

Ashwin Bhat

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SUMMARY

Multilingual student athlete at Marian University with strong passion for coaching. Looking for opportunities within sports marketing and management. Excelled experience fostering athlete development & building client relationships.

EDUCATION

Marian University – Indianapolis, IN

Expected Graduation: May 2024

Bachelor of Science: Marketing, Management

GPA: 3.8

ACADEMIC PROJECTS

Business 309 – Client: Elanco

January 2023 – May 2023

Finalist

- Collaborated with team to research, and analyze potential acquisitions for client
- Presented recommended acquisition to Board of Directors

BUS 109- Business Plan Competition

August 2020 – December 2020

- Developed detailed business plan for customizable water jugs by creating budget to build and market product
- Presented business plan to panel of investors

COACHING EXPERIENCE

John Newcombe Tennis Ranch – New Braunfels, TX

May 2022 – August 2023 (Seasonal)

Tennis Coach

- Coached 25+ children each summer through private lessons to teach age-appropriate techniques
- Completed 175+ lessons annually of a variety of experience levels, group sizes, and ages
- Analyze individual baseline of athletes and identify areas for progress

St. Albans Swim and Tennis Club – Philadelphia, PA

May 2023 – June 2023

Coach

- Coordinated 21 tennis clinics with adults and children, totaling 70+ participants
- Hosted 11+ private lessons with clients to work on tennis skills and techniques
- Built rapport with clients to develop network of new clients, coaches

SOL Sports Academy – Bangalore, Karnataka

April 2019 – April 2020

Assistant Coach

- Coached 80 kids through variety of skill and experiences
- Organized tournament for 128 individual competitors by advertising on website, creating draw, and managing day of operations

ADDITIONAL PROFESSIONAL EXPERIENCE

Marian University Athletics – Indianapolis, IN

September 2020 – November 2020

Athletic Game Day Worker

- Admit and track total fan attendance in stadium at sporting events
- Ensure safety of fans through pandemic by taking temperature and abiding by social distancing guidelines

CUTCO Cutlery – Indianapolis, IN

May 2020 – July 2020

Intern

- Coordinated appointments with potential customers by surveying network, and utilizing social media
- Supported existing clients with placing orders, and shipping products
- Completed over \$1000 in sales through relationship building and work ethic

CO-CURRICULAR INVOLVEMENT

Marian University Tennis Team – Indianapolis, IN

August 2020 – Present

Captain

August 2023 – Present

- Lead diverse team of student athletes to build community and strengthen performance
- NAIA Player of the Week
- Crossroads League Conference 3rd place

March 2023

2022, 2023

VOLUNTEER EXPERIENCE

One School at a Time – Bangalore, Karnataka <https://osaat.org/>

August 2019

- Helped raise funds to build schools for rural areas in India through a non-profit organization

SKILLS

Multilingual | Leadership | Problem Solving | Coaching | Communication | Relationship Building | Self- Motivated