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| **Gary Langton** | West Worldham, Alton, GU34 3BH • 07306022108langton.gary@gmail.com • [LinkedIn](https://www.linkedin.com/in/gary-langton-2a162111/) |

**Non-Executive Director Profile**

**Highly accomplished and results-oriented professional with proven track record of driving strategic growth and delivering exceptional value to organisations.**

Excel in providing guidance on critical issues, including financial performance, strategic initiatives, and human resources/morale. Skilled in driving innovation, fostering strategic partnerships, and positioning organisations for sustainable success. Proficient in identifying, assessing, and mitigating risks across various business functions. Adept at overseeing corporate governance, risk management, and compliance activities, ensuring adherence to regulatory requirements. Instrumental in leveraging expertise in people management to drive organisational success.

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|  | **Areas of Expertise** |  |
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| * Risk Management
* Strategic Planning & Execution
* Team Training & Leadership
* Exceptional Communication
 | * Problem Resolution
* Conflict Resolution
* Board Governance
* Financial Analysis
 | * Client Satisfaction & Retention
* Continuous Improvement
* Stakeholder Engagement
* Regulatory Compliance
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|  | **Career Experience** |  |
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**Sabbatical 2020 – 2023**

Returned from France and devoted my time and attention to the well-being of my family members after relocation. Remained committed to continuous learning and professional growth.

**Self-Employed,** Boutique Hotel, France **2011 – 2019**

Supported local businesses with various issues from advertising to accounting and pricing to people, focusing on tourism sector, including chambre d’hȏtes, cooking schools, wine tours, and restaurants. Provided secure platform for growth/expansion. Offered (pro-bono) assistance to other businesses in area for advertising spending, accounting/tax issues, and general business issues.

* Established chambre d’hȏtes business, ranking #2 of 50 similar businesses in Uzès area by Trip Advisor.
* Communicated with predominantly French clients (ca 65%) with no prior language skills.
* Secured repeat business and referrals, accounting for ca 30% of income annually.
* Renovated hundreds of thousands of EUR with no previous building experience.

**UniCredit Bank AG, London 2008 – 2011**

**Country Head**

Served as Chair of London Management Board, managing balance sheet of ca €27 bio, ca 650 employees, and key functions, such as compliance and money laundering. Oversaw all three mergers/takeovers, whilst imposing hard decisions on business lines/employees and overviewing systems integration.

* Initiated flagship London branch with state-of-the-art systems in modern building and used technical knowledge developed locally to roll out IT infrastructure throughout Bank.
* Ensured that the London Management Board, which consisted of 12 individuals representing disparate business areas within Bank, including some reporting to Management in different geographical locations, worked as one cohesive team in London.
* Built thinking Compliance and Money Laundering team rather than tick box operation.
* Represented UniCredit in London market at most senior level.

**Global Head of Loan Syndication**

Created new team of ca 70 individuals across six locations with 10+ nationalities to pitch and win loan mandates in corporate, project finance, and leveraged finance sectors. Centralised loan market and reputational risk globally.

* Raised UniCredit’s profile and established reputation as house capable of winning and structuring complex loan transactions across range of industries and countries globally.
* Assisted team in generating global income of over €190M vs fully loaded costs of ca €15M.

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|  | **Additional Experience** |  |
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**UniCredit Bank AG, London**

Head of Structured Finance | Senior Relationship Manager

**Credit Commercial de France, London**

Work-Out Specialist | Head of Relationship Management

**Deutsche Bank AG, London & New York**

Senior Relationship Manager | Senior Credit Analyst | Credit Analyst | Loan Administration Clerk

**Banque Belge Ltd, London**

Trainee

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|  | **Education & Qualifications** |  |
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**CF9 until MIFID**

**CF29 & CF30 until leaving UniCredit**

**Young Managers’ Course (6 Weeks), INSEAD**

**11 “O” & 2 “A” levels, London Nautical School**