated to honor junior players for achievement combined with sportsmanship.

The Junior Development Committee reviewed potential recipients for the Massy Goolden Award. Lucia Bicknell was awarded the trophy to the U19 girl as she had the most outstanding, consistent 2019/20 squash season, Lucia Bicknell. Lucia entered the 4 BC Junior qualifying tournaments in the U19 category (BC Open, Alberta Jesters, Jericho Jesters and PNW) this season winning all of them including the 2 national events: the Alberta Jesters and the PNW. She was runner up at the 2019 Canadian Junior Open and won the U17 2019 Canadian Junior Closed. Her consistent winning record clearly states that Lucia is deserving of this year's U19 Provincial Award. "In a league of her own - Lucia definitely has all the attributes for this award; with amazing sportsmanship and outstanding achievements throughout her junior career. Always graceful with her opponents and tournament officials; she never argued a call. Impossible to count all her

accomplishments; but the most memorable was watching her Gold wins at the Canada Winter Games on TV!

2020 - Sport BC - President Award – Ruth Castellino

Sport BC's annual "Presidents Awards" promote and celebrate the spirit of volunteerism by giving member organizations an opportunity to acknowledge and thank an individual who has demonstrated outstanding dedication and commitment to their organization.

Ruth has been instrumental in setting up the framework for the BC Women's Doubles League, a league that has grown steadily over the years. She encourages people to play the game, not only locally, but nationally as well" said Nancy Thompson, Executive Director of Squash BC.

An active doubles player, Ruth stopped playing ladies singles in 1989, the same year she achieved her all-time goal of being ranked in the top 10 in Canada. Ruth says her goal going forward: "is to further develop greater squash opportunities for women".

2019 Squash Canada Certificate of Achievement Award (July 2019) – Phil Croteau

The certificate is presented to those who have made significant contributions to squash at the Provincial/Territorial level and have already received top recognition awards by the Province/Territory for volunteerism or companies who have received top recognition for their continued financial support. The Squash Canada Certificates of Achievement are meant to enhance and augment these programs, not replace them.

Phil Croteau has been a long time volunteer and champion for squash in BC spanning over 20 years. Phil began his squash volunteerism at his home club, Global Fitness. He was instrumental in growing the league and building a strong volunteer base of team captains and mentored future organizers.

From there he moved to the realm of Squash BC where he was elected as a Zone Representative for the Okanagan Thompson region, a position he held for at least 10 years. Phil joined the Squash BC Board of Directors in 2012 and was on the Board for 4 years from 2012-2016. He was a very active and engaged Board member and held several important portfolios including Operations, Post-Secondary and Code of Conduct. During his tenure many positive changes.

When he retired from the Board in 2016, Phil continued as the Chair of the Squash BC's Code of Conduct Committee for another 4 years. It's a role that requires a great deal of fairness and tact which Phil has plenty of. He is retiring from that role this year. However it doesn't stop there, Phil continues to volunteer and is wearing a new hat – he is a co-chair for the squash component of the BC 55+ Games being held in Kelowna in September. He is a true champion of our game locally, regionally and provincially and one of the main reasons squash is thriving in the Okanagan.

The following awards will be presented at the May 23, 2020 AGM:

2019-20 Jack Larsen:

The Jack Larsen trophy is the highest honour an individual can receive from Squash BC and is awarded in recognition of significant overall contributions to the development of Squash in BC.

2019-20 Presidents Plate

The President's Plate is awarded for the best supporter of our game and our Association.

Known as the "great supporter" trophy for their dedication and considered our "best supporter" of our game and our Association in a myriad of different ways.

2019-20 Ernie Rodgers

The Rogers Trophy is awarded for the best record in national and international competition. It is established as an award in appreciation of the contribution to squash made by both Ernest and Irene Rogers' dating back to the 1920's - 1950's and their commitment to the game and its spirit.

Other comments:

- A draft manual has been prepared and updated with recommendations from committee members and the Board to encourage more nomination submissions and devise better recognition opportunities for volunteers and award recipients.
- There has been further discussion on increasing the numbers of award nominations to other categories.

Court Advocacy

Court advocacy focus is one of retaining squash courts and growing the number of courts and facilities in the province. It is one of the strategic priority areas of Squash BC's Growth Initiative.

A Taskforce is being put together to help support the objectives of court advocacy for our current clubs and facilities as well as the possibility of new courts as we continue to focus energies on growing participation of squash in the province

Executive Director's Report

By Nancy Thompson

The year has been a year of opportunities and challenges. I believe our organization through the Board, committees, other volunteers and the staff has the capacity to take advantage of those opportunities, adapt to the challenges and shift as needed to meet our objectives in this ever changing environment. Squash in BC is at a critical juncture and I am looking forward to working with the squash community across the province on our exciting journey to strengthen and grow our sport.

THE OPPORTUNITIES: One of the most significant opportunities was the launch of the **Squash BC Growth Initiative** – Squash BC's 5 year strategic plan to grow squash in BC. It aligns our strategic priorities with a long term financial strategy and resource development plan. New programs and services have been identified such as: post-secondary, roving coach, local champions, tools and resources to better support clubs, to name a few. Current programs focused on participation have been marked for expansion. Squash BC will move from an annual spend on player development (primarily grassroots focused) of \$60K per year to over \$200K annually – an increase of over 300%.

Ambitious Yes. Doable Yes. Thanks to the Partnership Committee (Allan Brown – Chair, Rashid Aziz, Eddie Gudewill, John Hungerford, Andrew Maxwell and Hugh Woolley) already 67% of the targeted fundraising goal for individual donors has been committed.

The Growth Initiative strategic plan signals a significant shift in direction and focus for Squash BC. It requires an active commitment and shift of resources (human and financial) to grow participation.

The BC Jesters have made a four year commitment to **Squash BC's new Post-Secondary Program** and helped leverage additional funds from the Canadian Jesters. Programs are planned for the Fall. Squash BC received a grant from viaSport to review and revamp our **high performance program** to better prepare our athletes (adult and junior for provincial and national teams. The Vancouver Lawn Tennis and Badminton Club hosted the **2020 Canadian Masters Team Championships** and Cedar Hill Squash Club in Victoria was awarded the **2020 Canadian Junior Championships**. These types of tournaments provide a number of opportunities from helping build and strengthen our BC officiating program; provide volunteers with valuable tournament organization experience; and access for more BC athletes to participate in high calibre events and for BC squash supporters to spectate. Due to COVID, the Jrs was postponed this year but will be hosted in 2021 at Cedar Hill.

