Stephen Voysey

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*Gloucestershire, UK*

# MANAGEMENT CONSULTANT and N ON-EXECUTIVE DIRECTOR

**Strategic Planning • Cost Reduction • Operational Improvement**

**• Project Management • Healthcare**

A highly effective and broadly experienced management consultant with a track record in the private, public and not-for-profit sectors, focusing on strategic and workforce planning, cost reduction and operational improvement. A healthcare sector expert with a proven ability to lead analysis, identify key areas for improvement, and provide constructive and objective challenge at C-suite and board level. A personable and diplomatic leader and project manager, with strong active listening skills, political sensitivity and an ability to foster openness.

**CAREER HISTORY**

**NON-EXECUTIVE DIRECTOR** – Chandler Media Ltd *(2019 – Present)*

Appointed to help this start-up company to develop its business model and strategic plan, and to provide advice on governance and appropriate managerial controls. Chandler Media is a film and video content production company.

**DIRECTOR** – Alassio Ltd *(2012 – Present)*

Leads management consultancy assignments to establish strategies, improve performance and reduce costs. Provides services to other consultancies, including Collinson Grant, Unipart Expert Practices, Practices Made Perfect and Project 7.

***Selected consultancy assignments:***

* + - **NHS England**
* Supported a national review of cardiac physiology services. Made recommendations on the investment needed to mitigate strategic workforce risks in response to high growth in demand, unmet needs and flat workforce supply
* **Stephen’s work has influenced national workforce planning policy and the NHS Long-Term Plan**
	+ - **A Medical Royal Society**
* Addressed a lack of focus on value-adding activities and costs in excess of revenue. Led analysis to highlight organisational design issues, and pinpointed and quantified non-value adding work and duplication of effort
* **Reduced costs by £760k through changes to working practices and revised organisational design**
	+ - **An NHS Pathology Network**
	+ Improved efficiency in blood sciences to prepare a laboratory to become a regional hub. Calculated overall equipment effectiveness to demonstrate that the laboratory had adequate machine capacity. Used value stream analysis to find and resolve bottlenecks
	+ **Reduced the planned cost of the hub by £480k through reduced cycle times and improved flow**
		- **A UK Police Force**
	+ Investigated and analysed the root causes behind unacceptably high costs and a structural backlog of work in firearms licensing and firearms disposals
	+ **Recommendations demonstrated how to reduce departmental costs by 32% whilst at the same time improving flow to prevent the build-up of backlog**

**SENIOR CONSULTANT** – Collinson Grant Ltd *(2006 – 2012)*

Worked as a management consultant and helped to develop the healthcare practice. Instrumental in informing national healthcare policies and in helping organisations to improve performance and reduce costs.

***Selected consultancy assignments:***

* + - **A High Street Bank**
	+ Addressed concerns following projections of a dramatically reduced workload in one of the bank’s divisions. Provided analysis and insight into direct and indirect work and its relationship to divisional caseload
	+ **Made** **recommendations to achieve savings of £6.6m by changing organisational design and aligning the size and configuration of the workforce to workload demand**
		- **UK Government**
* Participated in Lord Carter's Independent Review of Pathology in England. Developed an activity-based cost model to analyse the drivers of cost and variations in efficiency
* **Demonstrated the potential to save between £250m and £500m nationally, which defined subsequent targets for savings in NHS pathology**
	+ - **A Private Mental Health Provider**
* Discovered wide variation in how hospitals resourced the professions, followed policies, applied practices, configured the organisation and operated hospital support functions
* **Identified savings of £1.15m by proposing a common business model and consistent standards for all hospitals**
	+ - **An NHS Primary Care Trust**
* Developed a 5-year strategic plan, with benefits realisation plan and milestone metrics for each strategic initiative. Helped the PCT to assess the organisational capability to achieve its objectives and to appraise performance against the plan
* **As a result, the organisation dramatically improved its effectiveness as a commissioning organisation**

**REGIONAL MANAGER** – Chilvers McRae Healthcare Ltd *(2005 – 2006)*

**NON-EXECUTIVE DIRECTOR** – Goldberg Ensemble (2001 – 2004)

**PRACTICE MANAGER** – Ashville Surgery *(1998 – 2005)*

(including secondments as a Project Manager to Central Manchester Primary Care Trust)

**PROMOTIONS MANAGER** –Goldberg Ensemble *(1992 – 1998)*

(included responsibilities as Administrator for Ribchester Festival and Consultant to Ryedale Festival)

**ORCHESTRA SUPERVISOR** – Halle Orchestra *(1989 – 1992)*

**EDUCATION**

**Durham University** MBA (distinction) **• Cambridge University** BA hons & MA