



# NAGVA

## North American Gay Volleyball Association

### Agenda

NAGVA Board Meeting

Agenda: 8/16/2022

- 1) Roll Call –
  - a) Present - Sucre, Crawford, Shelton, Christensen, Narvasa, Johnson, Fernandez, Schultz, Smith, Anderson, Malpass, Callen, Leckey, Phomtavong, Baxter
- 2) Officer/Department Reports
  - a) President – Smith
    - i) Would like to schedule one-on-ones with departments
      - (1) Departments:
        - (a) How the year is going
        - (b) If help is needed
      - (2) MALS
        - (a) Any projects that you are planning
        - (b) If you are planning to shadow
    - ii) Please get with Secretary on Midyear dates
    - iii) President and Treasurer went to Connect and following up with Milwaukee and Salt Lake.
    - iv) Awaiting Portland finalization of playing space to sign final Portland
    - v) Vote to approve Regional Commissioners. Alex Moffitt and Johnny Sloan
      - (1) Motion passes by acclimation
  - b) Vice President – Baxter
    - i) Monkeypox posture discussion
  - c) Secretary – Crawford
    - i) Discussion on special grievance process and decision by Board
  - d) Treasurer – Sucre
    - i) Attachment A/B/C
    - ii) Championships Las Vegas was a net loss \$150k
      - (1) Attributing factors
        - (a) COVID
        - (b) Unusually high Las Vegas flight costs
        - (c) Not as many teams registered as forecasted prior to COVID
      - (2) On a normal year NAGVA puts in 80k a year during past Championships
    - iii) Mitigating options
      - (1) Cost control
      - (2) Next two Championships are upfront less costly, also bigger support of local tournaments
  - e) Registrar – Callen
    - i) N/A
  - f) Technology – Johnson
    - i) Attachment C
  - g) Eligibility – Christensen
    - i) N/A
  - h) Regions – Anderson
    - i) 2 additional RCs approved during this meeting
    - ii) 3 additional Trusted Raters currently training
    - iii) 2 current Trusted Raters in pipeline for RC training



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- iv) I have started biweekly Monday update emails to RC and Raters to manage staffing tournaments on a rolling 90-day schedule
  - v) I am announcing to the RC and Raters that we are going to have bimonthly calls (every other month) start in September as a touch base and strategy
  - vi) July Rating Results (Austin report pending finalization, so those numbers will be included in August roll-up):
    - (a) 115 nonrates completed
    - (b) 24 rerates completed
      - (i) 14 in B
        - 1. 7 remained same division
        - 2. 7 were updated
      - (ii) 10 in BB
        - 1. All 10 were updated
  - i) Tournaments – Fernandez
    - i) Possibility of Puerto Rico tournament before Houston
    - ii) NOLA still pending
  - j) Officials – Leckey
    - i)
  - k) Canadian Rep – Santos
    - i) Lost oval for Queen Vickie
  - l) Communications – Schultz
    - i) Wants to work with Tournaments to
- 3) MAL Reports
- a) Malpass
    - i) Shadowing Jen to begin supporting Registrar
    - ii) Reached out to Anderson to begin Trusted Rater Training
  - b) Narvasa
    - i) Working on RC training
    - ii) Will be running B/BB at Seattle Bubba Summer Bash
  - c) Phomtavong
    - i) N/A
  - d) Shelton
    - i) Training to become a Trusted iin Columbus and Seattle
- 4) New Business
- 5) Meeting Adjourns



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#### Attachment A

### North American Gay Volleyball Association

Profit and Loss

July 2022

	TOTAL
Income	
2022 Seattle Bubba Bash	11,850.00
Player Registration	0.00
Online	34,402.30
<b>Total Player Registration</b>	<b>34,402.30</b>
Team Registration	0.00
Online	4,480.00
<b>Total Team Registration</b>	<b>4,480.00</b>
Tournament Sanctioning Fees	1,292.50
<b>Total Income</b>	<b>\$52,024.80</b>
<b>GROSS PROFIT</b>	<b>\$52,024.80</b>
Expenses	
2022 Seattle Bubba Bash Expenses	3,045.45
Bank Service Charges	700.00
Championships Expenses	0.00
Awards	577.25
Banquet	35,385.82
Facility Costs	0.00
Fire/Medical	2,770.00
Rental	21,736.00
Security	1,785.00
<b>Total Facility Costs</b>	<b>26,291.00</b>
NAGVA Board	0.00
Airfare/Train/Bus	533.16
Hotel	24,854.20
Meals	3,123.17
Transportation	146.84
<b>Total NAGVA Board</b>	<b>28,657.37</b>
Referee Costs	0.00
Reffing Fees	2,015.00
<b>Total Referee Costs</b>	<b>2,015.00</b>
<b>Total Championships Expenses</b>	<b>92,926.44</b>
Mid-Year Meeting	0.00
Airfare/Train/Bus	2,618.16
Hotel	3,598.82
<b>Total Mid-Year Meeting</b>	<b>6,216.98</b>
Office Supplies	30.00
PayPal Fees	2,341.23