THE CHALLENGES: the COVID pandemic stopped our squash season a little short. Unfortunately many league play-offs were not possible and a few tournaments and junior events cancelled. Team members, Liana Schou and Joanne Veltri, left our organization after two years to take on new challenges. The legacy they leave behind has made our organization much stronger. The Board and I thank Liana and Joanne very much and wish them great success in their next endeavours. This past year we had some ambitious goals for our coaching and officiating programs however we were not able to build those programs as we had hoped. We are posed

to begin that work this coming season. We had a bit of a rocky road with the transition of match data for our top juniors into the Canadian ranking system. But thanks to the support of Sporty HQ, Club Locker, Squash Canada, our SQBC team of staff and Board and the patience of our athletes and their parents it is now resolved.

ON THE COURT, we had much success at the junior, senior and masters levels nationally. Please refer to the Junior Development Committee report for our impressive junior results in a number of major tournaments including the winners of the **Canadian Junior Open** Ocean Ma (GU13 - her sister, Spring was runner-up) and Gabriel Yun (B15). Our BC Men's team (Ryan Picken, Tristan Eysere, Duncan Maxwell) finished 4th at the **Cdn Team Championships** and our BC Womens' team (Nicole Bunyan, Grace Thomas, Lindsey Seginson) came 2nd. Both moving up a position from the previous year. Our Masters "B" (for British) Team took **Gold at the Canada Masters Team Championships** and our Masters "C" (for Columbia) came 5th. **Mitchell Kahnert** was named to the Canadian team to compete at the 2020 World Junior Championships. And **Sarah Cao and Gabriel Yun** were named to the 2020 Canadian Junior Pan-Am Team. Unfortunately both events have been cancelled or postponed due to COVID. BC players had many other significant national and international results this past year. Congratulations to all for a great year in squash.

STATS:

Individual Memberships was down this year from 2142 to 1904. Reasons: Closing of two large clubs this past year – Victoria Squash Club permanently and the former Bentall Squash and Fitness Club – now the YWCA Fitness and Squash Club temporarily due to water damage. We look forward to seeing the YWCA up and running in the next few months. As well the Kamloops Squash Association lost its courts at No Limits.

Club memberships were also down this year from 34 member facilities to 33. We lost 3 clubs and gained 2. Welcome Sandcastle in White Rock and Bayside in Parksville.

Women's Squash Week saw an increase of participants and events – 25 events & 375 participants in 2019 (up from 21 events and 320 participants in 2018).

Junior Pathway Program saw a significant increase in participation numbers due to several high school grassroots programs that were offered at the Vancouver Racquets Club. Participation increased by 230% (154 to 673 participants) in 23 events held at facilities in 7 or our 8 regional zones.

Squash BC sanctioned 47 tournaments – up from 43 in 2018/19.

Matches played – 9662 singles matches and 1042 doubles matches were played prior to the COVID pandemic. Double matches increased by 18% and the season wasn't yet finished.

Coaching - Ran two Foundations level coaching clinics July 2019 at Terminal City and January 2020 at Cedar Hill. Total of 13 participants (5 were juniors).

Officiating 27 people were certified through CoursePark (online) and 13 people started the course. Jimmy Valliere is the latest addition to the Provincial level officials group. We would like to thank Kevin Kydd for doing a "squash-vacay" and providing mini rules clinics in September as he vacationed across BC with his wife Sue. Clinics were held in Nelson, Trail, Prince Rupert and Smithers.

Michael Thompson and Joey Gingold did another type of “squash vacation” – the **2nd Squash BC Summer Tour**. As they toured the Thompson/Okanagan and Kootenays they did clinics and played exhibition matches in Kamloops, Revelstoke, Nelson and Kelowna. Great time had by all.

OTHER STUFF

Squash BC and **Sporty HQ** continued our successful 6 year partnership providing rankings and membership services to our clubs, players and others. Through our partnership, Squash BC was able to offer our club members the Sporty HQ performance module at no cost to the club – a huge benefit of membership. We’d like to thank Sporty HQ for their enthusiastic support of Squash in BC.

Key areas of focus for **Member Services and Operations** included:

- Member services and operations continued to be streamlined with the aim of greater efficiency.
- Membership services, tournament sanctioning, event set up and payment processing – responsive and quicker turnaround (usually within two weeks of the event)
- Newsletter – improved and regular ensuring timely promotion of events
- Provincial Championships – more significant partnership and coordination with host clubs. This year Squash BC provided Draw Master and scheduler services to the BC Junior Closed.
- Accounting –continued to improve efficiencies when processing transactions

Revenue Generation

In 2018, Squash BC stated that the association would plan and deliver a diversified revenue generation program. Supporting that direction over the past year these programs were delivered:

- **Member Fundraising Campaign:** Our 2nd annual fundraising campaign directed to the membership was held in February.
- **Partnership Committee:** A donor centric strategy for mobilizing new revenue was launched over the summer. A small select committee of individuals who are passionate about keeping squash healthy and vibrant sought donations through targeted one-on-one engagement. To date \$212K of the \$330K goal has been committed. The campaign was put on hold during the COVID pandemic and will resume when there is return to squash.
- **Sponsorship Program:** A fully integrated sponsorship program was activated and recruitment materials were produced and brought to market supporting Squash BC in general, the Provincial Championships, Women's Squash Week and the Emerging Female Leaders program. Special thanks and recognition to **Bel Air Insurance, Buntain Insurance, Sport BC and PromotionPlus, Promosapien and Fresh Slice**.
- **Enhanced Fundraising Tactics:** The 2nd year of a successful fundraising strategy targeting families of past recipients to match the annual \$10K donation of the Gudewill family. This year an additional \$3000 was raised to strengthen donor activity targeted to select

families of past recipients. The **Gudewill Fund** helps support our top juniors with their travel and training expenses.

- Leveraging **Air Miles and Aeroplan Reward Miles** to support the travel of our BC Teams to the Canadian Teams Championships in Winnipeg and Hull.
- \$21,000 was donated to Squash BC's **2020 Fund** bringing the endowment total to \$451345. The endowment disbursed \$15,656 this year to support grassroots programming, primarily for youth.

