**Mahmoud Warriah BSc, FCA.**

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**PROFILE**

A versatile “roll up your sleeves” and solution orientated senior executive, able to delve into the detail, make decisions and problem solve with extensive commercial, transitional and business transformational change management experience, gained by working at the work stream to board level in blue innovative companies at the top of the fintech sector . A qualified Chartered Accountant, with a strong track record of successfully delivering business growth and increased profitability. Highly technical and draws on his Computer Science degree background to provide solutions to complex payment problems in Operations and Business using payment blockchain solutions and platforms. A commercial self-starter able build business through being dynamically response, leverage connections and mobilize.

Computer Skills - Degree in Computer Science

MS Office Excel (Macros VBA), C#, Hyperion Essbase, PeopleSoft, SAP Hana S/4 including success factors, Sage, Aptos, QuickBooks, Oracle Financials, Siebel, Get-paid, ABC Software, ARIBA, Prince2, Investran, Geneva, Yardi, Sales force, Microsoft Dynamics CRM, AX ,NAV & ATLAS , Precision Point, qlickview,Tableau,Netsuite,coda, Power BI , Sway, Data flow, blockchain platforms such as IBM Watson

Key Skills

* Setting up and managing payment API platforms, at fintech companies such as Worldremit and Labara, providing financial services such as, virtual card payments, digital wallets, currency exchange and transfer, and other similar banking services.
* Recognised skills in problem identification to find innovative solutions to financial problems, wherever possible using technology, influencing internally at the C- suite & board level and externally with auditors, lawyers, and bankers
* Significant experience in strategically assessing the business fit for purpose and where required transforming by implementing new IT & Business Process Systems and reorganisation and training of the Human Capital.
* Significant experience in delivery business growth and profitability, able to attack new markets and develop channels to the maximum.
* Able to build successful partnership relationships.

CAREER HISTORY

Sorted Holdings Limited -SaaS business ecommerce delivery platform,

CFO, Oct 22 – Present

* Money raising
* Stabilize finance function.
* Reduced cost base by 22%

Gina Shoes plc -high end manufacturing & retail women shoes business,

CFO, Oct 19 – Present

* Implemented Dataflow accounting, stock and purchasing systems
* Successfully agreed a new franchise agreement worth £80 million.
* Instrumental in driving online sales increase by 1200%.

Centrica, Transformation project manager for Bord Gais, Feb 19 – Oct 19

* Implementing SAP Hana S/4, including SAP Business Planning & Consolidation
* Offshoring finance to India
* Transforming record to report using new tools such as Power BI and Sway

Worldremit, fintech bank Dec 17 – Dec 18 (PE Investors Leapfrog investments, Accel & TCV) - Interim Systems Director

* Developing technical accounting solutions around complex funding instruments and supply contract.
* Setting up blockchain platform to remit money by using token system.
* NetSuite implementation around order to cash, Record to Report, fixed assets. Thompson Reuters One source tax integration into Netsuite.
* Transformed the procurement to pay around purchase order process.
* Carried out the due diligence to determine the Business intelligence and budget tool to integrate with NetSuite
* Represented Worldremit with NetSuite user group.

Lebara. MVNO & Fintech remittance $0.5 billion Turnover, Mar 17 – Nov 17 (PE Palmarium)-,Interim Finance Director

* Executed the sale of Lebara to a family office fund,
* Managing currency exchange & transfer API platform and business

Ciber Inc. Professional Services Dow Jones listed, $1B Turnover, May 15 – Feb 17

Interim Finance Director Europe $500M turnover

* offshore finance function from Midlands shared services in Poland.
* Successfully implemented SAP HANA S/4
* transformed UK business from a loss-making to profitability.
* From Feb 16 to Nov 16 successfully sold Ciber Netherlands, Nordic and Spain to Experis

Thames Water – Utilities Company Aug 14 – April 15(PE House – Macquarie)

Interim Finance Director retail non-household £500m Turnover

* Primed the retail non-household business for deregulation and eventually sale.
* CRM and billing systems scoping - budget £85M

Baxter – Neumann Consultancy firm Aug 13 - July 14-Interim Project Manager

* Ministry of Justice Oracle implementation bid.

Sky Broadband June 13 – July 13- Interim Project Manager

* Produced the £100 million Sky Telecoms Network capital investment business case both from a finance and technical aspect, for approval of the Sky network expansion, to carter for the increased broadband internet traffic and customers.