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## North American Gay Volleyball Association

Profit and Loss

July 2022

	TOTAL
RC Reimbursements	0.00
Airfare/Train/Bus	8,841.12
Car Rental	443.58
Gas	60.52
Hotel	543.12
Meals	1,195.94
Transportation	255.10
<b>Total RC Reimbursements</b>	<b>11,339.38</b>
Rebranding	5,500.00
Website	414.84
<b>Total Expenses</b>	<b>\$122,514.32</b>
NET OPERATING INCOME	<b>\$ -70,489.52</b>
Other Income	
Interest Income	3.37
<b>Total Other Income</b>	<b>\$3.37</b>
NET OTHER INCOME	<b>\$3.37</b>
NET INCOME	<b>\$ -70,486.15</b>



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## North American Gay Volleyball Association

Profit and Loss

July 2021 - July 2022

	TOTAL
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Income	
2022 Seattle Bubba Bash	13,350.00
Championships Income	22,200.00
Ball Sales	1,140.00
Championships Banquet Ticket	1,700.00
Championships Extra Player Fee	15,500.00
Championships Product Sales	1,580.00
Championships Refereeing Fee	280.00
Championships Team Fees	70,750.00
<b>Total Championships Income</b>	<b>113,150.00</b>
Player Registration	0.00
Online	197,604.93
<b>Total Player Registration</b>	<b>197,604.93</b>
Team Registration	0.00
Online	31,475.00
<b>Total Team Registration</b>	<b>31,475.00</b>
Tournament Sanctioning Fees	22,452.50
<b>Total Income</b>	<b>\$378,032.43</b>
<b>GROSS PROFIT</b>	<b>\$378,032.43</b>
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Expenses	
2021 Louisville-R, W & Bourbon Expenses	11,908.26
2022 Raleigh Expenses	4,000.00
2022 Seattle Bubba Bash Expenses	3,045.45
Bank Service Charges	2,495.00
Board Gifts	1,632.47
Championships Expenses	0.00
Awards	3,109.86
Banquet	106,255.31
Court Rental	40,434.85
Entertainment	1,710.00
Facility Costs	0.00
Fire/Medical	2,770.00
Rental	21,736.00
Security	1,785.00
<b>Total Facility Costs</b>	<b>26,291.00</b>
Facility Rental	15,000.00
Food for Volunteers	1,556.70
Hospitality Suite	221.98
Hotel	3,149.04

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Profit and Loss

July 2021 - July 2022

	TOTAL
NAGVA Board	0.00
Airfare/Train/Bus	11,022.24
Hotel	24,854.20
Meals	7,452.37
Parking	240.00
Transportation	1,377.51
<b>Total NAGVA Board</b>	<b>44,946.32</b>
Office Supplies	2,237.03
Referee Costs	0.00
Refing Fees	11,464.70
<b>Total Referee Costs</b>	<b>11,464.70</b>
Rental Car	149.36
Shipping	385.50
T-Shirts	10,925.19
Volleyballs	2,518.02
Volunteers	2,242.36
<b>Total Championships Expenses</b>	<b>272,597.22</b>
Charity Donation	2,000.00
COVID-19 Grant	483.95
Exec Planning Meeting	0.00
Airfare/Train/Bus	38.48
Hotel	1,315.79
<b>Total Exec Planning Meeting</b>	<b>1,354.27</b>
Exec Site Visit	0.00
Airfare/Train/Bus	1,257.78
Hotel	1,842.33
Meals	1,251.49
Miscellaneous	11.07
Transportation	355.35
<b>Total Exec Site Visit</b>	<b>4,718.02</b>
Insurance	9,066.00
Mid-Year Meeting	0.00
Airfare/Train/Bus	6,652.34
Events	221.00
Gas	68.90
Hotel	10,783.99
Meals	5,113.08
Transportation	1,603.47
<b>Total Mid-Year Meeting</b>	<b>24,442.78</b>
Miscellaneous	132.54
Office Supplies	883.88



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Profit and Loss  
July 2021 - July 2022

	TOTAL
PayPal Fees	15,840.48
Professional Fees	992.65
RC Reimbursements	0.00
Airfare/Train/Bus	36,798.83
Car Rental	9,411.96
Gas	637.68
Hotel	34,026.01
Meals	16,212.48
Supplies	825.36
Transportation	6,479.08
<b>Total RC Reimbursements</b>	<b>104,391.40</b>
Rebranding	11,000.00
Website	7,829.04
Online Survey System	178.44
<b>Total Website</b>	<b>8,007.48</b>
<b>Total Expenses</b>	<b>\$478,991.85</b>
NET OPERATING INCOME	\$ -100,959.42
Other Income	
Interest Income	46.80
Other Income	1.00
<b>Total Other Income</b>	<b>\$47.80</b>
NET OTHER INCOME	\$47.80
NET INCOME	\$ -100,911.62