Marketing and Communications

Squash BC continues to make big strides in its marketing and communications (MARCOM) suite. Adding value to the Squash BC brand and message was a dedicated earned media program (PR). Large events such as Women's Squash Week and special events like the Summer Squash Tour, each garnered significant media support in print and in some cases TV. Squash BC achieved an 80% media pick up rate in markets outside of Vancouver.

The social media program continues to be built supporting major events, people, milestones and various Squash BC activities this year over multiple platforms. Some communication methods like advertorials and authentic storytelling tactics were introduced to the arsenal of communications tactics in newsletters and the website helping build profile to the programs and people that are part of our sport in BC.

Volunteers

Squash BC is built on the foundation of volunteerism. This Board is particularly active and involved, and the commitment is not a small one. I thank each of them for their service this past year. And a big shout out to Natasha Doucas, our President, who is so actively engaged with our organization. Special thanks to Liz Macey who is stepping down this year.

I also like to thank the many individuals on Squash BC committees and task forces who volunteer their time to support squash in BC. And a big thanks to our Zone Representatives whose role is to liaise between the clubs and individuals in their region and Squash BC.

On behalf of Squash BC, I would like to recognize the significant role that Stuart Dixon and the Victoria Squash Club have played in our province. Stuart passed away in September 2019 and closely followed was the closure of the Victoria Squash Club after 36 years. Stuart and his wife, Sandy Drever, were instrumental to the club. Stuart was a strong mentor to many coaches and athletes over the years. He sponsored a number of talented coaches to come to our province and worked with other clubs to support the Victoria squash community. He was dedicated to the members of the Victoria Squash Club, always ready and willing to help players of all levels to strive for success in our demanding sport. It is an end of era.

Yours in squash,

Nancy Thompson
Executive Director

Committee Reports

2020 Fund Committee Report

Andrew Lynn, Chair of the 2020 Fund Committee reported as of December 31, 2019 the Market Value of the 2020 Fund was \$451,345. Last year the fund received over \$21,000 in donations. The 2020 Fund tends to be conservative in investments and targets a 4% payout. Investment performance for 2019 was significantly higher than normal at 12.7% (10 year annualized return is 8.3%).

The 2020 Fund would like to sincerely thank and recognize the organizations and clubs who regularly contribute to the Fund and make up over 70% of funding on an annual basis: BC Jesters and the Ken Cummane Foundation.

Andrew is continuing to challenge all clubs to run an event to raise funds for the 2020 fund, especially those clubs who have benefited from the 2020 Funds over the years. And reminding the many clubs who access the monies from the Fund to help support revenue generation. Other activities that took place this year to generate funds included:

- a. Inclusion of donation option in Sporty HQ when signing up for tournaments
- b. Email in December 2019 to all who have donated at least \$100 regarding status of fund and reminder of deadline to donate before year end
- c. Recognition in Squash BC e-newsletter and event information related to Junior Pathway events.
- d. Request at pros meeting for pros to consider running events to support 2020 Fund or by adding fund-raising component to current events

This past fiscal year \$15,565 was allocated from the 2020 Fund to support the following activities:

- Junior Pathway Program 23 events were held in 7 of 8 zones in BC. 673 youth participated in in these programs. In 2018/19 the program impacted 158 youth so a significant increase this past year primarily due to a series of grassroots events for high school students at the Vancouver Racquets Club.
 - Grassroots events - 10 events hosted by Terrace Squash Club, Global Fitness in Kelowna (2), Mission (3), Chilliwack (2), Vancouver Racquets Club and Nakusp.
 - FUNdamental events - 3 events hosted by Vancouver Racquets Club and Vancouver Lawn Tennis & Badminton Club (2)
 - Developing events – 3 events hosted by Chilliwack, Mission and Vancouver Racquets Club
 - Progressive 7 events -hosted by Cedar Hill (3), River Club, Vancouver lawn Tennis and Badminton Club (2) and Jericho Tennis Club

- The 2020 Fund also supported some of the coaching and hosting costs for two of the Regional Training Squads on the Island and in the Interior. The Regional Training squads are made up of targeted young promising athletes who are at the Train-to-Train stage of the LTAD. Some of the 2020 Funds were allocated to support the hosting of training camps specifically for their level of play and to introduce them to other aspects of the game like mental preparation and nutrition.
- Five (5) juniors were sponsored to take the Level 1 coaching course to become instructors to other juniors.
- Several junior trophies were in desperate need of refurbishment.

Thanks to the 2020 Fund Committee – Gavin Cooper, Bill Gross, Rory Johnston, Robert Pacey, and Stephen Pyne

Doubles Report

It has been a successful and full season for the Doubles Community:

- 7 events were played this season;
(Early Bird, Western Canadians, The Gamble, Jesters Doubles, Pacific Coast, BC Open (Mens/Womens))
- The 49th PCO's, a tri-city tour, was hosted in Vancouver early in 2020. It was a very successful event with players from Calgary, Portland, San Francisco, Denver, and Los Angeles lining up to participate in this prestigious event.
- Due to significant growth of participation in doubles, the committee decided to split the BC Open & Mixed into two different weekend events. This would allow for more participation across categories. The BC Open completed just before the Covid-19 State of Emergencies and unfortunately the BC Mixed followed the BC Open on the schedule and had to be postponed.
- Doubles Officiating clinic was held in January.
- A few tournaments did implement, with some good success, the Squash Canada Officiating Committee's recommendations to use hash marks to aid in assisting referees and judges on front-third-of-the-court calls. Feedback will be reviewed by the Brian Covernton, (National Committee Chair) and the committee.
- The rules of the game are currently being revisited by the doubles committee with the purpose of proposing amendments as needed.
- To incorporate and encourage more females to become officials (via a women & girls only officiating clinic)

The committee will continue with their objectives to:

- Encourage more participation in tournaments and leagues, particularly by younger players and female players
- Increase more females to become officials via a women & girls officiating clinic
- Using media to continue engagement with the community (i.e.: recording of matches, video snippets of officials calls, etc)

As for the Squash Canada Doubles Competition Committee, there are three BC Doubles players who are well represented on the National committee to help work through rankings, juggling of tournaments across the country, USA. They have already started discussions on how best to prepare for Return to Play as restrictions being to lift slowly.