Grant Thornton Chartered Accountants –Jan 13 –May 13 - Interim Consultant

* Various consultancy assignments, including assurance & compliance review of global investment banks governance framework, effectiveness, and risk assessment of change programme, covering FSA/BoE S166, VaR waiver model and legal entity re-organization.
* Forensic assessment of sub-prime lender’s loan servicing systems and led the assurance of all Risk and Operations policies and critical controls for a BoE Risk Mitigation programme at a major clearing house.
* Major consultancy roles at Grant Thornton were Bank of America and London Clearing House

euNetworks Telecoms Services Company £100M turnover Singapore Listed, Feb 12 to Dec 12 (PE Houses – Columbia Capital & Stonepeak)-Interim Finance Director

* set up of a UK based shared services, considering Procurements to pay, order to cash, record to report and general ledger.
* Integrated German, Dutch and Irish acquisitions.
* Implementation of nVision and Finance Force, updating processes, policy & procedures.

CAPVest – Fund Manager (2 PE & Mezzanine funds €1 billon each, From Oct 11 to Feb 12 interim consultant

* Implementation of a new accounting System
* Roll out new CRM system, Sales Force in the cloud, for new and existing investments.

Telefonica (TEF) O2 US & Spain listed €60 billion Turnover - April 09 to Sept 2011 interim Commercial Finance Director

* Programme managed successful set up Telecoms Network, offices, people, and systems to transition the DHL Telecoms infrastructure to Telefonica.
* Successful Telecom partner contract renegotiation resulting in saving TEF £20M allowing TEF to build a reputation and a platform in the European Multinational Telecom market.
* Extended the reach of Telefonica into 24 new European countries by setting up 16 new offices and hiring and training over 100 people.
* Extended the international back bone with new POP and NNI connectivity by negotiating successful partnership deals with 30 European Telecom suppliers
* Developed a full end to end IT system for DHL to place orders, fulfilment and billing using a unique resource unit catalogue system, developing the training material to allow the DHL staff to self-help as to how to use the new processes and catalogues system.
* Set up business offering services such as SAS, cloud computing and desk top support
* Set up the UK bid team to win multinational telecoms business using the successful DHL contract TEF reputation

BT Mergers & Acquisition Team - From April 08 – March 09 interim Mergers & Acquisitions Director

* Improved the target identification together with the understanding of the total costs of acquisition including the cost of integration
* Developed a BT entity rationalisation strategy to reduce the number of BT entities providing viability for tax planning, saving £2m per annum.

Hewlett Packard, $130 Billion turnover, IT company specialising in Hardware and Software. Mergers & Acquisition team Finance Director from Jan 06- March-08

* Programme managed the acquiring, transitioning and integration of several £1billion plus acquisitions such as: Compuware, Silverwire and Mercury Interactive into Hewlett-Packard (HP).
* Successfully programme managed the off shoring of software operations, accounts payable and collections to India and Romania setting up a new offshored contract.
* integrated the back office of the acquired businesses into HP resulting in total annual saving of $10million by consolidation the buildings of the acquisitions, resulting in more employees working from home and hot-desking plus off shoring functions such as HR, IT and Finance.

Peregrine Systems Ltd, Software company with a $200 million turnover Acquired by Hewlett-Packard in 2005 Jan 03 - Dec 05 Finance & Operations Director.

* Turnaround of Peregrine Systems from a struggling chapter 11 company, restructuring it throughout, selling it for $450 million to Hewlett Packard.
* Set up UK shared services finance function, established a professional service troubleshooting team to complete customer software implementations increasing customer satisfaction resulting in these customers paying outstanding debts of over £30M.
* Decreased Peregrine’s EMEA DSOs from 150 to 60 days, collecting over £100 million.
* Restructured Peregrine’s transfer pricing in EMEA, recovering further £5 million in cash and saving £12 million in tax repayments. Played an integral part in the sale of the Remedy business to BMC for $500 million.

Gorilla Park Technologies, Gorilla Park was a technology incubator.

* Providing financial leadership for the investments,
* developing portfolio strategies to making acquisitions.
* Compliance Officer for GP Capital, an FSA regulated fund-raising boutique.,
* renegotiating property leases within Europe saving €3 million,
* As Board Director, helped investments to raise second and third round finance.,
* Saved €750,000 by setting up new transfer pricing structure.
* Successful Acquisition and integration of a Belgium-based venture capitalist,