**NAGVA**  
North American Gay Volleyball Association  
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**Attachment B**

North American Gay Volleyball Association

Balance Sheet  
As of July 31, 2022

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
NAGVA Chkg (Chase ****16095)	3,218.91
NAGVA Savings(Chase *****02535)	236,276.34
PayPal	26,509.45
<b>Total Bank Accounts</b>	<b>\$266,004.70</b>
Accounts Receivable	
Fees	0.00
Tournament Sanctioning	0.00
<b>Total Accounts Receivable</b>	<b>\$0.00</b>
Other Current Assets	
Undeposited Funds	0.00
<b>Total Other Current Assets</b>	<b>\$0.00</b>
<b>Total Current Assets</b>	<b>\$266,004.70</b>
<b>TOTAL ASSETS</b>	<b>\$266,004.70</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Credit Cards	
American Express	99,210.23
<b>Total Credit Cards</b>	<b>\$99,210.23</b>
<b>Total Current Liabilities</b>	<b>\$99,210.23</b>
<b>Total Liabilities</b>	<b>\$99,210.23</b>
Equity	
Opening Bal Equity	-14,552.70
Retained Earnings	251,833.32
Net Income	-70,486.15
<b>Total Equity</b>	<b>\$166,794.47</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$266,004.70</b>





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### Attachment C

#### Championships Budget Comparison

	2022	2019	2018	2017	
Major Expense	Las Vegas	Denver	Minneapolis	Columbus	Notes
Courts	\$40,434	\$34,872	\$28,402	\$18,350	
Facility Rental	\$41,291	\$55,305	\$30,830	\$38,237	Includes: Fire, Plumbing, Tables, Chairs, Garbage, Security, Medic, A/V
Beer Garden	\$17,805		\$9,557	\$5,687	
Referees	\$15,587	\$12,271	\$6,728	\$5,701	
Volleyballs	\$2,518	\$1,073	\$1,396		
Office Supplies	\$2,237	\$2,555	\$2,723	\$2,661	
Banquet	\$106,731	\$90,000	\$59,999	\$52,069	
NAGVA Board	\$44,946	\$34,795	\$15,172	\$22,984	Includes: Hotel, Flight, Meals
T-Shirts	\$10,925	\$15,549	\$12,669	\$14,151	
Awards	\$3,110	\$2,822	\$2,697	\$573	
<b>Total</b>	<b>\$272,597</b>	<b>\$259,101</b>	<b>\$179,263</b>	<b>\$164,768</b>	
<b>Income</b>	<b>\$112,670</b>	<b>\$173,017</b>	<b>\$99,700</b>	<b>\$82,447</b>	
Team Fees	\$108,450	\$118,754	\$76,230	\$67,500	
Banquet Tickets	\$2,220	\$1,980	\$1,840	\$1,100	
Other Incomes	\$2,000	\$52,283	\$21,630	\$13,847	
<b>Teams</b>	<b>117</b>	<b>150</b>	<b>98</b>	<b>94</b>	
<b>Losses</b>	<b>\$159,927</b>	<b>\$86,083</b>	<b>\$79,563</b>	<b>\$82,321</b>	



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**Attachment D**

## 2022-2023 Technology Roadmap

EOS - End of Season  
EOY - End of Year '22

SECTOR	FEATURE	Description	Dependencies	CURRENT ETA	STATUS
<b>Website</b>	NAGVA Rebranding	Rebranding the NAGVA website based on the consultation results.	1. Developer Timeframe	By EOY '22	Not Planned
	Website Inclusivity Project	Analyzing the inclusivity of the site to further foster the support of wider scope of our membership.	1. Analysis Completion 2. Implementation Plan 3. Backend and Frontend Dev 4. Developer Timeframe	By EOS	In Research
	Online Player Ratings	Test drive the flows and dependability of the new processes.	1. Test Tournaments 2. Flow Efficiency 3. Regions and RC Feedback	No ETA	Dev Done/ Production Bugs
	Online Waiver Forms	Test drive the flows and dependability of the new processes.	1. Test Tournaments 2. Flow Efficiency 3. Regions and RC Feedback	By EOY '22	Dev Done/ Production Bugs
<b>Workflow Automation</b>	Regions Workflow	Automate pain points and optimize workflow between other board positions	1. Flow Design 2. Implementation Plan 3. Backend and Frontend Dev 4. Developer Timeframe	By EOS	In Research
	Tournaments Workflow	Automate pain points and optimize workflow between other board positions	1. Flow Design 2. Implementation Plan 3. Backend and Frontend Dev 4. Developer Timeframe	By EOS	In Research
<b>Payments</b>	Advanced PayPal Integration	Incorporate Advance PayPal Payment Methods to include: Apple Pay, Samsung Pay, Venmo and Cashapp	1. PayPal Functions 2. Backend and Frontend Dev 3. Developer Timeframe	By EOY '22	In Research