Thank you to the Doubles Committee: Gordon Pybus (Co-Chair); Julianne Joe (Co-Chair & VLDL), Gary Wong (Technical), Randy Mottus (VRC), Lynn Broman (Evergreen), Laura Ramsay (Evergreen, VLTB), Cathy Brown (VLTB, VDSL), Bill James (Hollyburn), Brian Covernton (Officiating), Cathy Covernton (Tournament Calendar & Squash Canada Rep.)

Junior Development Committee Report

Committee Members

- *Co-chairs – Simon Bicknell & Soraya Kurji. Members: Cindy Longley, Pat Toth, Colin Brown, Alice Lin, Michele Garceau*

The state of junior squash in BC is quite remarkable. West Coast Squash under Marco Toriz continues as a powerhouse but other clubs are producing top notch junior players at the National level. Even better, is that there is now growth of the sport at the youngest age groups with a few clubs now reporting waitlists to get into the junior programs. This bodes very well for the future of squash.

Highlights

- Canadian Junior Nationals were cancelled this year and therefore CJO became the highlight event in the Jr squash calendar year.
- At the Canadian Junior Open we had 6 finalists which is an incredible achievement. I am not sure we have ever seen this many BC finalists in this event! You can see BC was well represented in most age groups and both sexes. Special mention goes to Gabriel Yun and Ocean Ma who both won the titles in their respective division.
 - Weihang Wang (BU13), Ocean Ma (GU13), Spring Ma (GU13)
 - Gabriel Yun (BU17), Sarah Cao (GU17)
 - Lucia Bicknell (GU19).
- We had three additional athletes who placed top 4 which include Joseph Toth (BU15) was 4th, Grace Huang (GU15) was 4th, Mitchell Kahnert (BU19) was 4th
- At Alberta Jesters and PNW, we had numerous finalists and winners. Many of the top athletes played up as is customary at these championships.
- We had a few BC juniors travel overseas to participate in international tournaments this season – reflecting the level and ambition of our players. Tournaments BC players entered included: the US Junior Open and British Junior Open
- Awards – Kevin Kydd Award was presented to Stuart Dixon (posthumously) and the Massey Goolden Sportsmanship Award was presented to Lucia Bicknell
- Mitchell Kahnert made the Canadian Team for World Juniors which were to be held in Australia. Unfortunately, they were cancelled.
- Sarah Cao and Gabriel Yun were also headed for the Pan Am Juniors after being selected but these games were cancelled as well.
- Lucia Bicknell is headed to Stanford to play collegiate squash

2019/20 Squads (see below for list of mandatory tournaments for squads and list of squad members)

RTS Interior, RTS Coast and PTS Camps

- We organized 3 successful Camps this season for each of the RTS and PTS squads. This year we changed from a 2 day weekend camp, to a one day camp. These took place in September, November and February. Previous feedback from Athletes was that two days in a row of intensive fitness, match play and drills resulted in a less productive second day and increased the chance of injury. Mostly the one day camp was well received, except for some feedback from those that had to travel from the Island. The September camp was held at Evergreen with Thomas Brinkman as the lead Coach; November camp was held at Sport Central with Marco Toriz as the lead coach; February camp was held at VLTBC with Andrew Lynn and Giselle Delgado as coaches.
- The RTS Interior Camps were held in Sep and February, both at Rosters Club (Vernon) with Adam Terheege as the lead coach.

Compliance with Squad Requirements

- We had good compliance this season, and received and approved a few exemptions (for injury, illness, school etc.), over all three squads.

Other activities and updates

- Same as for last season, the Travel Grant replaced the In-Province Travel reimbursement program this season, with the travel budget of \$5K being divided equally between Squad members who applied (20 out of 29 eligible). This reduced the administrative burden and meant that the money was more evenly distributed.
- High School credit letters are still to be sent out to new PTS members, so that they will get 4 credits (Athlete 11).
- The growth of Silver tournaments at Hollyburn Country Club and Cedar Hill this season were well attended by the growing number of Silver level athletes – which is really encouraging. We will continue to work on this. The popularity and regularity of the progressive tournaments is also very encouraging.
- Changes we made to prize draws at tournaments – doing them on Saturday instead of Sunday has been well received.

Planning for 2020/21 Season

There are currently some changes in the pipeline for Junior Development and High Performance Athletes, so the role of the Junior Development committee is still being crafted and there will likely not be an annual meeting to discuss camps, squads and junior calendar as these tasks will migrate to a High Performance Committee.

Tournament requirements for 2019/20 were as follows:

For PTS:

Participation in four mandatory tournaments, namely:

- BC Junior Open;
- PNW Jesters Junior Championships;
- BC Junior Closed;
- Canadian Junior National Championships,

AND

Participation in at least one of the following BC tournaments:

- Shawnigan Junior Open;
- Jesters Jericho Junior;
- Sport Central Junior Open,

AND

Participation in at least one of the following Out-of-Province tournaments:

- Alberta Jesters Junior Open;
- Canadian Junior Open;
- An Ontario Junior Gold tournament.

For RTS Coast:

Participation in three mandatory BC tournaments, namely:

- BC Junior Open;
- PNW Jesters Junior;
- BC Junior Closed.

AND

Participation in at least two of the following BC tournaments:

- Shawnigan Junior Open;
- Alberta Jesters Junior Open;
- Jericho Junior Open;
- Sport Central Junior Open.

For RTS Interior:

Participation in one mandatory BC tournament, namely:

- BC Junior Closed; and

AND

Participation in at least two of the following seven tournaments:

- Shawnigan Junior Open;
- BC Junior Open;
- Alberta Jesters Junior Open;
- Jesters Jericho Junior Open;
- PNW Jesters Junior Championships;
- Sport Central Junior Open;
- A junior tournament in the BC Interior

List of 2019/20 Squad Members

RTS Interior	RTS Coast	PTS
1. Ryan Vest 2. Simon Albrechtson 3. Sophie Dorrius 4. William Rutter 5. Christopher Adriaanse 6. **Aiden McCabe ** Withdrew mid- season	1. Morven Liu 2. Lucas Quon 3. Weihan Wang 4. Roman Bicknell 5. Jens Bolder 6. Julianna Angel 7. Katy Herring 8. Sofia Quon 9. Lialah Mavani 10. Ocean Ma 11. Spring Ma 12. Sarah Aki	1. James Toth 2. Gabriel Yun 3. Jordan King 4. Christian Yuen 5. Jason Herring 6. Jacob Lin 7. Joseph Toth 8. Lucia Bicknell 9. Sarah Cao 10. Alex Brown 11. Grace Huang 12. Maria Min

