**Cheryl Anne Caulfield**

Bay Horse | Lancaster

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**Profile**

A result driven, resourceful and meticulous Portfolio Finance Director, with extensive experience of achieving significant growth and gaining trust by identifying and nurturing high quality successful strategic investment opportunities. Cultivates and establishes a comprehensive network of external relationships and undertakes complex, multi-party negotiations requiring comprehensive industry knowledge. As an integral part of executive teams, has been responsible for, advising on portfolio management, strategizing, process improvements, planning, executive stakeholder engagement, consulting and adherence to governance and compliance. Is a vocal senior advocate for the continuous improvement of all appointed clients and is a highly professional individual with great ambition and an entrepreneurial mind-set. Is also a fully qualified accountant and seeks to remain current within the ever changing markets.

*Is now seeking clients who require a Portfolio Finance Director , where high levels of integrity, strong negotiation and influencing skills and a commitment in taking pride and ‘adding value’ through delivery of innovative ideas can be utilised.*

**Key Skills**

*Strategic Business Planning Budgeting Presenting Forecasting*

*Executive Decision Making Contract Pricing Auditing Accounts Implementing Systems Compliance Change Management Debt*

*Profit & Loss Finance Infrastructures Commercial Awareness Policies*

*SAYE Schemes PSA & PAYE arrangements Data Modelling Negotiation*

**Career**

**Jan 2012 – Present Portfolio Finance Director Caulfield Associates Ltd**

* Start up/Growth or Turnover clients welcome. Experience includes Business Modelling, Financial Planning and forecasting, Raising of Working Capital and vital Cash flow Management.
* Assistance with Growth/Business Strategy Board level Stakeholder Management.
* Prepare lending proposals and maintain internal key control procedures.
* Prepare meaningful MI, Cash Flow Projections and Budgets for internal & external stakeholders.
* Overseeing/Mentoring Finance Staff & their development.
* Company Secretarial Duties
* Current and past clients include commercial construction / power tool supplier clients (12m & 19m Turnover).

**Feb 2010 – Dec 2011 Finance Director Bglobal Metering Limited**

* Director within a specialist advanced metering technology and services to deregulated global energy markets requiring extensive knowledge of energy developments.
* Strategic decision making at board level responsible for fully reshaping the finance teams and implementing new forecasting models.
* Identify key business issues & trends.
* Development of plans/forecasts to assist business growth.
* Contract pricing with direct customers & suppliers
* Cash flow forecasting & management of the Group cash flow.
* Treasury management & hedging.
* Preparation of reports and information to assist the CFO on city visits & presentations.
* Implementation of stock trade finance and ongoing negotiations.
* Site treasury function & currency payments.

**Feb 2008 – Feb 2010 Financial Controller Bglobal Metering Limited**

* Sole preparation of Annual Report & Half-year report subsidiary companies accounts under IFRS including responsibility for printing & design of the Annual Report (3 years consecutively).
* Performing deputy duties in the absence of the Finance Director.
* Responsible for supervising preparation of monthly management accounts for B Global Metering and subsidiaries & for consolidation into Group.
* Close interaction with Bank, Asset funders & Currency houses.
* Successfully functioned with business partners to drive a strong high net worth credit and control culture as well as developed a high-quality lending portfolio.
* Implemented cash flow modelling & forecasting.
* Adhoc Projects including SAP implementation incorporating an in house meter tracking database.
* Project managing the continuous development of an in house billing table.
* Implementation of stock trade finance and ongoing negotiations.
* Site treasury function & currency payments.
* Negotiating longer credit terms with suppliers.
* Responsible for the management of 5 Finance staff.
* Responsible for the half year review and the yearend audit.
* Production of various ad hoc reports for all levels of management.
* Implementation of new controls/procedures/systems as necessary.
* Producing reports to support placing and long-term debt rising.
* Vendor Finance arranged with equipment suppliers.
* Implemented SAP B1 system.
* Processing all R&D claims submissions.

**Earlier Career**

**Jul 2005 – Feb 2008 Financial Accountant Kepak UK (Dunbia Preston)**

**Jan 2001 - Jul 2005** **Financial Controller/Company Secretary Financial Management Bureau**

**Education**

**Education:** Certified Accountant – Fellow status FCCA (Membership number 0403482)

**Additional**

**References:** Available upon request