Membership Task Force Report

Purpose and Scope

- **Terms of Reference**
 - The Membership Task Force was formed to provide insight on membership recruitment, engagement and retention and to offer recommendations to the Board to better engage our members and increase membership for both clubs/facilities and players in BC.
- **Priority and Objectives**
 - To assess a “recreational” membership option to engage players who do not necessarily play outside their own facility or participant in leagues/tournaments.
 - To assess a new Club/Facilities model to encourage SQBC membership for those facilities that do not participate in sanctioned events and predominantly support the recreational player.
 - To provide terms of reference or suggestions to support subsequent phases of the membership strategy and implementation plan.
- **Phases**
 - The first phase was an on-line survey of key stakeholders - squash facilities/clubs and individuals who play squash but are not currently SQBC members. – Completed
 - Based on data collected in the first phase and subsequent analysis of this data, the second phase included developing a questionnaire for use during interviews with individuals identified as key influencers in targeted regions and facilities. The questionnaire was completed, and assignments were given to task force members to conduct the interviews. Unfortunately, due to the Covid-19 state of emergency, the interviews have not yet been completed. The interviews will be scheduled when conditions are favourable to engage with stakeholders.

Partnership Committee Report

Mandate

The Partnership Committee was established by Squash BC at the beginning of 2019 with a mandate to assist Squash BC achieve its objective of revitalizing and growing the level of squash participation in BC. Specifically, the Committee was tasked to:

- Help Squash BC identify and cost the programs/services needed to achieve the growth objectives;
- Work with Squash BC to guide the implementation of a revenue generation plan that will eventually sustain the growth initiative in the long term; and
- Raise interim funding to kickstart the initiative for the first 3-4 years.

Committee

The Committee was initially comprised of Carolyn Russell, Rashid Aziz, John Hungerford, Eddie Gudewill, Hugh Woolley and Allan Brown (as chair). Carolyn stepped off the Committee towards the end of the planning phase and Andy Maxwell (from Victoria) came on board.

Between January and July of 2019, the Committee, with assistance from Nancy Thompson, Squash BC Executive Director, met frequently to define the scope of the initiative, develop supporting communication materials and establish its approach to promoting the initiative to the squash community and other potential sponsors.

Fundraising Campaign - Approach

Fundraising began by targeting those segments of the squash community to which the Committee members were well connected and approaching potential donors on a one-to-one basis. The rationale for this approach, before announcing the campaign more broadly to the squash community, was to raise financial support relatively quickly in order to kickstart the initiative and also to establish a solid donation base on which to launch a broader-based campaign.

Between August 2019 and February 2020, the campaign was focussed primarily on members of The BC Jesters Club and squash members at Arbutus Club, Jericho Tennis Club and Vancouver Lawn Tennis and Badminton Club. As is reported below, the initial response from these groups was extremely positive and got the campaign off to an excellent start.

Given this encouraging early response, the fundraising campaign was announced in mid-February to all members of the squash community included on Squash BC's distribution list. After the announcement, it was the Committee's intention to extend the fundraising through one-to-one contact with members of other clubs in the Vancouver and Victoria areas. However, these plans were put on hold very shortly after the announcement due to the onset of the coronavirus pandemic. We are hopeful that both squash activity and the fundraising campaign will be able to resume later this year.

Fundraising Campaign – Progress

In order to support the new and enhanced programs/services planned by Squash BC for the first 3-4 years of the Growth Initiative, the Committee set an initial target of **\$330,000** from individual donors. As of April 30, 2020, the total donation commitments from individual donors amounted to **\$212,000** (or 64% of the initial target). This is incredible progress given that the fundraising campaign was active for only 6 months before being temporarily suspended due to the pandemic.

In mid-April, the Committee issued a report to the members of the squash community who have so generously supported the Growth Initiative to date. A copy of the report recognizing these individuals can be found on the Squash BC website.

Implementation of Priority Programs

Due to the early success of the kickstart fundraising campaign, Squash BC has recently been able to progress with the planning and development of some of the new and enhanced programs designed to grow participation in the game so that it is ready to introduce these on a pilot basis when the pandemic protocols permit. A brief description of the plans for initiating the Growth Initiative programs is included in the recent report to donors (see link above).

Other Committee Tasks

In addition to the kickstart fundraising campaign, the Partnership Committee's mandate includes assisting Squash BC with its plans for increased revenue generation so that Squash BC is able to sustain the Growth Initiative programs in the long term. Although the kickstart fundraising campaign has been the primary focus of the Committee's efforts so far, the Committee working the Executive Director has progressed, in varying degrees, with some of these other initiatives, such as:

- Review of the structure, mandate and governance of the Squash BC donation funds;
- Expansion of Squash BC's partnerships with corporate sponsors;
- Development of an expanded Air Miles and Aeroplan points program to assist with Squash BC and player travel expenses
- Creation of an advocacy/support capability to assist squash facilities at risk of conversion or closure
- Development of plans for additional revenue generation through charges for new and enhanced programs/services as well as other sources such as special events

In closing, I would like to recognize the members of the Partnership Committee for the many hours they have committed to the Growth Initiative since the Committee was established just over a year ago. I would also like to thank Nancy Thompson for her invaluable assistance to the Committee. Much has been accomplished in a short time but there's still lots to do.

Allan Brown
Partnership Committee Chair

Post-Secondary Program Report

Prepared by Andrew Mount

BACKGROUND:

Squash BC in partnership with BC Jesters have endeavored on a four year-plan focused on growth and facilitating greater participation in squash at the Post-Secondary Institute (PSI) level - universities and colleges. Squash BC recognizes the opportunity this segment represents given that many current players were introduced to squash during university or college.

OVERVIEW:

The PSI squash program has both a grassroots initiative, *introducing new players to squash* as well as a competitive format, *providing a destination for which juniors can strive to compete* for their academic institution within British Columbia.

PROGRAM STATUS:

Through consultation with PSI recreation departments, student contacts and other stakeholders from the squash community, we have developed both the grassroots and competitive concepts and created implementation plans. These concepts received further screening through a brainstorming session with a representative group from the squash community. This group tackled issues such as reaching students, sustainability, transforming clinics into clubs, scheduling and marketing.

Four pilot venues (two with courts and two without) with roving coaches have been secured and prepared to launch a six-week introductory class for the Fall of 2020 (COVID-19 dependent). 2020 pilots tentatively include: BCIT (Burnaby), UBC (Vancouver), UBC North (Prince George), UBC Okanagan (Kelowna). The University of Vancouver Island (Nanaimo) and SFU have shown interest for the 2021 Winter Program. The University of Victoria will be supported in the development and expansion of their squash programs to engage more participants.

Our roving coaches will foster a nucleus of players and identify potential student leaders to maximize connection with the student body and further augment our relationships with recreation departments. We are currently exploring apps to maintain connection with our new squash players and support play opportunities beyond the clinics and ideally into 'clubs.'

In partnership with University of Victoria, we reached out to 27 PSI recreation departments and received a positive response to Phase 1 of the competitive framework. There is a desire for sports that can provide sufficient local competition without a heavy infrastructure. Phase 1 includes partnering with four existing Squash BC sanctioned events in the 2020-2021 calendar and have students register for these events as individuals in the division that best represents their skill level. Their match wins would count towards their PSI's team total for that event. The schedule of events will operate as a grand prix series with PSIs obtaining points throughout the season. This format allows for a swift launch of our competitive framework. We anticipate

hosting an exhibition team match between two PSIs to provide students with the look and feel of 'College Squash' as this represents a possible future direction for our competitive format.

The 2020-2021 season will provide valuable feedback that we plan to utilize to introduce a further four pilots for grassroots initiatives for the following season. One consideration front of mind is obtaining these new players as SQBC recreational players and facilitating their participation in squash post-graduation.

Women and Girls Committee Report

Prepared by Shelley Neil, Chair

The Women and Girls in Squash (WinS) committee is now in its 4th year and has achieved continued growth in participation of females in squash.

The committee is focused on promoting squash for women and girls across B.C. and is doing this in three main areas: Women's Squash Week (WSW), the Emerging Female Leaders in Squash program and the Faces of Women in Squash profiles.

Women's Squash Week 2019

Women's Squash Week (WSW) in September had 17 clubs successfully run 25 programs with a total of 375 participants across the province. This is an increase of 25% over the prior year's participant levels. The goal for 2020 is to increase the number of clubs participating in WSW. Each club identified a female ambassador for their event and this approach will continue in order for WSW to be a continued success. Big thanks to our sponsors: Buntain Insurance, Sport BC & PromotionPlus, Promosapien and Lush who provided gift boxes for each event.

The Emerging Female Leadership Forum 2019

A very successful leadership forum was held in October 2019 in Summerland as a follow-up to WSW, where twelve attendees from the female ambassadors program met as a group with a Squash BC facilitator and a female keynote speaker to engage, network and share strategies to grow female participation in squash. This event was funded through a **\$1000** CAAWS Wise Grant (now known as "Canadian Women & Sport").

The Emerging Female Leader Grants

Emerging Female Leader Awards of \$500 each were distributed in February 2020 by Squash BC to the two member clubs of deserving female volunteers; Jessica Evans (Chilliwack and Cheam) and Trish Campbell (Bayside Racquets Club) for their roles in actively promoting squash in their communities. Sponsorship of **\$1000** from Buntain Insurance and **\$1000** from Sport BC & Promotion Plus continues into 2020 to provide funding to promote and manage this initiative. Both clubs will provide a report summarizing the utilization of funds towards women and girl's programming including participation rates at events. Bentall and Nelson Squash Clubs were the previous recipients and used the funds for drills, box leagues and social events for women and girls.

Squash Canada Encouragement Fund Grant

This fund was established by Squash Canada in Dec. 2019 to promote women and girls participation in squash. This committee applied for and received a **\$400** grant which covered the promotional costs for marketing and communications, interviewing and writing the above-noted Emerging Female Leader recipient stories for reimbursement to Squash BC.

We will continue to work with Tara Mullins of Squash Canada as they continue the squash initiatives for women and girls.

Faces of Women in Squash

The Faces of Women in Squash is a publication dedicated to highlighting the success stories of female squash players in BC. These profiles celebrate the diverse group of girls and women who play squash for fitness, competition and fun. Those profiled in 2019/2020 include juniors Hermione Cao, Julia Dorrius, Sophie Dorrius, and veterans Laura Ramsay and Alicia Heniene.

WinS Committee 2019/2020:

The 2019/2020 committee saw a turnover of three members including Donalda Meyers who was a founding leader of the committee. The team has been very successful in moving priorities forward and sees a need for additional resources for Women's Squash Week. New members to include participants from around the province as the committee has switched to Zoom meetings.

Thank you to our committee members:

Donalda Meyers, past-chair **resigned*
Elsa Snyder
Lynn Buntain
Helen Kim
Corina Lynn **new*
Karen Stierhoff **new*
Andrea Guerrero **new*
Kristen Goldsmith **resigned*
Bev Lawton **resigned*

Natasha Doucas, Squash BC rep
Joanne Veltri, Squash BC **resigned*

B.C. SQUASH RACQUETS ASSOCIATION

Financial Statements
Year ended March 31, 2020

INDEPENDENT PRACTITIONER'S REVIEW ENGAGEMENT REPORT

We have reviewed the accompanying financial statements of B.C. Squash Racquets Association, which comprise the statement of financial position as at March 31, 2020, the statements of operations, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Practitioner's Responsibility

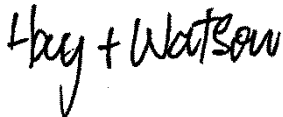
Our responsibility is to express a conclusion on the accompanying financial statements based on our review. We conducted our review in accordance with Canadian generally accepted standards for review engagements, which require us to comply with relevant ethical requirements.

A review of financial statements in accordance with Canadian generally accepted standards for review engagements is a limited assurance engagement. The practitioner performs procedures, primarily consisting of making inquiries of management and others within the entity, as appropriate, and applying analytical procedures, and evaluates the evidence obtained.

The procedures performed in a review are substantially less in extent than, and vary in nature from, those performed in an audit conducted in accordance with Canadian generally accepted auditing standards. Accordingly, we do not express an audit opinion on these financial statements.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the financial statements do not present fairly, in all material respects, the financial position of B.C. Squash Racquets Association as at March 31, 2020, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations, presented, in accordance with the Societies Act, British Columbia, on a consistent basis.



Chartered Professional Accountants
Vancouver, BC
May 15, 2020

B.C. SQUASH RACQUETS ASSOCIATION

Statement of Financial Position As at March 31, 2020

	2020	2019
ASSETS		
Cash and cash equivalents	\$ 57,916	\$ 61,782
Cash – restricted Gaming Branch funds (Note 5)	-	109
Accounts receivable	22,676	4,934
Prepaid expenses	7,141	6,950
	\$ 87,733	\$ 73,775
LIABILITIES		
Accounts payable and accrued liabilities	\$ 14,285	\$ 14,433
Goods and services tax payable	3,582	3,498
Deferred contributions (Note 5)	12,466	8,015
	30,333	25,946
NET ASSETS	57,400	47,829
	\$ 87,733	\$ 73,775

The accompanying notes are an integral part of these financial statements.

APPROVED BY THE BOARD OF DIRECTORS

_____ Director

_____ Director

B.C. SQUASH RACQUETS ASSOCIATION

Statement of Operations Year Ended March 31, 2020

	2020	2019
Receipts		
Community gaming grant	\$ 24,004	\$ 24,109
ViaSport funding	73,309	76,011
Membership fees	79,802	88,459
Competition fees collected for members	170,164	148,697
Sanctioning fees	14,741	17,531
Coaching and officiating programs	2,236	2,822
Junior events	7,735	5,880
BC Amateur Sport Fund donations	34,473	31,852
Other income	16,156	12,927
	422,620	408,288
Expenditures		
Administration		
Affiliation fees	11,085	11,150
Bad debt expense	454	-
Bank charges, service fees and interest	325	294
Insurance	8,880	8,236
Office expenses	14,731	16,953
Professional fees	4,325	1,285
Wages and benefits	125,971	131,771
	165,771	169,689
Competition fees paid to members	172,829	148,697
Player development	60,463	58,376
Member services	7,489	19,335
Coaching and officiating	6,123	11,915
Recognition	374	209
	413,049	408,221
EXCESS OF RECEIPTS OVER EXPENDITURES	\$ 9,571	\$ 67

The accompanying notes are an integral part of these financial statements

B.C. SQUASH RACQUETS ASSOCIATION

Statement of Changes in Net Assets Year Ended March 31, 2020

	2020			2019
	Operating reserve	Unrestricted net assets	Total net assets	Total net assets
BALANCE, beginning of year	\$ 12,500	\$ 35,329	\$ 47,829	\$ 47,762
Excess of receipts over expenditures	-	9,571	9,571	67
BALANCE, end of year	\$ 12,500	\$ 44,900	\$ 57,400	\$ 47,829

The accompanying notes are an integral part of these financial statements

B.C. SQUASH RACQUETS ASSOCIATION

Statement of Cash Flows Year Ended March 31, 2020

	2020	2019
Cash flows from (used for) operating activities		
Excess of receipts over expenditures	\$ 9,571	\$ 67
Changes in working capital items		
Accounts receivable	(17,742)	3,957
Prepaid expenses	(191)	(665)
Accounts payable and accrued liabilities	(64)	3,643
Deferred contributions	4,451	(16,065)
DECREASE IN CASH	(3,975)	(9,063)
CASH AND CASH EQUIVALENTS, Beginning of Year	61,891	70,954
CASH AND CASH EQUIVALENTS, End of Year	\$ 57,916	\$ 61,891
Composition of cash and cash equivalents		
Cash	\$ 55,416	\$ 41,240
Cashable term deposits	2,500	20,542
Cash – restricted Gaming Branch funds (Note 5)	-	109
	\$ 57,916	\$ 61,891
Supplementary cash flow information		
Interest received	\$ 238	\$ 230

The accompanying notes are an integral part of these financial statements

B.C. SQUASH RACQUETS ASSOCIATION

Notes to Financial Statements March 31, 2020

1. OPERATIONS

The B.C. Squash Racquets Association (the "Association") is a not-for-profit organization incorporated under the Societies Act, British Columbia, to provide leadership and direction for the growth and development of the sport of squash in British Columbia. The Association functions under the name "Squash BC".

The Association receives funding from the Government of British Columbia and associated provincial agencies and may not be able to maintain its current level of operations should this funding be significantly reduced or ended.

On March 11, 2020, the World Health Organization declared the novel coronavirus disease ("COVID-19") outbreak a pandemic and on March 18, 2020, the Government of British Columbia declared a state of emergency to support the pandemic response. The pandemic has had far-reaching effects on the global economy and social norms and, as a result of social distancing restrictions mandated by the Government of British Columbia, the Association has postponed or canceled most scheduled events, programs and competitions until the restrictions are lifted. The pandemic did not have a material effect on these financial statements, but the Association is preparing contingency plans should the pandemic result in a material reduction in operating revenues and program expenditures in fiscal year 2021. There is no certainty as to when social distancing restrictions will be lifted.

2. BASIS OF PRESENTATION

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations as issued and effective on March 31, 2020.

These financial statements have been prepared on a historical cost basis, except for certain financial instruments which are measured at fair value, as explained in the accounting policies set out in Note 3.

3. SIGNIFICANT ACCOUNTING POLICIES

Accounting estimates and judgments

The preparation of these financial statements requires management to make estimates and judgments and to form assumptions that affect the reported amounts and other disclosures in these financial statements. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. The results of these assumptions form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions and conditions.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the review affects both current and future periods.

Critical judgments and accounting estimates are those that have been identified as being complex or involving subjective assessments and that may result in material adjustments to the carrying amount of assets and liabilities within the next financial year. Critical judgments and accounting estimates used in the preparation of these financial statements include, among others, the recoverability of accounts receivable and the eligibility of expenditures for restricted funding grants.

B.C. SQUASH RACQUETS ASSOCIATION

Notes to Financial Statements
March 31, 2020

3. SIGNIFICANT ACCOUNTING POLICIES (continued)

Cash and cash equivalents

Cash and cash equivalents include cash deposits and term deposits at a major financial institution which have a term to maturity of three months or less at the date of acquisition or that are readily convertible into known amounts of cash.

Financial assets and liabilities

Financial assets and liabilities are initially measured at fair value, adjusted by, in the case of a financial asset or financial liability that will not be measured subsequently at fair value, financing fees and transaction costs that are directly attributable to its origination, acquisition, issuance or assumption. The Association measures fair value using a three-level hierarchy:

- Level 1 – inputs are unadjusted quoted prices in active markets for identical assets or liabilities;
- Level 2 – inputs other than quoted prices in Level 1 that are observable for the asset or liability, either directly or indirectly; and
- Level 3 – inputs for the asset or liability that are not based on observable market data.

Subsequent to initial recognition, the Association measures its financial assets and liabilities at amortized cost. Financial assets measured at amortized cost consist of cash and cash equivalents and accounts receivable. Financial liabilities measured at amortized cost consist of accounts payable and accrued liabilities and goods and service taxes payable. The carrying values of these financial instruments approximate their fair values at the financial statement dates.

At each financial statement date, the Association assesses whether there are any indications that a financial asset measured at amortized cost may be impaired. If the Association identifies that a significant adverse change has occurred during the period in the expected timing or amount of future cash flows from the financial asset, it reduces the carrying amount of the asset to the greater of the present value of future cash flows and the amount that would be realized by selling the asset or exercising right to any collateral held to secure payment, net of all costs necessary to exercise those rights.

Property and equipment

The Association recognizes purchases of property and equipment as expenses in the year they are purchased. The Association's property and equipment as at March 31, 2020 consists of computer equipment. During the years ended March 31, 2020 and 2019, the Association did not purchase any property or equipment.

Recognition of receipts

Receipts, including government operating grants, are recorded on an accrual basis and are included in the statement of operations when they have been earned and collection is reasonably assured. Externally restricted contributions received in excess of eligible expenditures are deferred and recorded as receipts in the period in which the eligible expenditures are incurred.

Income taxes

The Association is a not-for-profit organization, as described in Section 149(1)(l) of the *Income Tax Act*, and is therefore not subject to federal or provincial income taxes.

B.C. SQUASH RACQUETS ASSOCIATION

Notes to Financial Statements March 31, 2020

3. SIGNIFICANT ACCOUNTING POLICIES (continued)

Donated supplies and services

From time to time, the Association receives in-kind donations of supplies and services, the fair value of which may not be easily determinable. The Association does not record the receipt of these supplies or services, except when donated supplies are sold when the amount received is recorded as revenue.

4. 2020 FUND

On August 18, 2007 the Association established a permanent endowment fund (the "2020 Fund") under the management of the Vancouver Foundation. The purpose of the 2020 Fund is to support the maintenance, development, and enhancement of amateur and recreational squash in British Columbia. The Fund periodically distributes available income to the National Sport Trust Fund ("NSTF") which distributes the income to the Association.

At March 31, 2020, the value of the 2020 Fund was \$402,492 (2019 - \$425,961). During the year ended March 31, 2020 the Association received total distributions from the 2020 Fund of \$15,565 (2019 - \$14,807). At March 31, 2020, 2020 Fund income of \$8,651 (2019 - \$7,982) is available but has not yet been distributed to the Association.

5. DEFERRED CONTRIBUTIONS

The Association receives the following externally restricted contributions:

- A Community Gaming Grant from the Gaming Policy and Enforcement Branch of the Government of British Columbia (the "Gaming Branch"), which is restricted to member services, player development and coaching and officiating programs.
- Funding from ViaSport British Columbia ("ViaSport"), which is restricted to activities promoting participation in squash and athlete development.
- Donations from individuals and other organizations through the BC Amateur Sport Fund ("BCASF"). The funds active during the years ended March 31, 2020 and 2019 include the 2020 Fund (see Note 4), Building the Future Fund, and Gudewill Fund. Criteria for the BCASF Fund expenditures are set forth by Squash BC and approved by the BCASF.
- Donations ("Victoria Fund") from individuals for events that highlight or benefit junior squash locally or provincially held in the Victoria area.
- Funding from the BC and Canadian Jesters, which is restricted to the development of post-secondary school programs.
- Other contributions restricted to use for specific events occurring subsequent to the end of the fiscal year

The changes in restricted contributions and amounts to be spent after the year ended March 31, 2020 are:

Source of Externally Restricted Contribution	Deferred Contributions March 31, 2019	Restricted Receipts	Eligible Expenditures	Deferred Contributions March 31, 2020
ViaSport	\$ -	\$ 10,000	\$ (3,234)	\$ 6,766
Victoria Fund	8,015	27	(8,042)	-
BC and Canadian Jesters	-	7,000	(1,300)	5,700
	\$ 8,015	\$ 17,027	\$ (12,576)	\$ 12,466

B.C. SQUASH RACQUETS ASSOCIATION

Notes to Financial Statements
March 31, 2020

6. FINANCIAL RISK MANAGEMENT

The Association's activities expose it to financial risks which include credit risk, interest rate risk and liquidity risk.

Credit Risk

Credit risk is the risk of a financial loss if the counterparty to a financial instrument fails to meet its contractual obligations. The Association is exposed to credit risk from cash and cash equivalents and accounts receivable.

Cash and cash equivalents are held on deposit at an insured financial institution in British Columbia and are not considered subject to significant credit risk. Accounts receivable consist of outstanding collections for membership and other fees from associated organizations and individuals and are expected to be collected within the next operating cycle.

Interest Rate Risk

Interest rate risk is the risk that changes in interest rates will affect the fair value or future cash flows of the Association's financial instruments. The Association is exposed to interest rate risk as a result of holding a fixed rate cashable term deposit. The Association considers its exposure to interest rate risk to be minimal as this investment is short-term and highly liquid. Reasonably possible changes in interest rates over the next fiscal year would not have a material impact on the Association.

Liquidity Risk

Liquidity risk is the risk that the Association will not be able to meet its financial obligations as they come due. The Association is exposed to liquidity risk from accounts payable and accrued liabilities which are due within the subsequent operating period and manages liquidity risk through annual budgeting and ongoing monitoring of cash flows from operations. The Association has set aside an operating reserve of \$25,000 to address unforeseen liquidity events, of which \$12,500 was used to cover cash flow needs in fiscal year 2019. The Association also has an available unsecured line of credit of up to \$10,000 available to meet short-term cash requirements if required.

7. CAPITAL MANAGEMENT

The Association considers its primary capital management activity to be the management of its cash and net assets to meet its obligations and to deliver its programs. The Association manages its cash through annual budgets which are reviewed and revised as necessary by the Board of Directors during the course of the fiscal year.